

HECM Lenders (FHA Approved Only)

Industry Overview

HECMs Endorsed through July 2019

Next Release Date: Week 1 of September

Endorsement Growth Change

8.2 %

Competition Growth

-2.2 %

Active Lender Change

-3

Figures above reflect change from prior month

PERFORMANCE

Rank/Region	08/18	09/18	10/18	11/18	12/18	01/19	02/19	03/19	04/19	05/19	06/19	07/19	Trend
1 Pacific/Hawaii	866	793	824	651	487	581	962	783	845	738	791	763	▼
2 Southeast/Caribbean	600	585	527	463	333	332	697	464	546	545	501	463	▼
3 Southwest	353	279	360	301	165	74	516	277	290	237	197	299	▲
4 Rocky Mountain	288	253	282	264	137	69	530	240	296	244	208	287	▲
5 Northwest/Alaska	262	227	224	183	141	158	259	187	224	182	212	244	▲
6 Midwest	242	207	228	189	148	112	299	167	173	213	162	213	▲
7 Mid-Atlantic	223	192	243	189	128	148	262	167	186	214	158	170	▲
8 New York/New Jersey	181	193	214	153	121	97	259	171	198	176	166	161	▼
9 New England	109	94	126	95	66	70	120	78	91	88	109	102	▼
10 Great Plains	73	57	63	65	25	8	98	39	52	60	42	52	▲
Total	3,197	2,880	3,091	2,553	1,751	1,649	4,002	2,573	2,901	2,697	2,546	2,754	▲

