

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through July 2020

Next Release Date: Week 4 of October

Retail
Endorsement Growth

-5.3 %

Wholesale
Endorsement Growth

10.6 %

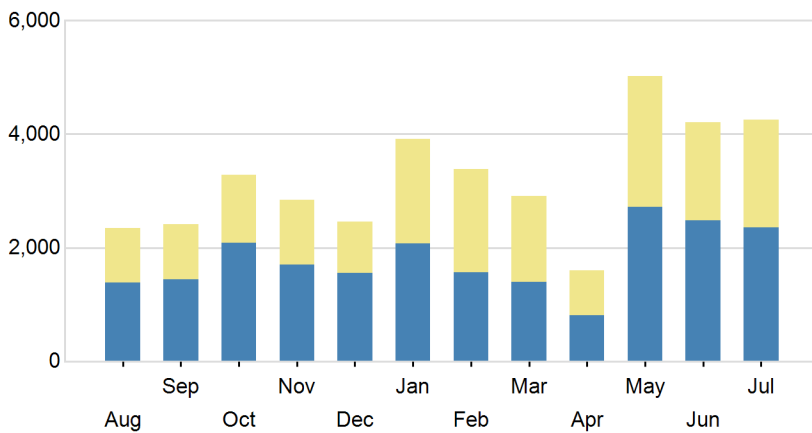
Total
Endorsement Growth

1.2 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



| | Retail | | Wholesale | | Total | |
|-------|--------|---------|-----------|---------|--------|---------|
| | Units | Chg % | Units | Chg % | Units | Chg % |
| Aug | 1,383 | -16.7 % | 957 | -12.4 % | 2,340 | -15.0 % |
| Sep | 1,442 | 4.3 % | 972 | 1.6 % | 2,414 | 3.2 % |
| Oct | 2,091 | 45.0 % | 1,193 | 22.7 % | 3,284 | 36.0 % |
| Nov | 1,702 | -18.6 % | 1,139 | -4.5 % | 2,841 | -13.5 % |
| Dec | 1,557 | -8.5 % | 899 | -21.1 % | 2,456 | -13.6 % |
| Jan | 2,069 | 32.9 % | 1,847 | 105.5 % | 3,916 | 59.4 % |
| Feb | 1,565 | -24.4 % | 1,816 | -1.7 % | 3,381 | -13.7 % |
| Mar | 1,398 | -10.7 % | 1,507 | -17.0 % | 2,905 | -14.1 % |
| Apr | 811 | -42.0 % | 786 | -47.8 % | 1,597 | -45.0 % |
| May | 2,721 | 235.5 % | 2,306 | 193.4 % | 5,027 | 214.8 % |
| Jun | 2,486 | -8.6 % | 1,717 | -25.5 % | 4,203 | -16.4 % |
| Jul | 2,355 | -5.3 % | 1,899 | 10.6 % | 4,254 | 1.2 % |
| Total | 21,580 | | 17,038 | | 38,618 | |



