

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through April 2017

Next Release Date: Week 4 of July

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Retail Endorsement Growth

-8.2 %

Wholesale Endorsement Growth

-3.6 %

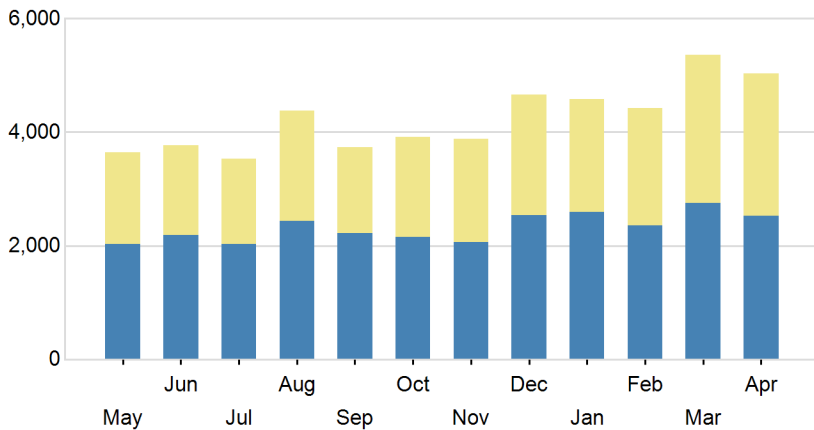
Total Endorsement Growth

-6.0 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
May	2,034	-17.5 %	1,605	-9.6 %	3,639	-14.2 %
Jun	2,190	7.7 %	1,573	-2.0 %	3,763	3.4 %
Jul	2,033	-7.2 %	1,497	-4.8 %	3,530	-6.2 %
Aug	2,440	20.0 %	1,938	29.5 %	4,378	24.0 %
Sep	2,219	-9.1 %	1,519	-21.6 %	3,738	-14.6 %
Oct	2,159	-2.7 %	1,753	15.4 %	3,912	4.7 %
Nov	2,067	-4.3 %	1,817	3.7 %	3,884	-0.7 %
Dec	2,532	22.5 %	2,124	16.9 %	4,656	19.9 %
Jan	2,594	2.4 %	1,984	-6.6 %	4,578	-1.7 %
Feb	2,356	-9.2 %	2,063	4.0 %	4,419	-3.5 %
Mar	2,749	16.7 %	2,606	26.3 %	5,355	21.2 %
Apr	2,523	-8.2 %	2,511	-3.6 %	5,034	-6.0 %
Total	27,896		22,990		50,886	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Mkt Shr
AMERICAN ADVISORS GROUP	879	1,002	930	930	938	908	899	1,094	1,033	1,154	1,262	1,053	12,082	23.7%
FINANCE OF AMERICA REVER	554	440	543	853	532	677	807	604	572	452	857	746	7,637	15.0%
REVERSE MORTGAGE FUNDING	377	310	362	696	344	503	309	748	650	536	546	574	5,955	11.7%
LIBERTY REVERSE MORTGAGE	321	404	251	220	320	299	241	314	319	573	812	742	4,816	9.5%
ONE REVERSE MORTGAGE LLC	316	283	271	297	248	242	270	294	287	222	253	261	3,244	6.4%
MUTUAL OF OMAHA MORTGAGE	150	184	174	215	181	185	187	225	237	223	269	231	2,461	4.8%
LIVE WELL FINANCIAL INC	208	155	120	147	187	152	161	152	172	152	179	162	1,947	3.8%
HIGHTECHLENDING INC	104	159	80	137	119	105	85	118	109	189	144	122	1,471	2.9%
RMS/SECURITY ONE LENDING	90	81	110	102	60	108	113	192	183	12	84	276	1,411	2.8%
NATIONWIDE EQUITIES CORP	76	105	82	100	145	120	96	104	108	81	156	96	1,269	2.5%
Total	3,075	3,123	2,923	3,697	3,074	3,299	3,168	3,845	3,670	3,594	4,562	4,263	42,293	83.1%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	9,107	2,975	12,082	-10.3 %	-19.5 %	-12.8 %	75 %	25 %	17.9 %	12.9 %	23.7 %
FINANCE OF AMERICA REVERS	5	1	2	1,599	6,038	7,637	11.5 %	11.1 %	11.1 %	21 %	79 %	3.1 %	26.3 %	15.0 %
REVERSE MORTGAGE FUNDING	3	2	3	2,519	3,436	5,955	65.6 %	70.8 %	68.6 %	42 %	58 %	5.0 %	14.9 %	11.7 %
