

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through January 2017

Next Release Date: Week 4 of April

Retail
Endorsement Growth

2.4 %

Wholesale
Endorsement Growth

-6.6 %

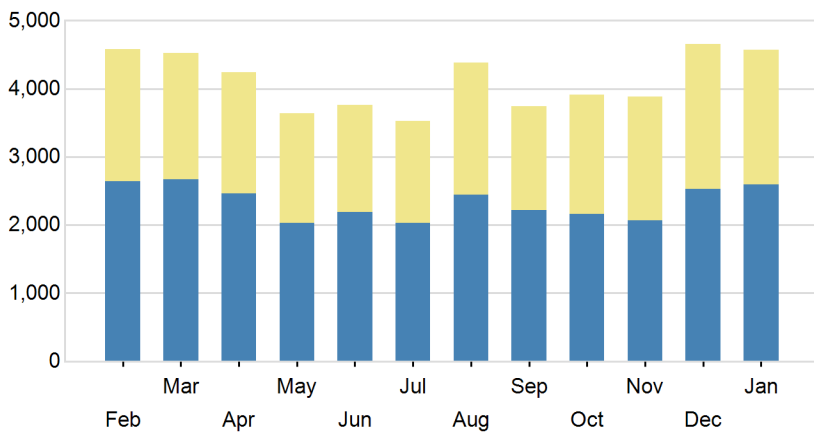
Total
Endorsement Growth

-1.7 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Feb	2,645	20.3 %	1,932	14.3 %	4,577	17.7 %
Mar	2,669	0.9 %	1,857	-3.9 %	4,526	-1.1 %
Apr	2,465	-7.6 %	1,775	-4.4 %	4,240	-6.3 %
May	2,034	-17.5 %	1,605	-9.6 %	3,639	-14.2 %
Jun	2,190	7.7 %	1,573	-2.0 %	3,763	3.4 %
Jul	2,033	-7.2 %	1,497	-4.8 %	3,530	-6.2 %
Aug	2,440	20.0 %	1,938	29.5 %	4,378	24.0 %
Sep	2,219	-9.1 %	1,519	-21.6 %	3,738	-14.6 %
Oct	2,159	-2.7 %	1,753	15.4 %	3,912	4.7 %
Nov	2,067	-4.3 %	1,817	3.7 %	3,884	-0.7 %
Dec	2,532	22.5 %	2,124	16.9 %	4,656	19.9 %
Jan	2,594	2.4 %	1,984	-6.6 %	4,578	-1.7 %
Total	28,047		21,374		49,421	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,032	1,091	1,057	879	1,002	930	930	938	908	899	1,094	1,033	11,793	23.9%
FINANCE OF AMERICA REVER	567	481	482	554	440	543	853	532	677	807	604	572	7,112	14.4%
REVERSE MORTGAGE FUNDING	266	340	367	377	310	362	696	344	503	309	748	650	5,272	10.7%
LIBERTY HOME EQUITY SOLU	717	557	689	321	404	251	220	320	299	241	314	319	4,652	9.4%
ONE REVERSE MORTGAGE LLC	330	322	316	316	283	271	297	248	242	270	294	287	3,476	7.0%
LIVE WELL FINANCIAL INC	183	343	238	208	155	120	147	187	152	161	152	172	2,218	4.5%
SYNERGY ONE LENDING INC	154	166	147	150	184	174	215	181	185	187	225	237	2,205	4.5%
RMS/SECURITY ONE LENDING	462	382	176	90	81	110	102	60	108	113	192	183	2,059	4.2%
HIGHTECHLENDING INC	96	114	90	104	159	80	137	119	105	85	118	109	1,316	2.7%
NATIONWIDE EQUITIES CORP	97	118	96	76	105	82	100	145	120	96	104	108	1,247	2.5%
Total	3,904	3,914	3,658	3,075	3,123	2,923	3,697	3,074	3,299	3,168	3,845	3,670	41,350	83.7%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	2	1	8,787	3,006	11,793	-16.8 %	-17.8 %	-17.0 %	75 %	25 %	17.8 %	14.1 %	23.9 %
FINANCE OF AMERICA REVERS	5	1	2	1,507	5,605	7,112	1.5 %	-2.1 %	-1.3 %	21 %	79 %	3.0 %	26.2 %	14.4 %
REVERSE MORTGAGE FUNDING	3	4	3	2,341	2,931	5,272	78.0 %	39.8 %	54.6 %	44 %	56 %	4.7 %	13.7 %	10.7 %
