

# HECM Originators (FHA & Non-FHA)

## Industry Summary

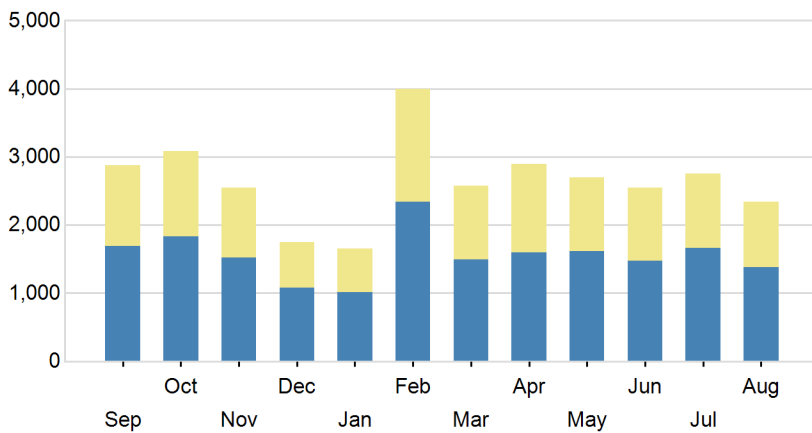
HECMs endorsed through August 2019

Next Release Date: Week 4 of November

**Retail  
Endorsement Growth**
**-16.7 %**
**Wholesale  
Endorsement Growth**
**-12.4 %**
**Total  
Endorsement Growth**
**-15.0 %**

Figures above reflect change from prior month

## PERFORMANCE

**Trailing Twelve Month Endorsements**


	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Sep	1,695	-9.8 %	1,179	-10.1 %	2,874	-9.9 %
Oct	1,829	7.9 %	1,258	6.7 %	3,087	7.4 %
Nov	1,523	-16.7 %	1,028	-18.3 %	2,551	-17.4 %
Dec	1,075	-29.4 %	674	-34.4 %	1,749	-31.4 %
Jan	1,011	-6.0 %	638	-5.3 %	1,649	-5.7 %
Feb	2,343	131.8 %	1,657	159.7 %	4,000	142.6 %
Mar	1,497	-36.1 %	1,076	-35.1 %	2,573	-35.7 %
Apr	1,595	6.5 %	1,304	21.2 %	2,899	12.7 %
May	1,612	1.1 %	1,083	-16.9 %	2,695	-7.0 %
Jun	1,471	-8.7 %	1,073	-0.9 %	2,544	-5.6 %
Jul	1,661	12.9 %	1,092	1.8 %	2,753	8.2 %
Aug	1,383	-16.7 %	957	-12.4 %	2,340	-15.0 %
Total	18,695		13,019		31,714	



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Top 10 by Retail and Wholesale Volume														
Rank / Company	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Total	Mkt Shr
AMERICAN ADVISORS GROUP	823	905	775	557	631	1,179	782	877	881	846	994	701	9,951	31.4%
FINANCE OF AMERICA REVER	397	447	359	236	80	725	344	329	302	410	392	299	4,320	13.6%
REVERSE MORTGAGE FUNDING	277	307	232	205	193	333	237	262	255	240	293	317	3,151	9.9%
LIBERTY HOME EQUITY SOLU	324	268	190	123	165	255	247	411	302	187	230	72	2,774	8.7%
ONE REVERSE MORTGAGE LLC	198	247	217	127	74	352	213	247	238	215	240	249	2,617	8.3%
SYNERGY ONE LENDING INC	153	179	137	117	109	212	137	164	178	148	178	182	1,894	6.0%
LONGBRIDGE FINANCIAL LLC	131	130	115	76	74	145	128	137	126	119	126	160	1,467	4.6%
LIVE WELL FINANCIAL INC	150	158	118	73	82	146	112	102	126	6			1,073	3.4%
FAIRWAY INDEPENDENT MORT	68	77	76	52	36	122	79	89	70	98	113	98	978	3.1%
HIGHTECHLENDING INC	55	61	35	8	49	98	57	51	34	59	28	76	611	1.9%
<b>Total</b>	<b>2,576</b>	<b>2,779</b>	<b>2,254</b>	<b>1,574</b>	<b>1,493</b>	<b>3,567</b>	<b>2,336</b>	<b>2,669</b>	<b>2,512</b>	<b>2,328</b>	<b>2,594</b>	<b>2,154</b>	<b>28,836</b>	<b>90.9%</b>