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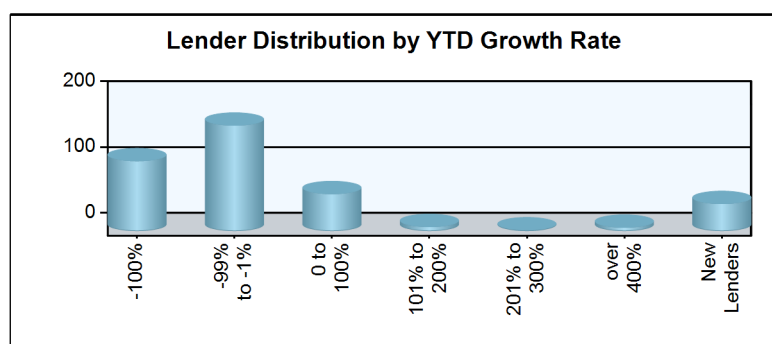
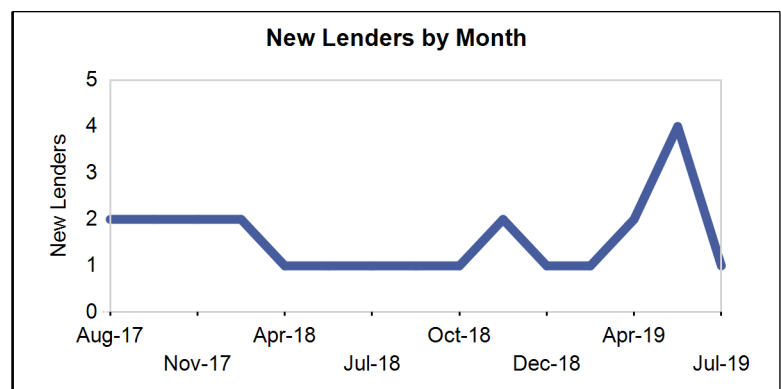
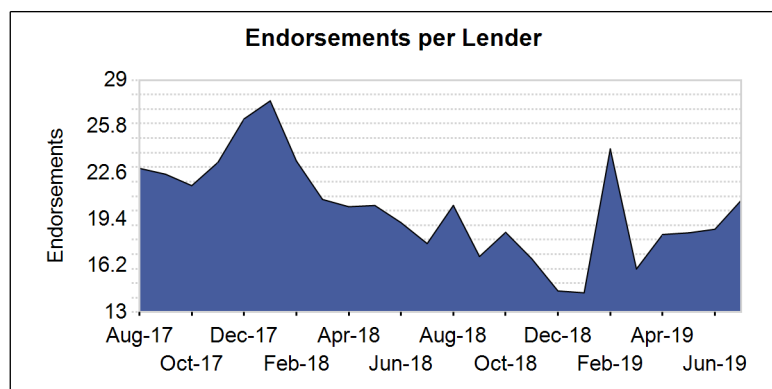
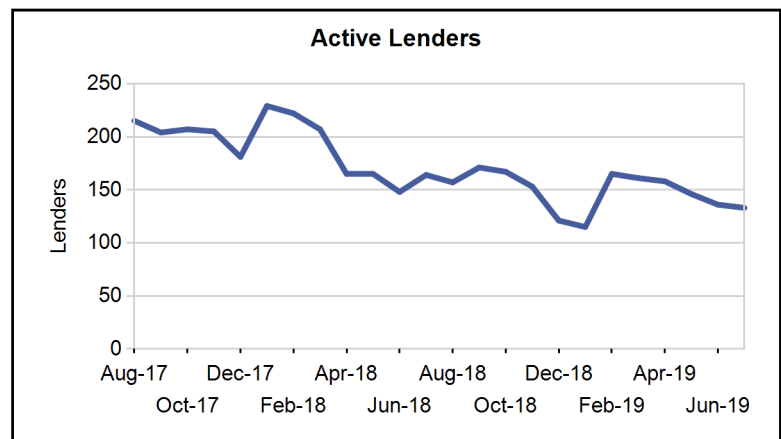
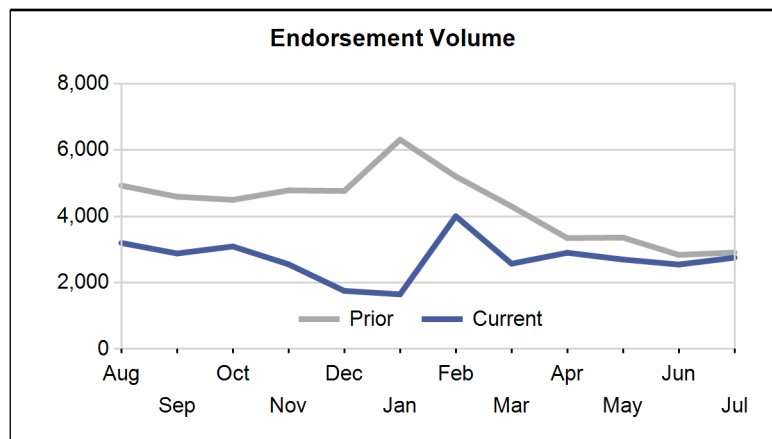
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Competition

Top 10 Lenders

Rank / Lender	08/18	09/18	10/18	11/18	12/18	01/19	02/19	03/19	04/19	05/19	06/19	07/19	Total	Trend
1 AMERICAN ADVISORS GROUP	839	778	870	734	529	593	1,126	747	827	853	806	944	9,646	▲
2 FINANCE OF AMERICA REVERSE LLC	324	256	262	206	146	48	455	193	209	176	214	236	2,725	▲
3 ONE REVERSE MORTGAGE LLC	275	198	247	216	127	74	352	213	247	238	216	240	2,643	▲
4 REVERSE MORTGAGE FUNDING LLC	203	178	218	153	136	141	234	174	208	191	177	219	2,232	▲
5 SYNERGY ONE LENDING INC	163	150	174	133	116	108	209	135	162	178	145	177	1,850	▲
6 LIBERTY HOME EQUITY SOLUTIONS INC	124	202	148	99	72	101	146	145	222	178	127	139	1,703	▲
7 LIVE WELL FINANCIAL INC	170	134	141	103	65	69	122	85	74	97	1	1	1,062	▬
8 FAIRWAY INDEPENDENT MORTGAGE CORPORATION	72	68	77	76	52	36	122	79	89	70	98	112	951	▲
9 LONGBRIDGE FINANCIAL LLC	54	58	55	40	32	28	65	43	56	68	62	50	611	▼
10 HIGHTECHLENDING INC	51	55	61	35	8	49	98	57	52	35	59	28	588	▼
Top 10 SubTotal	2,275	2,077	2,253	1,795	1,283	1,247	2,929	1,871	2,146	2,084	1,905	2,146	24,011	▲
Industry Total	3,197	2,880	3,091	2,553	1,751	1,649	4,002	2,573	2,901	2,697	2,546	2,754	32,594	▲