LIBERTY HOME EQUITY SOLUT	4	3	4	1,719	2,933	4,652	-17.3 %	-24.8 %	-22.2 %	37 %	63 %	3.5 %	13.7 %	9.4 %
ONE REVERSE MORTGAGE LLC	2	28	5	3,476	0	3,476	-28.6 %	-100.0 %	-28.6 %	100 %	0 %	7.0 %		7.0 %
LIVE WELL FINANCIAL INC	10	5	6	1,054	1,164	2,218	6.1 %	-42.5 %	-26.5 %	48 %	52 %	2.1 %	5.4 %	4.5 %
SYNERGY ONE LENDING INC	6	7	7	1,323	882	2,205	111.0 %	156.4 %	127.1 %	60 %	40 %	2.7 %	4.1 %	4.5 %
RMS/SECURITY ONE LENDING	8	6	8	1,171	888	2,059	-62.6 %	-52.7 %	-58.9 %	57 %	43 %	2.4 %	4.2 %	4.2 %
HIGHTECHLENDING INC	9	16	9	1,066	250	1,316	58.2 %	34.4 %	53.0 %	81 %	19 %	2.2 %	1.2 %	2.7 %
NATIONWIDE EQUITIES CORPO	7	21	10	1,190	57	1,247	137.5 %	-84.3 %	44.5 %	95 %	5 %	2.4 %	0.3 %	2.5 %
Total				23,634	17,716	41,350	-9.9 %	-12.2 %	-10.9 %	57 %	43 %	47.8 %	82.9 %	83.7 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	3	4	3	2,341	2,931	5,272	1,026	835	1,861	44 %	56 %	4.7 %	13.7 %	10.7 %
REVERSE MORTGAGESCOM INC	11		13	766	0	766	720	0	720	100 %	0 %	1.5 %		1.5 %
SYNERGY ONE LENDING INC	6	7	7	1,323	882	2,205	696	538	1,234	60 %	40 %	2.7 %	4.1 %	4.5 %
NATIONWIDE EQUITIES CORPO	7	21	10	1,190	57	1,247	689	-305	384	95 %	5 %	2.4 %	0.3 %	2.5 %
HIGHTECHLENDING INC	9	16	9	1,066	250	1,316	392	64	456	81 %	19 %	2.2 %	1.2 %	2.7 %
Total				6,686	4,120	10,806	3,523	1,132	4,655	62 %	38 %	13.5 %	19.3 %	21.9 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	3	4	3	2,341	2,931	5,272	1,026	835	1,861	44 %	56 %	4.7 %	13.7 %	10.7 %
SYNERGY ONE LENDING INC	6	7	7	1,323	882	2,205	696	538	1,234	60 %	40 %	2.7 %	4.1 %	4.5 %
LONGBRIDGE FINANCIAL LLC	21	8	12	342	449	791	265	393	658	43 %	57 %	0.7 %	2.1 %	1.6 %
THE MONEY SOURCE INC	1291	12	24	1	374	375	1	374	375	0 %	100 %	0.0 %	1.7 %	0.8 %
FIRSTBANK	13	17	14	522	236	758	-58	229	171	69 %	31 %	1.1 %	1.1 %	1.5 %
Total				4,529	4,872	9,401	1,930	2,369	4,299	48 %	52 %	9.2 %	22.8 %	19.0 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	461	41 %
AMERICAN ADVISORS GROUP	451	26 %
LIBERTY HOME EQUITY SOLUTIONS INC	501	34 %
REVERSE MORTGAGE FUNDING LLC	166	34 %
LIVE WELL FINANCIAL INC	95	23 %
RMS/SECURITY ONE LENDING	221	12 %
SYNERGY ONE LENDING INC	84	29 %