(682) 651-5632

info@rminight.net

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| Top 10 by Retail and Wholesale Volume | | | | | | | | | | | | | | |
|---------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------|
| Rank / Company | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Total | Mkt Shr |
| AMERICAN ADVISORS GROUP | 701 | 821 | 1,337 | 1,168 | 936 | 1,227 | 752 | 850 | 561 | 1,827 | 1,689 | 1,649 | 13,518 | 35.0% |
| FINANCE OF AMERICA REVER | 299 | 351 | 332 | 387 | 245 | 420 | 481 | 586 | 486 | 810 | 653 | 682 | 5,732 | 14.8% |
| REVERSE MORTGAGE FUNDING | 317 | 300 | 311 | 266 | 386 | 454 | 390 | 344 | 28 | 768 | 432 | 485 | 4,481 | 11.6% |
| LIBERTY REVERSE MORTGAGE | 72 | 140 | 213 | 145 | 3 | 660 | 794 | 324 | 120 | 205 | 107 | 85 | 2,868 | 7.4% |
| MUTUAL OF OMAHA MORTGAGE | 182 | 164 | 217 | 200 | 208 | 198 | 177 | 138 | 120 | 245 | 272 | 214 | 2,335 | 6.0% |
| LONGBRIDGE FINANCIAL LLC | 160 | 162 | 134 | 94 | 72 | 241 | 225 | 177 | 128 | 257 | 213 | 381 | 2,244 | 5.8% |
| ONE REVERSE MORTGAGE LLC | 249 | 185 | 284 | 204 | 161 | 164 | 180 | 164 | 43 | 135 | | | 1,769 | 4.6% |
| FAIRWAY INDEPENDENT MORT | 98 | 99 | 103 | 75 | 48 | 93 | 150 | 197 | 122 | 226 | 179 | 182 | 1,572 | 4.1% |
| OPEN MORTGAGE LLC | 66 | 53 | 108 | 81 | 91 | 189 | 86 | 78 | | 157 | 101 | 139 | 1,149 | 3.0% |
| Total | 2,144 | 2,275 | 3,039 | 2,620 | 2,150 | 3,646 | 3,235 | 2,858 | 1,608 | 4,630 | 3,646 | 3,817 | 35,668 | 92.4% |

| Top 10 Wholesale and Retail Performance Stats | | | | | | | | | | | | | | |
|---|----------|------|-------|----------------|---------------|---------------|---------------|---------------|---------------|-------------|-------------|---------------|---------------|---------------|
| Company | Rankings | | | Current Volume | | | Growth % | | | Mix | | Market Share | | |
| | Ret | Whls | Total | Ret | Whls | Total | Ret | Whls | Total | Ret | Whls | Ret | Whls | Total |
| AMERICAN ADVISORS GROUP | 1 | 3 | 1 | 11,151 | 2,367 | 13,518 | 28.4 % | 63.9 % | 33.5 % | 82 % | 18 % | 28.9 % | 13.9 % | 35.0 % |
| FINANCE OF AMERICA REVERS | 6 | 1 | 2 | 1,001 | 4,731 | 5,732 | -9.0 % | 38.1 % | 26.6 % | 17 % | 83 % | 2.6 % | 27.8 % | 14.8 % |
| REVERSE MORTGAGE FUNDING | 2 | 2 | 3 | 1,878 | 2,603 | 4,481 | 79.7 % | 24.1 % | 42.6 % | 42 % | 58 % | 4.9 % | 15.3 % | 11.6 % |
| LIBERTY REVERSE MORTGAGE | 7 | 4 | 4 | 946 | 1,922 | 2,868 | 35.9 % | -13.3 % | -1.6 % | 33 % | 67 % | 2.4 % | 11.3 % | 7.4 % |
| MUTUAL OF OMAHA MORTGAGE | 3 | 7 | 5 | 1,731 | 604 | 2,335 | 34.1 % | 2.5 % | 24.2 % | 74 % | 26 % | 4.5 % | 3.5 % | 6.0 % |
| LONGBRIDGE FINANCIAL LLC | 9 | 5 | 6 | 579 | 1,665 | 2,244 | 57.3 % | 56.2 % | 56.5 % | 26 % | 74 % | 1.5 % | 9.8 % | 5.8 % |
| ONE REVERSE MORTGAGE LLC | 5 | 9 | 7 | 1,334 | 436 | 1,770 | -45.6 % | 125.9 % | -33.0 % | 75 % | 25 % | 3.5 % | 2.6 % | 4.6 % |
| FAIRWAY INDEPENDENT MORTG | 4 | | 8 | 1,572 | 0 | 1,572 | 64.8 % | NaN | 64.8 % | 100 % | 0 % | 4.1 % | | 4.1 % |
| OPEN MORTGAGE LLC | 8 | 8 | 9 | 607 | 542 | 1,149 | 158.3 % | 86.3 % | 118.4 % | 53 % | 47 % | 1.6 % | 3.2 % | 3.0 % |
| PHH MORTGAGE CORPORATION | | 6 | 10 | | 781 | 781 | NaN | >1,000% | >1,000% | 0 % | 100 % | NaN | 4.6 % | Infinity |
| Total | | | | 20,799 | 15,651 | 36,450 | 23.6 % | 38.2 % | 29.5 % | 57 % | 43 % | 53.9 % | 91.9 % | 94.4 % |