LIBERTY REVERSE MORTGAGE	4	3	4	1,683	3,133	4,816	-25.1 %	-24.6 %	-24.8 %	35 %	65 %	3.3 %	13.6 %	9.5 %
ONE REVERSE MORTGAGE LLC	2	28	5	3,244	0	3,244	-26.4 %	-100.0 %	-26.5 %	100 %	0 %	6.4 %		6.4 %
MUTUAL OF OMAHA MORTGAGE	6	5	6	1,394	1,067	2,461	46.6 %	119.5 %	71.3 %	57 %	43 %	2.7 %	4.6 %	4.8 %
LIVE WELL FINANCIAL INC	9	6	7	977	970	1,947	-10.6 %	-52.0 %	-37.5 %	50 %	50 %	1.9 %	4.2 %	3.8 %
HIGHTECHLENDING INC	8	15	8	1,162	309	1,471	51.3 %	43.1 %	49.5 %	79 %	21 %	2.3 %	1.3 %	2.9 %
RMS/SECURITY ONE LENDING	12	7	9	565	846	1,411	-80.8 %	-49.9 %	-69.5 %	40 %	60 %	1.1 %	3.7 %	2.8 %
NATIONWIDE EQUITIES CORPO	7	21	10	1,222	47	1,269	73.3 %	-82.1 %	31.2 %	96 %	4 %	2.4 %	0.2 %	2.5 %
Total				23,472	18,821	42,293	-10.5 %	-5.8 %	-8.5 %	55 %	45 %	46.1 %	81.9 %	83.1 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	3	2	3	2,519	3,436	5,955	998	1,424	2,422	42 %	58 %	5.0 %	14.9 %	11.7 %
REVERSE MORTGAGESCOM INC	10		12	927	0	927	769	0	769	100 %	0 %	1.8 %		1.8 %
NATIONWIDE EQUITIES CORPO	7	21	10	1,222	47	1,269	517	-215	302	96 %	4 %	2.4 %	0.2 %	2.5 %
MUTUAL OF OMAHA MORTGAGE	6	5	6	1,394	1,067	2,461	443	581	1,024	57 %	43 %	2.7 %	4.6 %	4.8 %
HIGHTECHLENDING INC	8	15	8	1,162	309	1,471	394	93	487	79 %	21 %	2.3 %	1.3 %	2.9 %
Total				7,224	4,859	12,083	3,121	1,883	5,004	60 %	40 %	14.2 %	21.1 %	23.7 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	3	2	3	2,519	3,436	5,955	998	1,424	2,422	42 %	58 %	5.0 %	14.9 %	11.7 %
THE MONEY SOURCE INC	320	8	15	16	715	731	16	715	731	2 %	98 %	0.0 %	3.1 %	1.4 %
FINANCE OF AMERICA REVERS	5	1	2	1,599	6,038	7,637	165	601	766	21 %	79 %	3.1 %	26.3 %	15.0 %
MUTUAL OF OMAHA MORTGAGE	6	5	6	1,394	1,067	2,461	443	581	1,024	57 %	43 %	2.7 %	4.6 %	4.8 %
LONGBRIDGE FINANCIAL LLC	18	9	11	406	547	953	287	426	713	43 %	57 %	0.8 %	2.4 %	1.9 %
Total				5,934	11,803	17,737	1,909	3,747	5,656	33 %	67 %	11.7 %	51.3 %	34.9 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	467	41 %
REVERSE MORTGAGE FUNDING LLC	191	33 %
LIBERTY REVERSE MORTGAGE	485	32 %
AMERICAN ADVISORS GROUP	482	24 %
MUTUAL OF OMAHA MORTGAGE INC	99	29 %
LIVE WELL FINANCIAL INC	94	18 %
RMS/SECURITY ONE LENDING	218	11 %
THE MONEY SOURCE INC	8	66 %