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	8,527	1,424	9,951	-19.9 %	-40.4 %	-23.7 %	86 %	14 %	26.9 %	10.9 %	31.4 %
FINANCE OF AMERICA REVERS	5	1	2	1,022	3,298	4,320	-43.3 %	-48.3 %	-47.2 %	24 %	76 %	3.2 %	25.3 %	13.6 %
REVERSE MORTGAGE FUNDING	4	3	3	1,078	2,073	3,151	-45.9 %	-45.0 %	-45.3 %	34 %	66 %	3.4 %	15.9 %	9.9 %
LIBERTY HOME EQUITY SOLUT	7	2	4	653	2,121	2,774	-49.6 %	-35.2 %	-39.2 %	24 %	76 %	2.1 %	16.3 %	8.7 %
ONE REVERSE MORTGAGE LLC	2	11	5	2,407	210	2,617	-21.5 %	900.0 %	-15.2 %	92 %	8 %	7.6 %	1.6 %	8.3 %
SYNERGY ONE LENDING INC	3	6	6	1,312	582	1,894	-21.6 %	-51.4 %	-34.1 %	69 %	31 %	4.1 %	4.5 %	6.0 %
LONGBRIDGE FINANCIAL LLC	11	5	7	372	1,095	1,467	-45.3 %	-4.9 %	-19.9 %	25 %	75 %	1.2 %	8.4 %	4.6 %
LIVE WELL FINANCIAL INC	8	7	8	566	510	1,076	-59.9 %	-35.2 %	-51.0 %	53 %	47 %	1.8 %	3.9 %	3.4 %
FAIRWAY INDEPENDENT MORTG	6		9	978	0	978	-0.8 %	NaN	-0.8 %	100 %	0 %	3.1 %		3.1 %
HIGHTECHLENDING INC	9	10	10	395	216	611	-50.4 %	-36.7 %	-46.3 %	65 %	35 %	1.2 %	1.7 %	1.9 %
<b>Total</b>				<b>17,310</b>	<b>11,529</b>	<b>28,839</b>	<b>-28.9 %</b>	<b>-40.3 %</b>	<b>-33.9 %</b>	<b>60 %</b>	<b>40 %</b>	<b>54.6 %</b>	<b>88.6 %</b>	<b>90.9 %</b>

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
GOODLIFE HOME LOANS	53	23	56	56	7	63	56	3	59	89 %	11 %	0.2 %	0.1 %	0.2 %
NATIONWIDE MORTGAGE BANKE	61		68	47	0	47	47	0	47	100 %	0 %	0.1 %		0.1 %
MORTGAGE MASTER SERVICE C	77		84	40	0	40	26	0	26	100 %	0 %	0.1 %		0.1 %
JET DIRECT FUNDING CORP	22		25	154	0	154	24	0	24	100 %	0 %	0.5 %		0.5 %
FAMILY FIRST FUNDING LLC	66		73	45	0	45	24	0	24	100 %	0 %	0.1 %		0.1 %
<b>Total</b>				<b>342</b>	<b>7</b>	<b>349</b>	<b>177</b>	<b>3</b>	<b>180</b>	<b>98 %</b>	<b>2 %</b>	<b>1.1 %</b>	<b>0.1 %</b>	<b>1.1 %</b>

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
ONE REVERSE MORTGAGE LLC	2	11	5	2,407	210	2,617	-658	189	-469	92 %	8 %	7.6 %	1.6 %	8.3 %
ROYAL PACIFIC FUNDING COR	1054	20	126	1	24	25	0	23	23	4 %	96 %	0.0 %	0.2 %	0.1 %
TOTAL MEDIA MANAGEMENT LL	36	22	39	81	9	90	-27	8	-19	90 %	10 %	0.3 %	0.1 %	0.3 %
MIDWEST LOAN SOLUTIONS IN	1054	25	439	1	4	5	1	4	5	20 %	80 %	0.0 %	0.0 %	0.0 %
GOODLIFE HOME LOANS	53	23	56	56	7	63	56	3	59	89 %	11 %	0.2 %	0.1 %	0.2 %
<b>Total</b>				<b>2,546</b>	<b>254</b>	<b>2,800</b>	<b>-628</b>	<b>227</b>	<b>-401</b>	<b>91 %</b>	<b>9 %</b>	<b>8.0 %</b>	<b>2.0 %</b>	<b>8.8 %</b>