| Top 5 Retail by Unit Growth | | | | | | | | | | | | | | |
|-----------------------------|----------|------|-------|----------------|--------------|---------------|--------------|--------------|--------------|-------------|-------------|---------------|---------------|---------------|
| Company | Rankings | | | Current Volume | | | Unit Growth | | | Mix | | Market Share | | |
| | Ret | Whls | Total | Ret | Whls | Total | Ret | Whls | Total | Ret | Whls | Ret | Whls | Total |
| AMERICAN ADVISORS GROUP | 1 | 3 | 1 | 11,151 | 2,367 | 13,518 | 2,467 | 923 | 3,390 | 82 % | 18 % | 28.9 % | 13.9 % | 35.0 % |
| REVERSE MORTGAGE FUNDING | 2 | 2 | 3 | 1,878 | 2,603 | 4,481 | 833 | 506 | 1,339 | 42 % | 58 % | 4.9 % | 15.3 % | 11.6 % |
| FAIRWAY INDEPENDENT MORTG | 4 | | 8 | 1,572 | 0 | 1,572 | 618 | 0 | 618 | 100 % | 0 % | 4.1 % | | 4.1 % |
| MUTUAL OF OMAHA MORTGAGE | 3 | 7 | 5 | 1,731 | 604 | 2,335 | 440 | 15 | 455 | 74 % | 26 % | 4.5 % | 3.5 % | 6.0 % |
| OPEN MORTGAGE LLC | 8 | 8 | 9 | 607 | 542 | 1,149 | 372 | 251 | 623 | 53 % | 47 % | 1.6 % | 3.2 % | 3.0 % |
| Total | | | | 16,939 | 6,116 | 23,055 | 4,730 | 1,695 | 6,425 | 73 % | 27 % | 43.9 % | 35.9 % | 59.7 % |

| Top 5 Wholesale by Unit Growth | | | | | | | | | | | | | | |
|--------------------------------|----------|------|-------|----------------|---------------|---------------|--------------|--------------|--------------|-------------|-------------|---------------|---------------|---------------|
| Company | Rankings | | | Current Volume | | | Unit Growth | | | Mix | | Market Share | | |
| | Ret | Whls | Total | Ret | Whls | Total | Ret | Whls | Total | Ret | Whls | Ret | Whls | Total |
| FINANCE OF AMERICA REVERS | 6 | 1 | 2 | 1,001 | 4,731 | 5,732 | -99 | 1,304 | 1,205 | 17 % | 83 % | 2.6 % | 27.8 % | 14.8 % |
| AMERICAN ADVISORS GROUP | 1 | 3 | 1 | 11,151 | 2,367 | 13,518 | 2,467 | 923 | 3,390 | 82 % | 18 % | 28.9 % | 13.9 % | 35.0 % |
| PHH MORTGAGE CORPORATION | | 6 | 10 | | 781 | 781 | 0 | 781 | 781 | 0 % | 100 % | NaN | 4.6 % | Infinity |
| LONGBRIDGE FINANCIAL LLC | 9 | 5 | 6 | 579 | 1,665 | 2,244 | 211 | 599 | 810 | 26 % | 74 % | 1.5 % | 9.8 % | 5.8 % |
| REVERSE MORTGAGE FUNDING | 2 | 2 | 3 | 1,878 | 2,603 | 4,481 | 833 | 506 | 1,339 | 42 % | 58 % | 4.9 % | 15.3 % | 11.6 % |
| Total | | | | 14,609 | 12,147 | 26,756 | 3,412 | 4,113 | 7,525 | 55 % | 45 % | 37.8 % | 71.3 % | 69.3 % |