LONGBRIDGE FINANCIAL LLC	5	35 %
PLAZA HOME MORTGAGE INC	276	36 %
HOME POINT FINANCIAL CORPORATION	118	37 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through January 2017

Rank			Loans			Market Share			Rank			Loans			Market Share								
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total
1	2	1	AMERICAN ADVISORS GR	8,787	3,006	11,793	17.8 %	14.1 %	23.9 %	45	51	PROFICIO MORTGAGE VE	121	0	121	0.2 %	0.0 %	0.2 %					
5	1	2	FINANCE OF AMERICA R	1,507	5,605	7,112	3.0 %	26.2 %	14.4 %	45	51	C2 FINANCIAL CORPORA	121	0	121	0.2 %	0.0 %	0.2 %					
3	4	3	REVERSE MORTGAGE FUN	2,341	2,931	5,272	4.7 %	13.7 %	10.7 %	47	53	COMMUNITY FIRST NATI	117	0	117	0.2 %	0.0 %	0.2 %					
4	3	4	LIBERTY HOME EQUITY	1,719	2,933	4,652	3.5 %	13.7 %	9.4 %	48	54	AMERICAN NATIONWIDE	115	0	115	0.2 %	0.0 %	0.2 %					
2	28	5	ONE REVERSE MORTGAGE	3,476	0	3,476	7.0 %	0.0 %	7.0 %	49	55	FRANKLIN FIRST FINAN	112	0	112	0.2 %	0.0 %	0.2 %					
10	5	6	LIVE WELL FINANCIAL	1,054	1,164	2,218	2.1 %	5.4 %	4.5 %	50	56	SENIOR FUNDING ASSOC	111	0	111	0.2 %	0.0 %	0.2 %					
6	7	7	SYNERGY ONE LENDING	1,323	882	2,205	2.7 %	4.1 %	4.5 %	51	57	SECURE LENDING INCOR	108	0	108	0.2 %	0.0 %	0.2 %					
8	6	8	RMS/SECURITY ONE LEN	1,171	888	2,059	2.4 %	4.2 %	4.2 %	52	58	NOVA FINANCIAL & INV	106	0	106	0.2 %	0.0 %	0.2 %					
9	16	9	HIGHTECHLENDING INC	1,066	250	1,316	2.2 %	1.2 %	2.7 %	53	59	EVOLVE BANK & TRUST	103	0	103	0.2 %	0.0 %	0.2 %					
7	21	10	NATIONWIDE EQUITIES	1,190	57	1,247	2.4 %	0.3 %	2.5 %	54	60	FIRST AMERICAN HOME	102	0	102	0.2 %	0.0 %	0.2 %					
16	10	11	HOME POINT FINANCIAL	415	437	852	0.8 %	2.0 %	1.7 %	54	60	GUARANTEED RATE INC	102	0	102	0.2 %	0.0 %	0.2 %					
21	8	12	LONGBRIDGE FINANCIAL	342	449	791	0.7 %	2.1 %	1.6 %	56	62	NEW CASTLE MORTGAGE	97	0	97	0.2 %	0.0 %	0.2 %					
11	13	13	REVERSE MORTGAGESCOM	766	0	766	1.5 %	0.0 %	1.5 %	162	20	JAMES B NUTTER AND C	37	59	96	0.1 %	0.3 %	0.2 %					
13	17	14	FIRSTBANK	522	236	758	1.1 %	1.1 %	1.5 %	57	63	SPECTRUM ONE INVESTM	96	0	96	0.2 %	0.0 %	0.2 %					
19	14	15	CHERRY CREEK MORTGAG	373	310	683	0.8 %	1.5 %	1.4 %	58	65	ARAMCO MORTGAGE INC	94	0	94	0.2 %	0.0 %	0.2 %					