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Market Performance

Market	YTD Volume 2019	YTD Volume 2018	Chg %	Active Lenders 2019	Active Lenders 2018	Chg %	Volume / Lender 2019	Volume / Lender 2018	Chg %
Great Plains									
KANSAS CITY	128	177	-27.7 %	20	23	-13.0 %	2.2	2.7	-17.8 %
ST. LOUIS	86	144	-40.3 %	18	19	-5.3 %	1.7	2.6	-34.2 %
DES MOINES	54	92	-41.3 %	9	15	-40.0 %	1.9	2.1	-10.1 %
OMAHA	46	76	-39.5 %	9	11	-18.2 %	1.9	2.2	-12.4 %
TOPEKA	37	76	-51.3 %	9	17	-47.1 %	1.7	2.3	-29.1 %
Region Total	351	565	-37.9 %	33	39	-15.4 %	3.4	4.2	-19.4 %
Mid-Atlantic									
PHILADELPHIA	353	535	-34.0 %	37	49	-24.5 %	3.5	3.6	-2.2 %
RICHMOND	345	442	-21.9 %	32	42	-23.8 %	3.2	3.2	2.0 %
BALTIMORE	190	284	-33.1 %	30	35	-14.3 %	2.5	2.9	-12.6 %
WASH. D.C.	184	271	-32.1 %	25	31	-19.4 %	2.3	2.6	-11.7 %
PITTSBURGH	130	179	-27.4 %	20	24	-16.7 %	2.7	2.8	-2.8 %
WILMINGTON	52	80	-35.0 %	14	17	-17.6 %	1.6	2.1	-20.4 %
CHARLESTON	51	72	-29.2 %	10	14	-28.6 %	2.6	2.5	3.3 %
Region Total	1,305	1,863	-30.0 %	67	90	-25.6 %	6.3	6.4	-1.5 %
Midwest									
CHICAGO	256	423	-39.5 %	34	42	-19.0 %	3.1	3.5	-12.8 %
INDIANAPOLIS	180	260	-30.8 %	18	20	-10.0 %	3.2	3.5	-9.2 %
MINN. ST. PAUL	164	244	-32.8 %	22	28	-21.4 %	2.6	2.7	-3.1 %
DETROIT	138	209	-34.0 %	18	23	-21.7 %	3.1	3.1	2.1 %
MILWAUKEE	135	201	-32.8 %	19	27	-29.6 %	2.7	2.7	0.5 %
COLUMBUS	131	167	-21.6 %	20	20	0.0 %	3.5	3.6	-5.2 %
CLEVELAND	115	195	-41.0 %	19	28	-32.1 %	2.5	2.6	-2.6 %
GRAND RAPIDS	92	165	-44.2 %	15	19	-21.1 %	3.0	3.0	-2.6 %
CINCINNATI	51	73	-30.1 %	10	19	-47.4 %	2.1	1.8	16.8 %
SPRINGFIELD	51	96	-46.9 %	12	12	0.0 %	2.2	2.8	-22.3 %
FLINT	26	44	-40.9 %	7	8	-12.5 %	1.6	2.0	-16.4 %
Region Total	1,339	2,077	-35.5 %	62	85	-27.1 %	7.5	8.4	-10.8 %
New England									
BOSTON	316	424	-25.5 %	25	28	-10.7 %	3.8	4.4	-13.9 %
HARTFORD	162	230	-29.6 %	25	26	-3.8 %	2.6	2.8	-7.5 %
BANGOR	68	103	-34.0 %	11	16	-31.3 %	1.9	2.0	-4.6 %
MANCHESTER	56	69	-18.8 %	10	15	-33.3 %	2.1	1.5	41.8 %
PROVIDENCE	38	65	-41.5 %	9	16	-43.8 %	1.6	1.8	-9.6 %
BURLINGTON	18	29	-37.9 %	8	8	0.0 %	1.4	1.3	1.1 %
Region Total	658	920	-28.5 %	45	47	-4.3 %	5.3	5.5	-4.3 %
New York/New Jersey									
NEW YORK	613	793	-22.7 %	43	40	7.5 %	4.3	4.5	-3.9 %
NEWARK	265	323	-18.0 %	38	44	-13.6 %	2.6	2.5	5.5 %
CAMDEN	173	272	-36.4 %	30	49	-38.8 %	2.4	2.3	4.6 %
ALBANY	99	168	-41.1 %	17	21	-19.0 %	2.5	3.0	-18.4 %
BUFFALO	78	106	-26.4 %	10	10	0.0 %	2.7	3.3	-18.8 %
Region Total	1,228	1,662	-26.1 %	69	78	-11.5 %	5.2	5.8	-9.3 %
Northwest/Alaska									
SEATTLE	636	1,138	-44.1 %	45	55	-18.2 %	3.8	5.4	-30.0 %
PORTLAND	489	751	-34.9 %	45	51	-11.8 %	3.3	3.8	-11.4 %
BOISE	249	271	-8.1 %	26	33	-21.2 %	2.8	2.4	14.1 %
SPOKANE	80	122	-34.4 %	25	27	-7.4 %	1.5	2.0	-24.2 %
ANCHORAGE	12	35	-65.7 %	7	9	-22.2 %	1.2	1.8	-35.0 %
Region Total	1,466	2,317	-36.7 %	66	77	-14.3 %	5.8	7.2	-18.5 %
Pacific/Hawaii									
LOS ANGELES	1,191	1,825	-34.7 %	71	82	-13.4 %	5.4	6.7	-18.7 %