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| Top 10 Wholesale | Active Brokers | % Capture |
|--------------------------------|----------------|-----------|
| FINANCE OF AMERICA REVERSE LLC | 569 | 45 % |
| REVERSE MORTGAGE FUNDING LLC | 321 | 32 % |
| AMERICAN ADVISORS GROUP | 390 | 29 % |
| LIBERTY REVERSE MORTGAGE | 363 | 24 % |
| LONGBRIDGE FINANCIAL LLC | 99 | 31 % |
| PHH MORTGAGE CORPORATION | 223 | 14 % |
| MUTUAL OF OMAHA MORTGAGE INC | 117 | 29 % |
| OPEN MORTGAGE LLC | 115 | 22 % |
| ONE REVERSE MORTGAGE LLC | 194 | 41 % |
| HIGHTECHLENDING INC | 139 | 33 % |

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through July 2020

| Rank | | | Company | Loans | | | Market Share | | | Rank | | | Company | Loans | | | Market Share | | |
|------|----|----|----------------------|--------|-------|--------|--------------|-------|----------|------|----|----------------------|----------------------|-------|----|------|--------------|------|-------|
| R | W | T | | R | W | Total | Ret | Whls | Total | R | W | T | | R | W | T | Ret | Whls | Total |
| 1 | 3 | 1 | AMERICAN ADVISORS GR | 11,151 | 2,367 | 13,518 | 28.9% | 13.9% | 35.0% | 44 | 51 | GOLDEN YEARS MORTGAG | 84 | 0 | 84 | 0.2% | 0.0% | 0.2% | |
| 6 | 1 | 2 | FINANCE OF AMERICA R | 1,001 | 4,731 | 5,732 | 2.6% | 27.8% | 14.8% | 45 | 52 | ALPHA MORTGAGE CORPO | 83 | 0 | 83 | 0.2% | 0.0% | 0.2% | |
| 2 | 2 | 3 | REVERSE MORTGAGE FUN | 1,878 | 2,603 | 4,481 | 4.9% | 15.3% | 11.6% | 46 | 53 | BAY EQUITY LLC | 82 | 0 | 82 | 0.2% | 0.0% | 0.2% | |
| 7 | 4 | 4 | LIBERTY REVERSE MORT | 946 | 1,922 | 2,868 | 2.4% | 11.3% | 7.4% | 46 | 53 | EAST COAST CAPITAL C | 82 | 0 | 82 | 0.2% | 0.0% | 0.2% | |
| 3 | 7 | 5 | MUTUAL OF OMAHA MORT | 1,731 | 604 | 2,335 | 4.5% | 3.5% | 6.0% | 48 | 55 | GUARANTEED RATE INC | 77 | 0 | 77 | 0.2% | 0.0% | 0.2% | |
| 9 | 5 | 6 | LONGBRIDGE FINANCIAL | 579 | 1,665 | 2,244 | 1.5% | 9.8% | 5.8% | 49 | 56 | SOUTH RIVER MORTGAGE | 74 | 0 | 74 | 0.2% | 0.0% | 0.2% | |
| 5 | 9 | 7 | ONE REVERSE MORTGAGE | 1,334 | 436 | 1,770 | 3.5% | 2.6% | 4.6% | 50 | 57 | GUILD MORTGAGE COMPA | 73 | 0 | 73 | 0.2% | 0.0% | 0.2% | |
| 4 | 8 | 8 | FAIRWAY INDEPENDENT | 1,572 | 0 | 1,572 | 4.1% | 0.0% | 4.1% | 50 | 57 | GREEN MONARCH MORTGA | 73 | 0 | 73 | 0.2% | 0.0% | 0.2% | |