LONGBRIDGE FINANCIAL LLC	5	41 %
PLAZA HOME MORTGAGE INC	289	39 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through April 2017

Rank			Company	Loans			Market Share			Rank			Company	Loans			Market Share		
R	W	T		R	W	Total	Ret	Whls	Total	R	W	T		R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	9,107	2,975	12,082	17.9%	12.9%	23.7%	45	51	AEGEAN FINANCIAL INC	140	0	140	0.3%	0.0%	0.3%	
5	1	2	FINANCE OF AMERICA R	1,599	6,038	7,637	3.1%	26.3%	15.0%	46	52	VIP MORTGAGE INC	131	0	131	0.3%	0.0%	0.3%	
3	2	3	REVERSE MORTGAGE FUN	2,519	3,436	5,955	5.0%	14.9%	11.7%	47	53	AMERICAN FINANCIAL N	128	0	128	0.3%	0.0%	0.3%	
4	3	4	LIBERTY REVERSE MORT	1,683	3,133	4,816	3.3%	13.6%	9.5%	48	54	C2 FINANCIAL CORPORA	124	0	124	0.2%	0.0%	0.2%	
2	28	5	ONE REVERSE MORTGAGE	3,244	0	3,244	6.4%	0.0%	6.4%	55	24	55	TOTAL MEDIA MANAGEME	107	11	118	0.2%	0.0%	0.2%
6	5	6	MUTUAL OF OMAHA MORT	1,394	1,067	2,461	2.7%	4.6%	4.8%	49	56	NOVA FINANCIAL & INV	117	0	117	0.2%	0.0%	0.2%	
9	6	7	LIVE WELL FINANCIAL	977	970	1,947	1.9%	4.2%	3.8%	50	57	SENIOR FUNDING ASSOC	116	0	116	0.2%	0.0%	0.2%	
8	15	8	HIGHTECHLENDING INC	1,162	309	1,471	2.3%	1.3%	2.9%	50	57	GUARANTEED RATE INC	116	0	116	0.2%	0.0%	0.2%	
12	7	9	RMS/SECURITY ONE LEN	565	846	1,411	1.1%	3.7%	2.8%	52	59	SECURE LENDING INCOR	113	0	113	0.2%	0.0%	0.2%	
7	21	10	NATIONWIDE EQUITIES	1,222	47	1,269	2.4%	0.2%	2.5%	53	60	BAY EQUITY LLC	112	0	112	0.2%	0.0%	0.2%	
18	9	11	LONGBRIDGE FINANCIAL	406	547	953	0.8%	2.4%	1.9%	54	61	FRANKLIN FIRST FINAN	109	0	109	0.2%	0.0%	0.2%	
10	12	12	REVERSE MORTGAGESCOM	927	0	927	1.8%	0.0%	1.8%	55	62	TRINITY REVERSE MORT	107	0	107	0.2%	0.0%	0.2%	
13	16	13	FIRSTBANK	541	293	834	1.1%	1.3%	1.6%	57	63	UNITED PACIFIC MORTG	100	0	100	0.2%	0.0%	0.2%	
19	12	14	HOME POINT FINANCIAL	394	400	794	0.8%	1.7%	1.6%	57	63	SENIOR LENDING CORPO	100	0	100	0.2%	0.0%	0.2%	
320	8	15	THE MONEY SOURCE INC	16	715	731	0.0%	3.1%	1.4%	57	63	SPECTRUM ONE MORTGAG	100	0	100	0.2%	0.0%	0.2%	
21	17	16	CHERRY CREEK MORTGAG	364	292	656	0.7%	1.3%	1.3%	60	66	PACIFIC RESIDENTIAL	98	0	98	0.2%	0.0%	0.2%	
11	20	17	OPEN MORTGAGE LLC	572	56	628	1.1%	0.2%	1.2%	61	67	AMERICAN NATIONWIDE	97	0	97	0.2%	0.0%	0.2%	