Market	YTD Volume 2019	YTD Volume 2018	Chg %	Active Lenders 2019	Active Lenders 2018	Chg %	Volume / Lender 2019	Volume / Lender 2018	Chg %
SANTA ANA	882	1,491	-40.8 %	59	86	-31.4 %	4.4	5.5	-20.2 %
PHOENIX	869	956	-9.1 %	55	64	-14.1 %	4.5	4.6	-2.1 %
SAN FRANCISCO	742	1,313	-43.5 %	50	58	-13.8 %	4.5	6.1	-26.1 %
SACRAMENTO	520	907	-42.7 %	42	56	-25.0 %	3.6	5.0	-27.9 %
SAN DIEGO	431	761	-43.4 %	43	53	-18.9 %	3.5	4.3	-18.2 %
LAS VEGAS	295	341	-13.5 %	38	41	-7.3 %	2.9	2.8	2.1 %
FRESNO	213	323	-34.1 %	32	39	-17.9 %	2.5	2.8	-10.5 %
RENO	149	180	-17.2 %	25	23	8.7 %	2.4	2.3	4.0 %
TUCSON	97	149	-34.9 %	22	25	-12.0 %	1.6	1.9	-14.4 %
HONOLULU	74	120	-38.3 %	13	15	-13.3 %	1.7	2.0	-17.2 %
Region Total	5,463	8,366	-34.7 %	118	154	-23.4 %	12.0	14.6	-18.0 %
Rocky Mountain									
DENVER	1,178	1,576	-25.3 %	58	73	-20.5 %	5.4	6.0	-9.5 %
SALT LAKE CITY	549	632	-13.1 %	36	43	-16.3 %	4.0	3.9	2.2 %
HELENA	73	117	-37.6 %	15	16	-6.3 %	1.9	2.3	-17.9 %
CASPER	33	62	-46.8 %	11	15	-26.7 %	1.5	1.8	-15.1 %
SIOUX FALLS	31	40	-22.5 %	6	12	-50.0 %	2.4	1.9	29.4 %
FARGO	10	26	-61.5 %	3	11	-72.7 %	1.2	1.3	-7.0 %
Region Total	1,874	2,453	-23.6 %	76	94	-19.1 %	6.5	7.1	-8.1 %
Southeast/Caribbean									
MIAMI	593	952	-37.7 %	54	63	-14.3 %	3.7	4.5	-17.0 %
GREENSBORO	503	701	-28.2 %	34	44	-22.7 %	4.2	4.3	-2.2 %
TAMPA	432	618	-30.1 %	44	52	-15.4 %	3.7	3.8	-0.9 %
ATLANTA	411	512	-19.7 %	38	34	11.8 %	3.6	4.3	-16.3 %
ORLANDO	390	571	-31.7 %	37	49	-24.5 %	3.7	3.8	-1.5 %
COLUMBIA	277	404	-31.4 %	36	40	-10.0 %	2.6	2.9	-12.1 %
JACKSONVILLE	257	345	-25.5 %	34	47	-27.7 %	3.2	3.1	4.7 %
BIRMINGHAM	169	280	-39.6 %	20	25	-20.0 %	2.5	3.3	-24.2 %
KNOXVILLE	146	218	-33.0 %	20	20	0.0 %	2.4	3.1	-20.6 %
NASHVILLE	141	210	-32.9 %	20	22	-9.1 %	2.8	2.8	-0.2 %
LOUISVILLE	89	144	-38.2 %	13	18	-27.8 %	2.9	3.2	-11.8 %
JACKSON	88	112	-21.4 %	14	17	-17.6 %	2.2	2.4	-8.5 %
MEMPHIS	30	57	-47.4 %	9	11	-18.2 %	1.5	1.8	-16.4 %
CARIBBEAN	22	45	-51.1 %	2	9	-77.8 %	2.2	2.2	0.0 %
Region Total	3,548	5,169	-31.4 %	96	117	-17.9 %	10.7	11.7	-8.4 %
Southwest									
DALLAS	365	520	-29.8 %	44	49	-10.2 %	2.7	3.3	-18.8 %
HOUSTON	353	457	-22.8 %	34	37	-8.1 %	3.5	3.6	-3.7 %
FT. WORTH	336	431	-22.0 %	36	41	-12.2 %	3.0	3.0	2.1 %
SAN ANTONIO	288	470	-38.7 %	36	48	-25.0 %	2.8	3.0	-6.1 %
NEW ORLEANS	139	259	-46.3 %	20	27	-25.9 %	2.4	3.0	-19.7 %
ALBUQUERQUE	112	196	-42.9 %	21	26	-19.2 %	2.1	2.7	-22.0 %
LITTLE ROCK	89	161	-44.7 %	17	21	-19.0 %	1.9	2.4	-23.2 %
LUBBOCK	67	105	-36.2 %	17	24	-29.2 %	1.9	2.0	-5.0 %
OKLAHOMA CITY	55	106	-48.1 %	12	10	20.0 %	1.7	3.5	-50.5 %
TULSA	50	101	-50.5 %	10	17	-41.2 %	2.2	2.0	8.6 %
SHREVEPORT	36	66	-45.5 %	11	16	-31.3 %	1.8	1.7	0.4 %
Region Total	1,890	2,872	-34.2 %	78	91	-14.3 %	7.2	8.5	-16.2 %
Grand Total	19,122	28,264	-32.3 %	269	334	-19.5 %	18.7	21.3	-12.4 %