| 8 | 8 | 9 | OPEN MORTGAGE LLC | 607 | 542 | 1,149 | 1.6% | 3.2% | 3.0% | 52 | 59 | NATIONWIDE MORTGAGE | 71 | 0 | 71 | 0.2% | 0.0% | 0.2% | |
| 6 | 10 | 10 | PHH MORTGAGE CORPORA | | 781 | 781 | 0.0% | 4.6% | Infinity | 53 | 60 | MORTGAGE MASTER SERV | 69 | 0 | 69 | 0.2% | 0.0% | 0.2% | |
| 10 | 10 | 11 | HIGHTECHLENDING INC | 463 | 272 | 735 | 1.2% | 1.6% | 1.9% | 54 | 61 | GENEVA FINANCIAL LLC | 68 | 0 | 68 | 0.2% | 0.0% | 0.2% | |
| 15 | 13 | 12 | CHERRY CREEK MORTGAG | 368 | 142 | 510 | 1.0% | 0.8% | 1.3% | 54 | 61 | CF CAPITAL GROUP | 68 | 0 | 68 | 0.2% | 0.0% | 0.2% | |
| 11 | 13 | 13 | ENNKAR INC | 455 | 0 | 455 | 1.2% | 0.0% | 1.2% | 56 | 63 | THE REVERSE MORTGAGE | 66 | 0 | 66 | 0.2% | 0.0% | 0.2% | |
| 12 | 14 | 14 | FINANCE OF AMERICA M | 409 | 0 | 409 | 1.1% | 0.0% | 1.1% | 57 | 64 | PARAMOUNT RESIDENTIA | 65 | 0 | 65 | 0.2% | 0.0% | 0.2% | |
| 13 | 15 | 15 | ALL REVERSE MORTGAGE | 404 | 0 | 404 | 1.0% | 0.0% | 1.0% | 58 | 65 | PREMIUM SECURITY INC | 63 | 0 | 63 | 0.2% | 0.0% | 0.2% | |
| 14 | 16 | 16 | ADVISORS MORTGAGE GR | 403 | 0 | 403 | 1.0% | 0.0% | 1.0% | 59 | 66 | SENIOR FUNDING ASSOC | 62 | 0 | 62 | 0.2% | 0.0% | 0.2% | |
| 1176 | 11 | 17 | PLAZA HOME MORTGAGE | 1 | 263 | 264 | 0.0% | 1.5% | 0.7% | 59 | 66 | I3 LENDING INC | 62 | 0 | 62 | 0.2% | 0.0% | 0.2% | |
| 16 | 21 | 18 | NATIONWIDE EQUITIES | 235 | 20 | 255 | 0.6% | 0.1% | 0.7% | 82 | 22 | 68 | TOTAL MEDIA MANAGEME | 44 | 17 | 61 | 0.1% | 0.1% | 0.2% |
| 17 | 19 | 19 | GOODLIFE HOME LOANS | 224 | 21 | 245 | 0.6% | 0.1% | 0.6% | 61 | 69 | REVERSE MORTGAGE EDU | 60 | 0 | 60 | 0.2% | 0.0% | 0.2% | |
| 192 | 12 | 20 | MONEY HOUSE INC | 18 | 211 | 229 | 0.0% | 1.2% | 0.6% | 62 | 70 | CROSSCOUNTRY MORTGAG | 59 | 0 | 59 | 0.2% | 0.0% | 0.2% | |
| 18 | 21 | 21 | AMERICAN PACIFIC MOR | 220 | 0 | 220 | 0.6% | 0.0% | 0.6% | 63 | 71 | GREAT FLORIDA LENDIN | 58 | 0 | 58 | 0.2% | 0.0% | 0.2% | |
| 19 | 22 | 22 | BROKER SOLUTIONS INC | 208 | 0 | 208 | 0.5% | 0.0% | 0.5% | 64 | 72 | FAMILY FIRST FUNDING | 54 | 0 | 54 | 0.1% | 0.0% | 0.1% | |
| 20 | 23 | 23 | PRIMARY RESIDENTIAL | 203 | 0 | 203 | 0.5% | 0.0% | 0.5% | 64 | 72 | ACCESS REVERSE MORTG | 54 | 0 | 54 | 0.1% | 0.0% | 0.1% | |