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	502	44 %
LIBERTY HOME EQUITY SOLUTIONS INC	414	30 %
REVERSE MORTGAGE FUNDING LLC	279	38 %
AMERICAN ADVISORS GROUP	318	25 %
LONGBRIDGE FINANCIAL LLC	64	33 %
SYNERGY ONE LENDING INC	120	32 %
LIVE WELL FINANCIAL INC	79	17 %
PLAZA HOME MORTGAGE INC	205	45 %
OPEN MORTGAGE LLC	64	36 %
HIGHTECHLENDING INC	124	43 %

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**Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through August 2019**

Rank			Loans			Market Share			Rank			Loans			Market Share								
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	8,527	1,424	9,951	26.9 %	10.9 %	31.4 %	45	51	COMMUNITY FIRST NATI	66	0	66	0.2 %	0.0 %	0.2 %					
5	1	2	FINANCE OF AMERICA R	1,022	3,298	4,320	3.2 %	25.3 %	13.6 %	45	51	UNITED PACIFIC MORTG	66	0	66	0.2 %	0.0 %	0.2 %					
4	3	3	REVERSE MORTGAGE FUN	1,078	2,073	3,151	3.4 %	15.9 %	9.9 %	47	53	NOVA FINANCIAL & INV	65	0	65	0.2 %	0.0 %	0.2 %					
7	2	4	LIBERTY HOME EQUITY	653	2,121	2,774	2.1 %	16.3 %	8.7 %	48	54	APPROVAL FIRST HOME	64	0	64	0.2 %	0.0 %	0.2 %					
2	11	5	ONE REVERSE MORTGAGE	2,407	210	2,617	7.6 %	1.6 %	8.3 %	48	54	BANK OF ENGLAND	64	0	64	0.2 %	0.0 %	0.2 %					
3	6	6	SYNERGY ONE LENDING	1,312	582	1,894	4.1 %	4.5 %	6.0 %	53	23	GOODLIFE HOME LOANS	56	7	63	0.2 %	0.1 %	0.2 %					
11	5	7	LONGBRIDGE FINANCIAL	372	1,095	1,467	1.2 %	8.4 %	4.6 %	50	57	PREMIER MORTGAGE RES	61	0	61	0.2 %	0.0 %	0.2 %					
8	7	8	LIVE WELL FINANCIAL	566	510	1,076	1.8 %	3.9 %	3.4 %	51	58	THE REVERSE MORTGAGE	59	0	59	0.2 %	0.0 %	0.2 %					
6		9	FAIRWAY INDEPENDENT	978	0	978	3.1 %	0.0 %	3.1 %	52	59	MOHAVE STATE BANK	58	0	58	0.2 %	0.0 %	0.2 %					
9	10	10	HIGHTTECHLENDING INC	395	216	611	1.2 %	1.7 %	1.9 %	53	60	ALPHA MORTGAGE CORPO	56	0	56	0.2 %	0.0 %	0.2 %					
16	9	11	OPEN MORTGAGE LLC	246	285	531	0.8 %	2.2 %	1.7 %	144	19	UNITED NORTHERN MORT	19	34	53	0.1 %	0.3 %	0.2 %					
12	13	12	CHERRY CREEK MORTGAG	369	161	530	1.2 %	1.2 %	1.7 %	55	61	AMERICAN FINANCIAL M	53	0	53	0.2 %	0.0 %	0.2 %					
10	27	13	REVERSE MORTGAGESCOM	376	0	376	1.2 %	0.0 %	1.2 %	55	61	OCEAN LENDING HOME L	53	0	53	0.2 %	0.0 %	0.2 %					