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Top 100 Lenders - Year to Date

Rank	Lender	Vol 2019	Vol 2018	Chg %	Mkt Share 2019	Mkt Share 2018	Chg %	Top State
1	AMERICAN ADVISORS GROUP	5896	7126	-17 %	30.8 %	25.2 %	22 %	CA
2	ONE REVERSE MORTGAGE LLC	1580	1736	-9 %	8.3 %	6.1 %	35 %	CA
3	FINANCE OF AMERICA REVER	1531	2738	-44 %	8.0 %	9.7 %	-17 %	CA
4	REVERSE MORTGAGE FUNDING	1344	2100	-36 %	7.0 %	7.4 %	-5 %	CA
5	SYNERGY ONE LENDING INC	1114	1372	-19 %	5.8 %	4.9 %	20 %	CA
6	LIBERTY HOME EQUITY SOLU	1058	1899	-44 %	5.5 %	6.7 %	-18 %	CA
7	FAIRWAY INDEPENDENT MORT	606	600	1 %	3.2 %	2.1 %	49 %	CO
8	LIVE WELL FINANCIAL INC	449	1010	-56 %	2.3 %	3.6 %	-34 %	CA
9	HIGHTECHLENDING INC	378	692	-45 %	2.0 %	2.4 %	-19 %	CA
10	LONGBRIDGE FINANCIAL LLC	372	562	-34 %	1.9 %	2.0 %	-2 %	CA
11	OPEN MORTGAGE LLC	289	585	-51 %	1.5 %	2.1 %	-27 %	CA
12	CHERRY CREEK MORTGAGE CO	272	298	-9 %	1.4 %	1.1 %	35 %	CO
13	REVERSE MORTGAGESCOM INC	212	412	-49 %	1.1 %	1.5 %	-24 %	TX
14	ALL REVERSE MORTGAGE INC	198	361	-45 %	1.0 %	1.3 %	-19 %	CA
15	PLAZA HOME MORTGAGE INC	181	183	-1 %	0.9 %	0.6 %	46 %	CA
16	ADVISORS MORTGAGE GROUP	157	247	-36 %	0.8 %	0.9 %	-6 %	CA
17	FINANCE OF AMERICA MORTG	137	19	621 %	0.7 %	0.1 %	966 %	CA
18	AMERICAN PACIFIC MORTGAG	124	187	-34 %	0.6 %	0.7 %	-2 %	CA
19	MONEY HOUSE INC	115	165	-30 %	0.6 %	0.6 %	3 %	CA
20	NATIONWIDE EQUITIES CORP	114	392	-71 %	0.6 %	1.4 %	-57 %	NY
21	QUONTIC BANK FSB	101	240	-58 %	0.5 %	0.8 %	-38 %	NY
22	M & T BANK	86	144	-40 %	0.4 %	0.5 %	-12 %	NY
23	VIP MORTGAGE INC	86	61	41 %	0.4 %	0.2 %	108 %	AZ