| 21 | 24 | 24 | JET DIRECT FUNDING C | 183 | 0 | 183 | 0.5% | 0.0% | 0.5% | 64 | 72 | C & E FINANCIAL GROU | 54 | 0 | 54 | 0.1% | 0.0% | 0.1% | |
| 22 | 25 | 25 | ELITE FUNDING CORPOR | 175 | 0 | 175 | 0.5% | 0.0% | 0.5% | 64 | 72 | ARAMCO MORTGAGE INC | 54 | 0 | 54 | 0.1% | 0.0% | 0.1% | |
| 23 | 26 | 26 | HOMEBRIDGE FINANCIAL | 165 | 0 | 165 | 0.4% | 0.0% | 0.4% | 68 | 76 | INTERCONTINENTAL CAP | 51 | 0 | 51 | 0.1% | 0.0% | 0.1% | |
| 24 | 27 | 27 | AMERICAN FINANCIAL N | 160 | 0 | 160 | 0.4% | 0.0% | 0.4% | 68 | 76 | SUCCESS MORTGAGE PAR | 51 | 0 | 51 | 0.1% | 0.0% | 0.1% | |
| 25 | 28 | 28 | MAGNOLIA BANK INC | 157 | 0 | 157 | 0.4% | 0.0% | 0.4% | 70 | 78 | NORTHWEST REVERSE MO | 50 | 0 | 50 | 0.1% | 0.0% | 0.1% | |
| 26 | 29 | 29 | INTEGRITY 1ST MORTGA | 146 | 0 | 146 | 0.4% | 0.0% | 0.4% | 71 | 79 | REVERSE MORTGAGE ANS | 49 | 0 | 49 | 0.1% | 0.0% | 0.1% | |
| 26 | 29 | 29 | VIP MORTGAGE INC | 146 | 0 | 146 | 0.4% | 0.0% | 0.4% | 72 | 80 | TOWNEBANK | 47 | 0 | 47 | 0.1% | 0.0% | 0.1% | |
| 28 | 31 | 31 | SILVER LEAF MORTGAGE | 145 | 0 | 145 | 0.4% | 0.0% | 0.4% | 72 | 80 | KRS CAPITAL PARTNERS | 47 | 0 | 47 | 0.1% | 0.0% | 0.1% | |
| 29 | 32 | 32 | SUN AMERICAN MORTGAG | 144 | 0 | 144 | 0.4% | 0.0% | 0.4% | 72 | 80 | KELLY MORTGAGE INC | 47 | 0 | 47 | 0.1% | 0.0% | 0.1% | |
| 30 | 33 | 33 | C2 FINANCIAL CORPORA | 142 | 0 | 142 | 0.4% | 0.0% | 0.4% | 72 | 80 | CALIVER BEACH MORTGA | 47 | 0 | 47 | 0.1% | 0.0% | 0.1% | |
| 31 | 34 | 34 | THE FEDERAL SAVINGS | 139 | 0 | 139 | 0.4% | 0.0% | 0.4% | 72 | 80 | AMERICAN LIBERTY MOR | 47 | 0 | 47 | 0.1% | 0.0% | 0.1% | |
| 221 | 14 | 35 | MCM HOLDINGS INC | 16 | 117 | 133 | 0.0% | 0.7% | 0.3% | 72 | 80 | DIRECTORS MORTGAGE I | 47 | 0 | 47 | 0.1% | 0.0% | 0.1% | |
| 32 | 36 | 36 | FIRST AMERICAN HOME | 129 | 0 | 129 | 0.3% | 0.0% | 0.3% | 72 | 80 | LEADER ONE FINANCIAL | 47 | 0 | 47 | 0.1% | 0.0% | 0.1% | |
| 221 | 15 | 37 | SUN WEST MORTGAGE CO | 16 | 108 | 124 | 0.0% | 0.6% | 0.3% | 79 | 87 | AMERICA INTEGRITY FI | 46 | 0 | 46 | 0.1% | 0.0% | 0.1% | |
| 33 | 24 | 38 | MID AMERICA MORTGAGE | 112 | 4 | 116 | 0.3% | 0.0% | 0.3% | 80 | 88 | MEADOWBROOK FINANCIA | 45 | 0 | 45 | 0.1% | 0.0% | 0.1% | |