12	22	16	OPEN MORTGAGE LLC	585	52	637	1.2 %	0.2 %	1.3 %	59	66	SENIOR LENDING CORPO	93	0	93	0.2 %	0.0 %	0.2 %					
14		17	FAIRWAY INDEPENDENT	470	0	470	1.0 %	0.0 %	1.0 %	59	66	UNITED PACIFIC MORTG	93	0	93	0.2 %	0.0 %	0.2 %					
104	11	18	UNITED NORTHERN MORT	52	407	459	0.1 %	1.9 %	0.9 %	61	68	BAY EQUITY LLC	92	0	92	0.2 %	0.0 %	0.2 %					
1291	9	19	PLAZA HOME MORTGAGE	1	446	447	0.0 %	2.1 %	0.9 %	62	69	AMERICAN FINANCIAL M	89	0	89	0.2 %	0.0 %	0.2 %					
15		20	ADVISORS MORTGAGE GR	427	0	427	0.9 %	0.0 %	0.9 %	62	69	MANN MORTGAGE LLC	89	0	89	0.2 %	0.0 %	0.2 %					
16		21	THE FEDERAL SAVINGS	415	0	415	0.8 %	0.0 %	0.8 %	64	71	WHOLESALE CAPITAL CO	87	0	87	0.2 %	0.0 %	0.2 %					
189	13	22	SUN WEST MORTGAGE CO	31	356	387	0.1 %	1.7 %	0.8 %	65	72	PACIFIC RESIDENTIAL	86	0	86	0.2 %	0.0 %	0.2 %					
18		22	RESOLUTE BANK	387	0	387	0.8 %	0.0 %	0.8 %	66	73	WILLOW BEND MORTGAGE	84	0	84	0.2 %	0.0 %	0.2 %					
1291	12	24	THE MONEY SOURCE INC	1	374	375	0.0 %	1.7 %	0.8 %	67	74	GEORGETOWN MORTGAGE	82	0	82	0.2 %	0.0 %	0.2 %					
20		25	I REVERSE HOME LOANS	361	0	361	0.7 %	0.0 %	0.7 %	67	74	TOTAL MEDIA MANAGEME	82	0	82	0.2 %	0.0 %	0.2 %					
22		26	ALL REVERSE MORTGAGE	322	0	322	0.7 %	0.0 %	0.7 %	69	76	SUCCESS MORTGAGE PAR	81	0	81	0.2 %	0.0 %	0.2 %					
442	15	27	MCM HOLDINGS INC	8	307	315	0.0 %	1.4 %	0.6 %	70	77	HOMEBRIDGE FINANCIAL	80	0	80	0.2 %	0.0 %	0.2 %					
23		28	AMERICAN PACIFIC MOR	293	0	293	0.6 %	0.0 %	0.6 %	71	78	REVERSE MORTGAGE EDU	79	0	79	0.2 %	0.0 %	0.2 %					
24		29	DYJERO CORPORATION	288	0	288	0.6 %	0.0 %	0.6 %	71	78	YADKIN VALLEY BANK A	79	0	79	0.2 %	0.0 %	0.2 %					
25		30	M & T BANK	280	0	280	0.6 %	0.0 %	0.6 %	71	78	ACADEMY MORTGAGE COR	79	0	79	0.2 %	0.0 %	0.2 %					
30	19	31	MONEY HOUSE INC	195	77	272	0.4 %	0.4 %	0.6 %	74	81	MORTGAGE BROKERS SER	75	0	75	0.2 %	0.0 %	0.2 %					
26		32	PEOPLES BANK	244	0	244	0.5 %	0.0 %	0.5 %	151	23	HOMEOWNERS MORTGAGE	41	33	74	0.1 %	0.2 %	0.1 %					
27		33	FINANCE OF AMERICA M	225	0	225	0.5 %	0.0 %	0.5 %	75	83	MORTGAGESHOP LLC	72	0	72	0.1 %	0.0 %	0.1 %					
28		34	BANC OF CALIFORNIA N	219	0	219	0.4 %	0.0 %	0.4 %	76	84	OMNI-FUND INC	70	0	70	0.1 %	0.0 %	0.1 %					