13	14	14	ALL REVERSE MORTGAGE	350	0	350	1.1 %	0.0 %	1.1 %	57	64	PARAMOUNT RESIDENTIA	52	0	52	0.2 %	0.0 %	0.2 %					
1996	8	15	PLAZA HOME MORTGAGE	0	305	305	0.0 %	2.3 %	1.0 %	58	65	GENEVA FINANCIAL LLC	51	0	51	0.2 %	0.0 %	0.2 %					
14		16	FINANCE OF AMERICA M	276	0	276	0.9 %	0.0 %	0.9 %	59	66	EAST COAST CAPITAL C	50	0	50	0.2 %	0.0 %	0.2 %					
15		17	ADVISORS MORTGAGE GR	263	0	263	0.8 %	0.0 %	0.8 %	60	67	MAGNOLIA BANK INC	48	0	48	0.2 %	0.0 %	0.2 %					
23	17	18	FIRSTBANK	152	78	230	0.5 %	0.6 %	0.7 %	61	68	AMERICA FIRST FEDERA	47	0	47	0.1 %	0.0 %	0.1 %					
17		19	QUONTIC BANK FSB	216	0	216	0.7 %	0.0 %	0.7 %	61	68	SIERRA PACIFIC MORTG	47	0	47	0.1 %	0.0 %	0.1 %					
18		20	AMERICAN PACIFIC MOR	213	0	213	0.7 %	0.0 %	0.7 %	61	68	NATIONWIDE MORTGAGE	47	0	47	0.1 %	0.0 %	0.1 %					
19		21	ENNKAR INC	207	0	207	0.7 %	0.0 %	0.7 %	64	71	IREVERSE HOME LOANS	46	0	46	0.1 %	0.0 %	0.1 %					
20	21	22	NATIONWIDE EQUITIES	185	20	205	0.6 %	0.2 %	0.6 %	64	71	GOLDEN YEARS MORTGAG	46	0	46	0.1 %	0.0 %	0.1 %					
124	12	23	MONEY HOUSE INC	23	162	185	0.1 %	1.2 %	0.6 %	66	73	FAMILY FIRST FUNDING	45	0	45	0.1 %	0.0 %	0.1 %					
21		24	M & T BANK	166	0	166	0.5 %	0.0 %	0.5 %	67	74	KRS CAPITAL PARTNERS	44	0	44	0.1 %	0.0 %	0.1 %					
22		25	JET DIRECT FUNDING C	154	0	154	0.5 %	0.0 %	0.5 %	67	74	SIMONICH CORPORATION	44	0	44	0.1 %	0.0 %	0.1 %					
24		26	BROKER SOLUTIONS INC	146	0	146	0.5 %	0.0 %	0.5 %	69	76	SUCCESS MORTGAGE PAR	43	0	43	0.1 %	0.0 %	0.1 %					
25		27	RESOLUTE BANK	140	0	140	0.4 %	0.0 %	0.4 %	69	76	ACCESS REVERSE MORTG	43	0	43	0.1 %	0.0 %	0.1 %					
181	14	28	MCM HOLDINGS INC	15	123	138	0.0 %	0.9 %	0.4 %	69	76	GATEWAY MORTGAGE GRO	43	0	43	0.1 %	0.0 %	0.1 %					
26		29	VIP MORTGAGE INC	127	0	127	0.4 %	0.0 %	0.4 %	69	76	MEADOWBROOK FINANCIA	43	0	43	0.1 %	0.0 %	0.1 %					
27		30	INTEGRITY 1ST MORTGA	124	0	124	0.4 %	0.0 %	0.4 %	73	80	EAGLE HOME MORTGAGE	42	0	42	0.1 %	0.0 %	0.1 %					
337	15	31	SUN WEST MORTGAGE CO	7	108	115	0.0 %	0.8 %	0.4 %	73	80	GREAT FLORIDA LENDIN	42	0	42	0.1 %	0.0 %	0.1 %					