14	18	18	FAIRWAY INDEPENDENT	519	0	519	1.0%	0.0%	1.0%	61	67	ARAMCO MORTGAGE INC	97	0	97	0.2%	0.0%	0.2%	
15	19	19	ADVISORS MORTGAGE GR	503	0	503	1.0%	0.0%	1.0%	63	69	AMERICAN FINANCIAL M	93	0	93	0.2%	0.0%	0.2%	
1366	10	20	PLAZA HOME MORTGAGE	1	470	471	0.0%	2.0%	0.9%	64	70	YADKIN VALLEY BANK A	87	0	87	0.2%	0.0%	0.2%	
131	11	21	UNITED NORTHERN MORT	48	411	459	0.1%	1.8%	0.9%	64	70	HOMEBRIDGE FINANCIAL	87	0	87	0.2%	0.0%	0.2%	
16	22	22	THE FEDERAL SAVINGS	427	0	427	0.8%	0.0%	0.8%	66	72	OMNI-FUND INC	85	0	85	0.2%	0.0%	0.2%	
17	23	23	RESOLUTE BANK	421	0	421	0.8%	0.0%	0.8%	67	73	THRIVE MORTGAGE LLC	84	0	84	0.2%	0.0%	0.2%	
175	13	24	SUN WEST MORTGAGE CO	35	364	399	0.1%	1.6%	0.8%	68	74	MORTGAGE BROKERS SER	83	0	83	0.2%	0.0%	0.2%	
20	25	25	ALL REVERSE MORTGAGE	370	0	370	0.7%	0.0%	0.7%	69	75	NEW CASTLE MORTGAGE	82	0	82	0.2%	0.0%	0.2%	
21	26	26	IREVERSE HOME LOANS	364	0	364	0.7%	0.0%	0.7%	69	75	MANN MORTGAGE LLC	82	0	82	0.2%	0.0%	0.2%	
480	14	27	MCM HOLDINGS INC	7	316	323	0.0%	1.4%	0.6%	172	22	75	JAMES B NUTTER AND C	36	46	82	0.1%	0.2%	0.2%
23	28	28	ENNKAR INC	311	0	311	0.6%	0.0%	0.6%	71	78	REVERSE MORTGAGE EDU	81	0	81	0.2%	0.0%	0.2%	
24	29	29	M & T BANK	306	0	306	0.6%	0.0%	0.6%	71	78	DOLLAR BANK FSB	81	0	81	0.2%	0.0%	0.2%	
25	30	30	AMERICAN PACIFIC MOR	301	0	301	0.6%	0.0%	0.6%	71	78	INTERCONTINENTAL CAP	81	0	81	0.2%	0.0%	0.2%	
34	19	31	MONEY HOUSE INC	183	89	272	0.4%	0.4%	0.5%	74	81	MORTGAGESHOP LLC	78	0	78	0.2%	0.0%	0.2%	
26	32	32	FINANCE OF AMERICA M	254	0	254	0.5%	0.0%	0.5%	74	81	WILLOW BEND MORTGAGE	78	0	78	0.2%	0.0%	0.2%	
27	33	33	QUONTIC BANK FSB	251	0	251	0.5%	0.0%	0.5%	76	83	GUILD MORTGAGE COMPA	77	0	77	0.2%	0.0%	0.2%	
28	34	34	BANC OF CALIFORNIA N	250	0	250	0.5%	0.0%	0.5%	167	23	84	HOMEOWNERS MORTGAGE	38	38	76	0.1%	0.2%	0.1%
29	35	35	BANK OF ENGLAND	244	0	244	0.5%	0.0%	0.5%	77	85	KELLY MORTGAGE AND R	73	0	73	0.1%	0.0%	0.1%	
30	36	36	PEOPLES BANK	223	0	223	0.4%	0.0%	0.4%	77	85	GW GOLDEN ENTERPRISE	73	0	73	0.1%	0.0%	0.1%	
31	37	37	GOLDEN YEARS MORTGAG	217	0	217	0.4%	0.0%	0.4%	79	87	FULTON BANK NA	72	0	72	0.1%	0.0%	0.1%	
32	38	38	APPROVAL FIRST HOME	201	0	201	0.4%	0.0%	0.4%	80	88	THE REVERSE MORTGAGE	70	0	70	0.1%	0.0%	0.1%	