29		35	BANK OF ENGLAND	197	0	197	0.4 %	0.0 %	0.4 %	76	84	THE REVERSE MORTGAGE	70	0	70	0.1 %	0.0 %	0.1 %					
31		36	SUN AMERICAN MORTGAG	179	0	179	0.4 %	0.0 %	0.4 %	78	86	GUILD MORTGAGE COMPA	68	0	68	0.1 %	0.0 %	0.1 %					
32		37	GOLDEN YEARS MORTGAG	174	0	174	0.4 %	0.0 %	0.4 %	79	87	KELLY MORTGAGE AND R	67	0	67	0.1 %	0.0 %	0.1 %					
33		38	INTEGRITY 1ST MORTGA	168	0	168	0.3 %	0.0 %	0.3 %	79	87	RESIDENTIAL HOME FUN	67	0	67	0.1 %	0.0 %	0.1 %					
34		39	APPROVAL FIRST HOME	167	0	167	0.3 %	0.0 %	0.3 %	79	87	SOUTHERN TRUST MORTG	67	0	67	0.1 %	0.0 %	0.1 %					
35		40	QUONTIC BANK FSB	165	0	165	0.3 %	0.0 %	0.3 %	79	87	FULTON BANK NA	67	0	67	0.1 %	0.0 %	0.1 %					
36		41	TOWNEBANK	160	0	160	0.3 %	0.0 %	0.3 %	83	91	BROOKSTONE MORTGAGE	65	0	65	0.1 %	0.0 %	0.1 %					
37		42	REVERSE MORTGAGE COR	159	0	159	0.3 %	0.0 %	0.3 %	83	91	ACCESS REVERSE MORTG	65	0	65	0.1 %	0.0 %	0.1 %					
38		43	UNIVERSAL LENDING CO	154	0	154	0.3 %	0.0 %	0.3 %	83	91	REVERSE FREEDOM LLC	65	0	65	0.1 %	0.0 %	0.1 %					
39		44	PRIMARY RESIDENTIAL	150	0	150	0.3 %	0.0 %	0.3 %	92	24	VANGUARD FUNDING LLC	59	5	64	0.1 %	0.0 %	0.1 %					
146	18	45	LAND-HOME FINANCIAL	42	102	144	0.1 %	0.5 %	0.3 %	86	94	PERRI FUNDING CORP	64	0	64	0.1 %	0.0 %	0.1 %					
40		46	PS FINANCIAL SERVICE	142	0	142	0.3 %	0.0 %	0.3 %	92	25	LENOX FINANCIAL MORT	59	4	63	0.1 %	0.0 %	0.1 %					
41		47	AEGEAN FINANCIAL INC	132	0	132	0.3 %	0.0 %	0.3 %	87	96	SENIOR MORTGAGE BANK	63	0	63	0.1 %	0.0 %	0.1 %					
42		48	TRINITY REVERSE MORT	130	0	130	0.3 %	0.0 %	0.3 %	88	98	DOLLAR BANK FSB	62	0	62	0.1 %	0.0 %	0.1 %					
42		48	VIP MORTGAGE INC	130	0	130	0.3 %	0.0 %	0.3 %	88	98	BANK OF NORTH CAROLI	62	0	62	0.1 %	0.0 %	0.1 %					
44		50	BROKER SOLUTIONS INC	126	0	126	0.3 %	0.0 %	0.3 %	90	100	A NEW MEXICO REVERSE	61	0	61	0.1 %	0.0 %	0.1 %					

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Top 100 HECM Originators - January 2017 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	812	812	812.0		27.7 %	44	44	A NEW MEXICO REVERSE	12	12	12.0		1,100.0 %
2	2	REVERSE MORTGAGE FUN	291	291	291.0		155.3 %	52	52	INTEGRITY 1ST MORTGA	11	11	11.0		0.0 %
3	3	ONE REVERSE MORTGAGE	287	287	287.0		0.0 %	52	52	EVOLVE BANK & TRUST	11	11	11.0		57.1 %