28		32	SUN AMERICAN MORTGAG	107	0	107	0.3 %	0.0 %	0.3 %	75	82	PACIFIC RESIDENTIAL	41	0	41	0.1 %	0.0 %	0.1 %					
181	16	33	1ST NATIONS REVERSE	15	86	101	0.0 %	0.7 %	0.3 %	75	82	GOLDWATER BANK NA	41	0	41	0.1 %	0.0 %	0.1 %					
29		33	HOMEBRIDGE FINANCIAL	101	0	101	0.3 %	0.0 %	0.3 %	77	84	REVERSE FREEDOM LLC	40	0	40	0.1 %	0.0 %	0.1 %					
30		35	AMERICAN FINANCIAL N	97	0	97	0.3 %	0.0 %	0.3 %	77	84	MORTGAGESHOP LLC	40	0	40	0.1 %	0.0 %	0.1 %					
31		36	PRIMARY RESIDENTIAL	95	0	95	0.3 %	0.0 %	0.3 %	77	84	TREBOR REVERSE LLC	40	0	40	0.1 %	0.0 %	0.1 %					
32		37	THE FEDERAL SAVINGS	94	0	94	0.3 %	0.0 %	0.3 %	77	84	CF CAPITAL GROUP	40	0	40	0.1 %	0.0 %	0.1 %					
33		38	ACADEMY MORTGAGE COR	93	0	93	0.3 %	0.0 %	0.3 %	77	84	MORTGAGE MASTER SERV	40	0	40	0.1 %	0.0 %	0.1 %					
36	22	39	TOTAL MEDIA MANAGEME	81	9	90	0.3 %	0.1 %	0.3 %	82	89	HECM SENIOR HOME FIN	39	0	39	0.1 %	0.0 %	0.1 %					
34		40	TOWNEBANK	87	0	87	0.3 %	0.0 %	0.3 %	82	89	ATLANTIC COAST MORTG	39	0	39	0.1 %	0.0 %	0.1 %					
280	18	41	LAND-HOME FINANCIAL	9	76	85	0.0 %	0.6 %	0.3 %	82	89	HERITAGE HOME LOANS	39	0	39	0.1 %	0.0 %	0.1 %					
35		41	GUILD MORTGAGE COMPA	85	0	85	0.3 %	0.0 %	0.3 %	85	92	PERRI FUNDING CORP	38	0	38	0.1 %	0.0 %	0.1 %					
37		43	SILVER LEAF MORTGAGE	80	0	80	0.3 %	0.0 %	0.3 %	86	93	OMNI-FUND INC	37	0	37	0.1 %	0.0 %	0.1 %					
38		44	INTERCONTINENTAL CAP	78	0	78	0.2 %	0.0 %	0.2 %	86	93	C & E FINANCIAL GROU	37	0	37	0.1 %	0.0 %	0.1 %					
38		44	SENIOR LENDING CORPO	78	0	78	0.2 %	0.0 %	0.2 %	88	95	MOVEMENT MORTGAGE LL	36	0	36	0.1 %	0.0 %	0.1 %					
40		46	FIRST AMERICAN HOME	74	0	74	0.2 %	0.0 %	0.2 %	88	95	REVERSE MORTGAGE ANS	36	0	36	0.1 %	0.0 %	0.1 %					
41		47	UNIVERSAL LENDING CO	70	0	70	0.2 %	0.0 %	0.2 %	88	95	CROSSCOUNTRY MORTGAG	36	0	36	0.1 %	0.0 %	0.1 %					
41		47	C2 FINANCIAL CORPORA	70	0	70	0.2 %	0.0 %	0.2 %	88	95	FSJ MORTGAGE LLC	36	0	36	0.1 %	0.0 %	0.1 %					
43		49	GUARANTEED RATE INC	69	0	69	0.2 %	0.0 %	0.2 %	92	99	CALIVER BEACH MORTGA	35	0	35	0.1 %	0.0 %	0.1 %					
44		50	BAY EQUITY LLC	68	0	68	0.2 %	0.0 %	0.2 %	93	100	MAC5 MORTGAGE INC	34	0	34	0.1 %	0.0 %	0.1 %					