33	39	39	SUN AMERICAN MORTGAG	188	0	188	0.4%	0.0%	0.4%	80	88	REVERSE FREEDOM LLC	70	0	70	0.1%	0.0%	0.1%	
35	40	40	REVERSE MORTGAGE COR	170	0	170	0.3%	0.0%	0.3%	82	90	RESIDENTIAL HOME FUN	69	0	69	0.1%	0.0%	0.1%	
36	41	41	UNIVERSAL LENDING CO	162	0	162	0.3%	0.0%	0.3%	82	90	SOUTHERN TRUST MORTG	69	0	69	0.1%	0.0%	0.1%	
37	42	42	BROKER SOLUTIONS INC	161	0	161	0.3%	0.0%	0.3%	84	92	GOLDWATER BANK NA	68	0	68	0.1%	0.0%	0.1%	
38	43	43	TOWNEBANK	160	0	160	0.3%	0.0%	0.3%	85	93	ACADEMY MORTGAGE COR	67	0	67	0.1%	0.0%	0.1%	
39	44	44	PRIMARY RESIDENTIAL	158	0	158	0.3%	0.0%	0.3%	85	93	PROFESSIONAL MORTGAG	67	0	67	0.1%	0.0%	0.1%	
40	45	45	COMMUNITY FIRST NATI	154	0	154	0.3%	0.0%	0.3%	87	95	ACCESS REVERSE MORTG	66	0	66	0.1%	0.0%	0.1%	
41	46	46	INTEGRITY 1ST MORTGA	146	0	146	0.3%	0.0%	0.3%	87	95	GENEVA FINANCIAL LLC	66	0	66	0.1%	0.0%	0.1%	
169	18	47	LAND-HOME FINANCIAL	37	106	143	0.1%	0.5%	0.3%	89	97	SUCCESS MORTGAGE PAR	65	0	65	0.1%	0.0%	0.1%	
42	48	48	PS FINANCIAL SERVICE	142	0	142	0.3%	0.0%	0.3%	89	97	WHOLESALE CAPITAL CO	65	0	65	0.1%	0.0%	0.1%	
42	48	48	FIRST AMERICAN HOME	142	0	142	0.3%	0.0%	0.3%	89	97	A NEW MEXICO REVERSE	65	0	65	0.1%	0.0%	0.1%	
44	50	50	EVOLVE BANK & TRUST	141	0	141	0.3%	0.0%	0.3%	92	100	BROOKSTONE MORTGAGE	63	0	63	0.1%	0.0%	0.1%	

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RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - April 2017 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	819	3,461	865.3	-14.3 %	16.7 %	50	48	C2 FINANCIAL CORPORA	12	44	11.0	33.3 %	10.0 %
2	2	ONE REVERSE MORTGAGE	261	1,023	255.8	3.2 %	-18.5 %	50	55	MONEY HOUSE INC	12	39	9.8	9.1 %	-31.6 %
3	4	LIBERTY REVERSE MORT	214	785	196.3	-19.5 %	-8.3 %	50	90	FIRST MIDWEST BANK	12	24	6.0	200.0 %	0.0 %
4	3	REVERSE MORTGAGE FUN	203	909	227.3	-2.9 %	64.1 %	54	58	SENIOR LENDING CORPO	11	37	9.3	120.0 %	48.0 %
5	5	FINANCE OF AMERICA R	172	579	144.8	-8.0 %	26.1 %	54	62	PACIFIC RESIDENTIAL	11	36	9.0	57.1 %	111.8 %
6	6	MUTUAL OF OMAHA MORT	123	532	133.0	-16.9 %	24.3 %	54	78	MORTGAGESHOP LLC	11	29	7.3	83.3 %	61.1 %
7	9	REVERSE MORTGAGESCOM	95	361	90.3	-8.7 %	163.5 %	54	78	AMERICAN FINANCIAL M	11	29	7.3	175.0 %	-6.5 %
8	7	NATIONWIDE EQUITIES	93	427	106.8	-38.0 %	24.1 %	54	119	SLADE MORTGAGE GROUP	11	20	5.0	175.0 %	53.8 %