4	4	FINANCE OF AMERICA R	141	141	141.0		24.8 %	52	52	MORTGAGE BROKERS SER	11	11	11.0		175.0 %
5	5	SYNERGY ONE LENDING	136	136	136.0		32.0 %	52	52	GUARANTEED RATE INC	11	11	11.0		266.7 %
6	6	LIBERTY HOME EQUITY	113	113	113.0		-23.6 %	56	56	LENOX FINANCIAL MORT	10	10	10.0		-47.4 %
7	7	NATIONWIDE EQUITIES	106	106	106.0		92.7 %	56	56	C2 FINANCIAL CORPORA	10	10	10.0		11.1 %
8	8	LIVE WELL FINANCIAL	100	100	100.0		29.9 %	56	56	REVERSE MORTGAGE COR	10	10	10.0		25.0 %
9	9	RMS/SECURITY ONE LEN	96	96	96.0		-65.1 %	59	59	AEGEAN FINANCIAL INC	9	9	9.0		-47.1 %
10	10	ADVISORS MORTGAGE GR	95	95	95.0		156.8 %	59	59	DOLLAR BANK FSB	9	9	9.0		125.0 %
11	11	HIGHTECHLENDING INC	90	90	90.0		83.7 %	59	59	SENIOR AMERICAN FUND	9	9	9.0		125.0 %
12	12	REVERSE MORTGAGESCOM	88	88	88.0		252.0 %	59	59	SECURE LENDING INCOR	9	9	9.0		200.0 %
13	13	FIRSTBANK	79	79	79.0		146.9 %	59	59	THE SENIOR EQUITY GR	9	9	9.0		350.0 %
14	14	RESOLUTE BANK	54	54	54.0		100.0 %	64	64	MONEY HOUSE INC	8	8	8.0		-42.9 %
15	15	OPEN MORTGAGE LLC	48	48	48.0		20.0 %	64	64	URBAN HOUSING MORTGA	8	8	8.0		-11.1 %
16	16	FAIRWAY INDEPENDENT	43	43	43.0		138.9 %	64	64	REVERSE FREEDOM LLC	8	8	8.0		100.0 %
17	17	GOLDEN YEARS MORTGAG	41	41	41.0		95.2 %	64	64	C & E FINANCIAL GROU	8	8	8.0		100.0 %
18	18	CHERRY CREEK MORTGAG	36	36	36.0		111.8 %	64	64	WHOLESALE CAPITAL CO	8	8	8.0		166.7 %
19	19	ALL REVERSE MORTGAGE	35	35	35.0		34.6 %	64	64	MORTGAGESHOP LLC	8	8	8.0		166.7 %
20	20	M & T BANK	34	34	34.0		61.9 %	64	64	BAY EQUITY LLC	8	8	8.0		300.0 %
21	21	DYJERO CORPORATION	32	32	32.0		-5.9 %	64	64	PACIFIC RESIDENTIAL	8	8	8.0		700.0 %
22	22	IREVERSE HOME LOANS	30	30	30.0		-6.3 %	64	64	JAMES B NUTTER AND C	8	8	8.0		700.0 %
22	22	LONGBRIDGE FINANCIAL	30	30	30.0		66.7 %	73	73	OMNI-FUND INC	7	7	7.0		-36.4 %
24	24	HOME POINT FINANCIAL	29	29	29.0		-42.0 %	73	73	AMERICAN NATIONWIDE	7	7	7.0		-30.0 %
25	25	FINANCE OF AMERICA M	28	28	28.0		600.0 %	73	73	NOVA FINANCIAL & INV	7	7	7.0		-12.5 %
26	26	THE FEDERAL SAVINGS	27	27	27.0		-25.0 %	73	73	MANN MORTGAGE LLC	7	7	7.0		0.0 %
27	27	PS FINANCIAL SERVICE	23	23	23.0		228.6 %	73	73	VIP MORTGAGE INC	7	7	7.0		0.0 %