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## Top 100 HECM Originators - August 2019 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	582	5,861	732.6	-30.0 %	-16.5 %	38	87	CALIVER BEACH MORTGA	5	24	3.0	66.7 %	-14.3 %
2	2	ONE REVERSE MORTGAGE	224	1,654	206.8	5.7 %	-16.9 %	38	93	MOVEMENT MORTGAGE LL	5	22	2.8	400.0 %	-60.7 %
3	3	SYNERGY ONE LENDING	129	918	114.8	-7.9 %	-4.8 %	38	121	BLUE RIDGE BANK NATI	5	17	2.1	66.7 %	
4	4	REVERSE MORTGAGE FUN	114	757	94.6	10.7 %	-30.9 %	38	121	PULTE MORTGAGE LLC	5	17	2.1	400.0 %	142.9 %
5	5	FAIRWAY INDEPENDENT	98	705	88.1	-13.3 %	3.7 %	38	165	HOME MORTGAGE ALLIAN	5	11	1.4	400.0 %	175.0 %
6	6	FINANCE OF AMERICA R	59	634	79.3	-33.0 %	-42.0 %	38	165	ENVOY MORTGAGE LTD	5	11	1.4		-38.9 %
7	9	LONGBRIDGE FINANCIAL	44	263	32.9	41.9 %	-42.2 %	57	32	HOMEBRIDGE FINANCIAL	4	64	8.0	-66.7 %	-44.8 %
8	16	OPEN MORTGAGE LLC	42	171	21.4	90.9 %	-52.2 %	57	35	GUILD MORTGAGE COMPA	4	60	7.5	-42.9 %	-29.4 %
9	8	HIGHTECHLENDING INC	40	285	35.6	110.5 %	-44.3 %	57	42	C2 FINANCIAL CORPORA	4	48	6.0	-20.0 %	-45.5 %
10	12	ALL REVERSE MORTGAGE	36	234	29.3	44.0 %	-41.1 %	57	67	HERITAGE HOME LOANS	4	31	3.9	-20.0 %	47.6 %
11	11	CHERRY CREEK MORTGAG	32	238	29.8	23.1 %	-10.5 %	57	67	CF CAPITAL GROUP	4	31	3.9	100.0 %	-3.1 %
12	15	ADVISORS MORTGAGE GR	26	184	23.0	-13.3 %	-33.3 %	57	75	PERRI FUNDING CORP	4	27	3.4	33.3 %	-10.0 %
13	14	FINANCE OF AMERICA M	24	198	24.8	9.1 %	-26.4 %	57	80	CROSSCOUNTRY MORTGAG	4	26	3.3	33.3 %	-27.8 %
14	17	AMERICAN PACIFIC MOR	18	142	17.8	50.0 %	-32.1 %	57	93	ACCESS REVERSE MORTG	4	22	2.8	-20.0 %	-42.1 %
15	18	ENNKAR INC	15	136	17.0	-6.3 %	-41.4 %	57	99	KELLY MORTGAGE INC	4	20	2.5	300.0 %	-16.7 %
16	37	GOODLIFE HOME LOANS	14	56	7.0	16.7 %		57	108	PS FINANCIAL SERVICE	4	19	2.4	300.0 %	-9.5 %
17	19	NATIONWIDE EQUITIES	11	114	14.3	-21.4 %	-68.0 %	57	115	SFMC LP	4	18	2.3	-20.0 %	260.0 %
17	22	M & T BANK	11	97	12.1	22.2 %	-40.5 %	57	131	CENTRAL PACIFIC BANK	4	15	1.9	100.0 %	-16.7 %
17	25	RESOLUTE BANK	11	90	11.3	83.3 %	-64.6 %	57	151	SOUND FINANCIAL MORT	4	12	1.5	300.0 %	20.0 %
20	24	BROKER SOLUTIONS INC	9	91	11.4	-47.1 %	-27.2 %	57	182	NORTHPOINTE BANK	4	10	1.3	100.0 %	
20	28	ACADEMY MORTGAGE COR	9	70	8.8	28.6 %	25.0 %	57	205	ARK-LA-TEX FINANCIAL	4	9	1.1	300.0 %	50.0 %
22	7	LIBERTY HOME EQUITY	8	427	53.4	-88.1 %	-52.2 %	72	20	QUONTIC BANK FSB	3	104	13.0	-50.0 %	-62.5 %
22	23	VIP MORTGAGE INC	8	94	11.8	-57.9 %	42.4 %	72	29	THE FEDERAL SAVINGS	3	69	8.6	-75.0 %	-63.1 %
22	26	INTEGRITY 1ST MORTGA	8	84	10.5	-38.5 %	2.4 %	72	38	TOTAL MEDIA MANAGEME	3	55	6.9	-57.1 %	-21.4 %
22	30	SUN AMERICAN MORTGAG	8	68	8.5	-11.1 %	-38.7 %	72	39	TOWNEBANK	3	50	6.3	-50.0 %	-53.3 %
22	56	PARAMOUNT RESIDENTIA	8	40	5.0	60.0 %	-9.1 %	72	54	PREMIER MORTGAGE RES	3	41	5.1	-62.5 %	41.4 %