8	13	RMS/SECURITY ONE LEN	93	205	51.3	745.5 %	-79.3 %	59	39	PS FINANCIAL SERVICE	10	54	13.5	42.9 %	42.1 %
10	8	HIGHTECHLENDING INC	87	420	105.0	-13.9 %	48.4 %	59	43	PRIMARY RESIDENTIAL	10	50	12.5	-28.6 %	6.4 %
11	10	LIVE WELL FINANCIAL	86	358	89.5	-5.5 %	-13.1 %	59	46	TOTAL MEDIA MANAGEME	10	49	12.3	-33.3 %	188.2 %
12	17	THE FEDERAL SAVINGS	63	157	39.3	103.2 %	1.9 %	59	51	UNITED PACIFIC MORTG	10	41	10.3	-28.6 %	57.7 %
13	18	LONGBRIDGE FINANCIAL	55	148	37.0	31.0 %	105.6 %	59	58	NOVA FINANCIAL & INV	10	37	9.3	11.1 %	37.0 %
14	14	FAIRWAY INDEPENDENT	54	196	49.0	-8.5 %	60.7 %	59	66	DOLLAR BANK FSB	10	34	8.5	150.0 %	240.0 %
15	19	ALL REVERSE MORTGAGE	52	139	34.8	108.0 %	69.5 %	59	129	GERSHMAN INVESTMENT	10	18	4.5	100.0 %	100.0 %
16	16	RESOLUTE BANK	45	174	43.5	7.1 %	54.0 %	66	47	BAY EQUITY LLC	9	47	11.8	-43.8 %	123.8 %
17	12	FIRSTBANK	44	229	57.3	-15.4 %	40.5 %	66	54	HOMEBRIDGE FINANCIAL	9	40	10.0	0.0 %	73.9 %
18	11	ADVISORS MORTGAGE GR	39	285	71.3	-38.1 %	88.7 %	66	55	VIP MORTGAGE INC	9	39	9.8	-47.1 %	2.6 %
18	20	ENNKAR INC	39	138	34.5	2.6 %	17.9 %	66	58	MORTGAGE BROKERS SER	9	37	9.3	0.0 %	37.0 %
20	15	OPEN MORTGAGE LLC	37	182	45.5	-27.5 %	-2.7 %	66	66	ARAMCO MORTGAGE INC	9	34	8.5	-30.8 %	25.9 %
21	24	QUONTIC BANK FSB	34	120	30.0	-24.4 %	566.7 %	66	83	THRIVE MORTGAGE LLC	9	26	6.5	0.0 %	-3.7 %
21	32	FINANCE OF AMERICA M	34	82	20.5	1,033.3 %	182.8 %	66	97	MOHAVE STATE BANK	9	23	5.8	50.0 %	187.5 %
23	25	CHERRY CREEK MORTGAG	33	116	29.0	57.1 %	9.4 %	66	97	C & E FINANCIAL GROU	9	23	5.8	80.0 %	155.6 %
24	30	AMERICAN PACIFIC MOR	32	96	24.0	52.4 %	17.1 %	66	108	AAA NORTHEAST BANK	9	22	5.5	80.0 %	22.2 %
25	27	BANC OF CALIFORNIA N	28	111	27.8	-20.0 %	48.0 %	66	108	VERITAS FUNDING LLC	9	22	5.5	80.0 %	22.2 %
26	31	APPROVAL FIRST HOME	26	89	22.3	8.3 %	93.5 %	76	74	SIERRA PACIFIC MORTG	8	31	7.8	-11.1 %	93.8 %
27	28	AMERICAN FINANCIAL N	25	105	26.3	-24.2 %	854.5 %	76	76	MOUNTAIN AMERICA CRE	8	30	7.5	-27.3 %	87.5 %
27	35	COMMUNITY FIRST NATI	25	72	18.0	-3.8 %	125.0 %	76	83	ASSENT INC	8	26	6.5	100.0 %	766.7 %
29	26	M & T BANK	24	112	28.0	14.3 %	53.4 %	76	87	KRS CAPITAL PARTNERS	8	25	6.3	60.0 %	47.1 %