24	MCM HOLDINGS INC	84	127	-34 %	0.4 %	0.4 %	-2 %	FL
25	BROKER SOLUTIONS INC	82	104	-21 %	0.4 %	0.4 %	17 %	CA
26	RESOLUTE BANK	79	232	-66 %	0.4 %	0.8 %	-50 %	CA
27	FIRSTBANK	74	421	-82 %	0.4 %	1.5 %	-74 %	TN
28	SUN WEST MORTGAGE CO INC	66	106	-38 %	0.3 %	0.4 %	-8 %	CA
29	THE FEDERAL SAVINGS BANK	66	171	-61 %	0.3 %	0.6 %	-43 %	NV
30	ACADEMY MORTGAGE CORPORA	61	43	42 %	0.3 %	0.2 %	110 %	UT
31	SUN AMERICAN MORTGAGE CO	60	102	-41 %	0.3 %	0.4 %	-13 %	AZ
32	TOTAL MEDIA MANAGEMENT L	58	61	-5 %	0.3 %	0.2 %	41 %	AL
33	HOMEBRIDGE FINANCIAL SER	58	105	-45 %	0.3 %	0.4 %	-18 %	CA
34	1ST NATIONS REVERSE MORT	56	193	-71 %	0.3 %	0.7 %	-57 %	SC
35	LAND-HOME FINANCIAL SERV	54	113	-52 %	0.3 %	0.4 %	-29 %	CA
36	TOWNEBANK	47	102	-54 %	0.2 %	0.4 %	-32 %	VA
37	SILVERGATE FUNDING INC	46	3	1,433 %	0.2 %	0.0 %	2,166 %	CA
38	JET DIRECT FUNDING CORP	42	36	17 %	0.2 %	0.1 %	72 %	FL
39	UNIVERSAL LENDING CORPOR	42	56	-25 %	0.2 %	0.2 %	11 %	CO
40	COMMUNITY FIRST NATIONAL	41	60	-32 %	0.2 %	0.2 %	1 %	NC
41	NATIONWIDE MORTGAGE BANK	39	0		0.2 %	0.0 %		NY
42	NOVA FINANCIAL & INVESTM	38	51	-25 %	0.2 %	0.2 %	10 %	CO
43	INTERCONTINENTAL CAPITAL	37	106	-65 %	0.2 %	0.4 %	-48 %	NY
44	ALPHA MORTGAGE CORPORATI	37	48	-23 %	0.2 %	0.2 %	14 %	NC
45	SIMONICH CORPORATION	35	19	84 %	0.2 %	0.1 %	172 %	CA
46	AMERICA FIRST FEDERAL CR	33	44	-25 %	0.2 %	0.2 %	11 %	UT
47	PARAMOUNT RESIDENTIAL MO	32	36	-11 %	0.2 %	0.1 %	31 %	FL
48	PREMIER MORTGAGE RESOURC	31	23	35 %	0.2 %	0.1 %	99 %	ID
49	MAGNOLIA BANK INC	31	23	35 %	0.2 %	0.1 %	99 %	CA
50	BANK OF ENGLAND	30	27	11 %	0.2 %	0.1 %	64 %	CA