22	131	ELITE FUNDING CORPOR	8	15	1.9	166.7 %	-11.8 %	72	58	SIMONICH CORPORATION	3	39	4.9	-62.5 %	85.7 %
22	226	MID AMERICA MORTGAGE	8	8	1.0			72	61	MOHAVE STATE BANK	3	36	4.5	-25.0 %	20.0 %
29	13	REVERSE MORTGAGESCOM	7	219	27.4	-53.3 %	-54.6 %	72	63	OCEAN LENDING HOME L	3	34	4.3	0.0 %	-5.6 %
29	27	PRIMARY RESIDENTIAL	7	72	9.0	-12.5 %	4.3 %	72	64	MEADOWBROOK FINANCIA	3	33	4.1	0.0 %	26.9 %
29	33	SENIOR LENDING CORPO	7	63	7.9	250.0 %	65.8 %	72	69	FAMILY FIRST FUNDING	3	30	3.8	0.0 %	100.0 %
29	46	GENEVA FINANCIAL LLC	7	44	5.5	-22.2 %	158.8 %	72	70	GOLDEN YEARS MORTGAG	3	29	3.6	50.0 %	-59.2 %
29	46	ALPHA MORTGAGE CORPO	7	44	5.5	40.0 %	-17.0 %	72	73	FSI MORTGAGE LLC	3	28	3.5	50.0 %	27.3 %
29	66	KRS CAPITAL PARTNERS	7	32	4.0	133.3 %	-34.7 %	72	75	HECM SENIOR HOME FIN	3	27	3.4	-40.0 %	0.0 %
35	31	AMERICAN FINANCIAL N	6	67	8.4	20.0 %	-67.3 %	72	80	GOLDWATER BANK NA	3	26	3.3	-25.0 %	-48.0 %
35	36	BAY EQUITY LLC	6	57	7.1	-45.5 %	54.1 %	72	83	SUCCESS MORTGAGE PAR	3	25	3.1	200.0 %	-37.5 %
35	42	UNIVERSAL LENDING CO	6	48	6.0	0.0 %	-20.0 %	72	87	SENIOR FUNDING ASSOC	3	24	3.0	0.0 %	-62.5 %
38	21	JET DIRECT FUNDING C	5	103	12.9	-58.3 %	17.0 %	72	93	ARAMCO MORTGAGE INC	3	22	2.8	200.0 %	-66.7 %
38	34	SILVER LEAF MORTGAGE	5	61	7.6	-37.5 %	45.2 %	72	96	IREVERSE HOME LOANS	3	21	2.6	200.0 %	-80.0 %
38	39	FIRST AMERICAN HOME	5	50	6.3	66.7 %	-29.6 %	72	99	SUMMIT FUNDING INC	3	20	2.5	-25.0 %	-4.8 %
38	44	NATIONWIDE MORTGAGE	5	45	5.6	-61.5 %		72	99	BROOKSTONE MORTGAGE	3	20	2.5	50.0 %	-39.4 %
38	44	UNITED PACIFIC MORTG	5	45	5.6	150.0 %	-18.2 %	72	99	DIRECTORS MORTGAGE I	3	20	2.5	50.0 %	5.3 %
38	46	GUARANTEED RATE INC	5	44	5.5	-44.4 %	-43.6 %	72	115	AAA NORTHEAST BANK	3	18	2.3	-25.0 %	-35.7 %
38	46	BANK OF ENGLAND	5	44	5.5	66.7 %	-31.3 %	72	131	NORTHWEST REVERSE MO	3	15	1.9	0.0 %	
38	46	INTERCONTINENTAL CAP	5	44	5.5	150.0 %	-61.4 %	72	151	THE TURNKEY FOUNDATI	3	12	1.5	50.0 %	20.0 %
38	52	THE REVERSE MORTGAGE	5	43	5.4	66.7 %	-25.9 %	72	165	AI INC	3	11	1.4	200.0 %	-31.3 %
38	56	AMERICAN FINANCIAL M	5	40	5.0	0.0 %	-27.3 %	72	165	NBH BANK	3	11	1.4	200.0 %	450.0 %
38	61	MAGNOLIA BANK INC	5	36	4.5	66.7 %	38.5 %	72	182	ORION MORTGAGE INC	3	10	1.3	200.0 %	-16.7 %
38	73	ATLANTIC COAST MORTG	5	28	3.5	400.0 %	-3.4 %	72	205	LONE STAR REVERSE MO	3	9	1.1	200.0 %	-30.8 %
38	75	MORTGAGE MASTER SERV	5	27	3.4	150.0 %	145.5 %	72	205	SHORE CAPITAL CORPOR	3	9	1.1		-69.0 %

### Column Definitions

M = Company ranking for current month endorsement volume  
 Y = Company ranking for year to date endorsement volume  
 Mth = Current month endorsement volume & growth from prior month  
 YTD = Year to date endorsement volume & growth from prior year to date  
 Avg = Average year to date monthly volume

\*Year to date volume is tiebreaker for rankings shown



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