30	21	HOME POINT FINANCIAL	23	126	31.5	-34.3 %	-25.0 %	76	90	RESIDENTIAL HOME FUN	8	24	6.0	-11.1 %	0.0 %
31	21	GOLDEN YEARS MORTGAG	22	126	31.5	-29.0 %	100.0 %	76	90	GREAT FLORIDA LENDIN	8	24	6.0	0.0 %	200.0 %
32	37	PEOPLES BANK	21	70	17.5	31.3 %	-37.5 %	76	90	REVERSE FREEDOM LLC	8	24	6.0	14.3 %	60.0 %
33	23	IREVERSE HOME LOANS	20	124	31.0	-41.2 %	0.8 %	76	97	AMERICAS MORTGAGE RE	8	23	5.8	33.3 %	9.5 %
33	28	BANK OF ENGLAND	20	105	26.3	-53.5 %	114.3 %	76	108	SOUTHERN TRUST MORTG	8	22	5.5	0.0 %	-15.4 %
33	35	EVOLVE BANK & TRUST	20	72	18.0	-4.8 %	140.0 %	76	129	US MORTGAGE CORPORAT	8	18	4.5	60.0 %	38.5 %
36	33	FIRST AMERICAN HOME	19	77	19.3	-24.0 %	165.5 %	76	162	OPTION ONE MORTGAGE	8	14	3.5	700.0 %	55.6 %
36	34	BROKER SOLUTIONS INC	19	75	18.8	-20.8 %	188.5 %	76	184	OPES ADVISORS INC	8	12	3.0	166.7 %	300.0 %
36	43	TOWNEBANK	19	50	12.5	171.4 %	8.7 %	76	184	EVERGREEN MONEYSOURC	8	12	3.0	700.0 %	20.0 %
39	49	INTERCONTINENTAL CAP	18	42	10.5	38.5 %	425.0 %	89	62	OMNI-FUND INC	7	36	9.0	-30.0 %	44.0 %
40	51	INTEGRITY 1ST MORTGA	17	41	10.3	183.3 %	-34.9 %	89	62	TRINITY REVERSE MORT	7	36	9.0	40.0 %	-43.8 %
41	42	GUARANTEED RATE INC	16	52	13.0	14.3 %	73.3 %	89	66	MANN MORTGAGE LLC	7	34	8.5	-30.0 %	-17.1 %
42	39	AEGEAN FINANCIAL INC	15	54	13.5	-37.5 %	0.0 %	89	73	A NEW MEXICO REVERSE	7	32	8.0	-36.4 %	88.2 %
42	58	SECURE LENDING INCOR	15	37	9.3	87.5 %	42.3 %	89	80	GENEVA FINANCIAL LLC	7	28	7.0	-36.4 %	115.4 %
44	51	SENIOR FUNDING ASSOC	14	41	10.3	7.7 %	7.9 %	89	90	GREEN MONARCH MORTGA	7	24	6.0	0.0 %	60.0 %
45	38	SUN AMERICAN MORTGAG	13	60	15.0	-38.1 %	3.4 %	89	97	RESPONSIBLE LIFE INC	7	23	5.8	-22.2 %	21.1 %
45	39	REVERSE MORTGAGE COR	13	54	13.5	-31.6 %	31.7 %	89	97	AMERICAN LIBERTY MOR	7	23	5.8	0.0 %	91.7 %
45	49	FRANKLIN FIRST FINAN	13	42	10.5	0.0 %	0.0 %	89	113	SKYLINE FINANCIAL CO	7	21	5.3	40.0 %	110.0 %
45	70	CALIBER HOME LOANS I	13	33	8.3	30.0 %		89	119	UNITED MORTGAGE CORP	7	20	5.0	-12.5 %	66.7 %
45	74	FOUNTAIN CITY FUNDIN	13	31	7.8	85.7 %	72.2 %	89	119	ALPHA MORTGAGE CORPO	7	20	5.0	40.0 %	
50	43	UNIVERSAL LENDING CO	12	50	12.5	20.0 %	42.9 %	89	126	ACCESS REVERSE MORTG	7	19	4.8	16.7 %	5.6 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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