Rank	Lender	Vol 2019	Vol 2018	Chg %	Mkt Share 2019	Mkt Share 2018	Chg %	Top State
51	MEADOWBROOK FINANCIAL MO	30	22	36 %	0.2 %	0.1 %	102 %	NY
52	AMERICAN FINANCIAL NETWO	28	70	-60 %	0.1 %	0.2 %	-41 %	CA
53	MOHAVE STATE BANK	27	23	17 %	0.1 %	0.1 %	74 %	AZ
54	UNITED NORTHERN MORTGAGE	27	50	-46 %	0.1 %	0.2 %	-20 %	NY
55	GATEWAY MORTGAGE GROUP	24	10	140 %	0.1 %	0.0 %	255 %	TX
56	AMERICAS MORTGAGE RESOUR	23	33	-30 %	0.1 %	0.1 %	3 %	LA
57	ROYAL PACIFIC FUNDING CO	23	0		0.1 %	0.0 %		CA
58	SIERRA PACIFIC MORTGAGE	23	23	0 %	0.1 %	0.1 %	48 %	CA
59	ATLANTIC COAST MORTGAGE	23	26	-12 %	0.1 %	0.1 %	31 %	DC
60	GOLDWATER BANK NA	23	45	-49 %	0.1 %	0.2 %	-24 %	CO
61	CROSSCOUNTRY MORTGAGE	22	31	-29 %	0.1 %	0.1 %	5 %	FL
62	FAMILY FIRST FUNDING LLC	22	2	1,000 %	0.1 %	0.0 %	1,526 %	NJ
63	CMG MORTGAGE INC	22	19	16 %	0.1 %	0.1 %	71 %	CA
64	MORTGAGE MASTER SERVICE	22	9	144 %	0.1 %	0.0 %	261 %	WA
65	PRIMARY RESIDENTIAL MORT	22	41	-46 %	0.1 %	0.1 %	-21 %	CA
66	SUCCESS MORTGAGE PARTNER	22	35	-37 %	0.1 %	0.1 %	-7 %	MI
67	PACIFIC RESIDENTIAL MORT	21	58	-64 %	0.1 %	0.2 %	-46 %	OR
68	BAY EQUITY LLC	19	1	1,800 %	0.1 %	0.0 %	2,708 %	AZ
69	US MORTGAGE CORPORATION	18	33	-45 %	0.1 %	0.1 %	-19 %	NY
70	AMERICAN LIBERTY MORTGAG	18	21	-14 %	0.1 %	0.1 %	27 %	CO
71	CALIBER HOME LOANS INC	18	49	-63 %	0.1 %	0.2 %	-46 %	WA
72	LOANDEPOTCOM	17	30	-43 %	0.1 %	0.1 %	-16 %	OR
73	DIRECTORS MORTGAGE INC	17	19	-11 %	0.1 %	0.1 %	32 %	OR
74	BANK OF UTAH	17	21	-19 %	0.1 %	0.1 %	20 %	UT
75	MOVEMENT MORTGAGE LLC	17	49	-65 %	0.1 %	0.2 %	-49 %	NC
76	CITYWIDE HOME LOANS	16	26	-38 %	0.1 %	0.1 %	-9 %	UT
77	MANN MORTGAGE LLC	15	27	-44 %	0.1 %	0.1 %	-18 %	WA
78	MORTGAGESHOP LLC	15	36	-58 %	0.1 %	0.1 %	-38 %	VA
79	CORNERSTONE MORTGAGE COM	15	5	200 %	0.1 %	0.0 %	343 %	CO
80	GERSHMAN INVESTMENT CORP	14	27	-48 %	0.1 %	0.1 %	-23 %	MO
81	NORWICH COMMERCIAL GROUP	14	17	-18 %	0.1 %	0.1 %	22 %	CT
82	MORIA DEVELOPMENT INC	13	11	18 %	0.1 %	0.0 %	75 %	AZ
83	AMERICAN FINANCING CORP	13	2	550 %	0.1 %	0.0 %	861 %	CO
84	SUMMIT FUNDING INC	13	18	-28 %	0.1 %	0.1 %	7 %	CA
85	LEADER ONE FINANCIAL COR	12	11	9 %	0.1 %	0.0 %	61 %	AZ
86	DOLLAR BANK FSB	12	23	-48 %	0.1 %	0.1 %	-23 %	PA
87	BLUE RIDGE BANK NATIONAL	12	0		0.1 %	0.0 %		GA
88	RESIDENTIAL HOME FUNDING	12	28	-57 %	0.1 %	0.1 %	-37 %	NY
89	GEORGETOWN MORTGAGE	12	31	-61 %	0.1 %	0.1 %	-43 %	TX
90	CARROLLTON MORTGAGE CO	12	35	-66 %	0.1 %	0.1 %	-49 %	CA
91	ON Q FINANCIAL INC	11	30	-63 %	0.1 %	0.1 %	-46 %	CA
92	SFMC LP	11	0		0.1 %	0.0 %		TX
93	LAKELAND BANK	11	4	175 %	0.1 %	0.0 %	306 %	NJ
94	AKT AMERICAN CAPITAL INC	10	12	-17 %	0.1 %	0.0 %	23 %	CA
95	JAMES B NUTTER AND COMPA	10	13	-23 %	0.1 %	0.0 %	14 %	KS
96	BERKSHIRE BANK	10	12	-17 %	0.1 %	0.0 %	23 %	MA
97	PROVIDENT SAVINGS BANK	10	0		0.1 %	0.0 %		CA
98	CONTOUR MORTGAGE CORPORA	9	18	-50 %	0.0 %	0.1 %	-26 %	NY
99	SALEM FIVE MORTGAGE CO L	9	12	-25 %	0.0 %	0.0 %	11 %	MA
100	FIRST ALLIANCE HOME MORT	9	11	-18 %	0.0 %	0.0 %	21 %	PA

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