28	28	PEOPLES BANK	21	21	21.0		-50.0 %	73	73	YADKIN VALLEY BANK A	7	7	7.0		40.0 %
28	28	BANK OF ENGLAND	21	21	21.0		75.0 %	73	73	CHURCHILL MORTGAGE C	7	7	7.0		133.3 %
30	30	AMERICAN PACIFIC MOR	20	20	20.0		42.9 %	73	73	SPECTRUM ONE INVESTM	7	7	7.0		133.3 %
30	30	APPROVAL FIRST HOME	20	20	20.0		81.8 %	73	73	SIERRA PACIFIC MORTG	7	7	7.0		250.0 %
30	30	QUONTIC BANK FSB	20	20	20.0		400.0 %	73	73	FRANK J WEAVER INC	7	7	7.0		600.0 %
33	33	BROKER SOLUTIONS INC	18	18	18.0		350.0 %	83	83	SENIOR FUNDING ASSOC	6	6	6.0		-25.0 %
34	34	UNIVERSAL LENDING CO	17	17	17.0		70.0 %	83	83	GREEN MONARCH MORTGA	6	6	6.0		50.0 %
34	34	AMERICAN FINANCIAL N	17	17	17.0		325.0 %	83	83	REVERSE MORTGAGE ANS	6	6	6.0		100.0 %
36	36	BANC OF CALIFORNIA N	15	15	15.0		50.0 %	83	83	CF CAPITAL GROUP	6	6	6.0		200.0 %
36	36	GW GOLDEN ENTERPRISE	15	15	15.0			83	83	BARRINGTON BANK AND	6	6	6.0		200.0 %
38	38	PRIMARY RESIDENTIAL	14	14	14.0		-26.3 %	83	83	ARAMCO MORTGAGE INC	6	6	6.0		200.0 %
38	38	TOWNEBANK	14	14	14.0		40.0 %	83	83	GOLDWATER BANK NA	6	6	6.0		500.0 %
38	38	FIRST AMERICAN HOME	14	14	14.0		133.3 %	83	83	SENIOR ADVANTAGE ASS	6	6	6.0		
41	41	SUN AMERICAN MORTGAG	13	13	13.0		-35.0 %	91	91	THE PRIVATE BANK & T	5	5	5.0		-50.0 %
41	41	UNITED PACIFIC MORTG	13	13	13.0		160.0 %	91	91	PROFESSIONAL MORTGAG	5	5	5.0		-37.5 %
41	41	HOMEBRIDGE FINANCIAL	13	13	13.0		333.3 %	91	91	RESIDENTIAL HOME FUN	5	5	5.0		-28.6 %
44	44	TRINITY REVERSE MORT	12	12	12.0		-29.4 %	91	91	NEW CASTLE MORTGAGE	5	5	5.0		-28.6 %
44	44	COMMUNITY FIRST NATI	12	12	12.0		33.3 %	91	91	UNITED NORTHERN MORT	5	5	5.0		0.0 %
44	44	FRANKLIN FIRST FINAN	12	12	12.0		33.3 %	91	91	PERRI FUNDING CORP	5	5	5.0		0.0 %
44	44	SENIOR LENDING CORPO	12	12	12.0		71.4 %	91	91	THE REVERSE MORTGAGE	5	5	5.0		0.0 %
44	44	TOTAL MEDIA MANAGEME	12	12	12.0		140.0 %	91	91	GATEWAY MORTGAGE GRO	5	5	5.0		25.0 %
44	44	NORTHERN OHIO INVEST	12	12	12.0		200.0 %	91	91	GREAT FLORIDA LENDIN	5	5	5.0		25.0 %
44	44	FULTON BANK NA	12	12	12.0		1,100.0 %	91	91	GSF MORTGAGE CORPORA	5	5	5.0		25.0 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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