| 141 | 16 | 39 | MIDWEST LOAN SOLUTIO | 25 | 90 | 115 | 0.1% | 0.5% | 0.3% | 80 | 88 | ATLANTIC COAST MORTG | 45 | 0 | 45 | 0.1% | 0.0% | 0.1% | |
| 33 | 40 | 40 | UNIVERSAL LENDING CO | 112 | 0 | 112 | 0.3% | 0.0% | 0.3% | 82 | 90 | SUMMIT FUNDING INC | 44 | 0 | 44 | 0.1% | 0.0% | 0.1% | |
| 35 | 41 | 41 | SENIOR LENDING CORPO | 111 | 0 | 111 | 0.3% | 0.0% | 0.3% | 84 | 91 | FSI MORTGAGE LLC | 43 | 0 | 43 | 0.1% | 0.0% | 0.1% | |
| 36 | 42 | 42 | ACADEMY MORTGAGE COR | 109 | 0 | 109 | 0.3% | 0.0% | 0.3% | 84 | 91 | PROVIDENT LENDING CO | 43 | 0 | 43 | 0.1% | 0.0% | 0.1% | |
| 37 | 43 | 43 | BANK OF ENGLAND | 100 | 0 | 100 | 0.3% | 0.0% | 0.3% | 84 | 91 | HOME MORTGAGE ALLIAN | 43 | 0 | 43 | 0.1% | 0.0% | 0.1% | |
| 38 | 44 | 44 | PREMIER MORTGAGE RES | 97 | 0 | 97 | 0.3% | 0.0% | 0.3% | 87 | 94 | MAC5 MORTGAGE INC | 42 | 0 | 42 | 0.1% | 0.0% | 0.1% | |
| 39 | 45 | 45 | UNITED PACIFIC MORTG | 93 | 0 | 93 | 0.2% | 0.0% | 0.2% | 87 | 94 | LOANDEPOTCOM | 42 | 0 | 42 | 0.1% | 0.0% | 0.1% | |
| 40 | 46 | 46 | AMERICAN FINANCIAL M | 92 | 0 | 92 | 0.2% | 0.0% | 0.2% | 87 | 94 | PS FINANCIAL SERVICE | 42 | 0 | 42 | 0.1% | 0.0% | 0.1% | |
| 41 | 47 | 47 | REVERSE FREEDOM LLC | 91 | 0 | 91 | 0.2% | 0.0% | 0.2% | 200 | 18 | 97 | UNITED NORTHERN MORT | 17 | 24 | 41 | 0.0% | 0.1% | 0.1% |
| 200 | 17 | 48 | LAND-HOME FINANCIAL | 17 | 71 | 88 | 0.0% | 0.4% | 0.2% | 90 | 97 | AMERICA FIRST FEDERA | 41 | 0 | 41 | 0.1% | 0.0% | 0.1% | |
| 42 | 48 | 48 | HERITAGE HOME LOANS | 88 | 0 | 88 | 0.2% | 0.0% | 0.2% | 90 | 97 | EVERGREEN MONEYSOURC | 41 | 0 | 41 | 0.1% | 0.0% | 0.1% | |
| 43 | 50 | 50 | APPROVAL FIRST HOME | 85 | 0 | 85 | 0.2% | 0.0% | 0.2% | 90 | 97 | OPTION ONE MORTGAGE | 41 | 0 | 41 | 0.1% | 0.0% | 0.1% | |

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Top 100 HECM Originators - July 2020 Rankings (Single Month)

| Rank | | Company | Loans | | | Growth | | Rank | | Company | Loans | | | Growth | |
|------|-----|----------------------|-------|-------|---------|-----------|-----------|------|-----|----------------------|-------|-----|------|---------|-----------|
| M | Y | | Mth | YTD | Avg | Mth | YTD | M | Y | | Mth | YTD | Avg | Mth | YTD |
| 1 | 1 | AMERICAN ADVISORS GR | 1,340 | 7,007 | 1,001.0 | -5.0 % | 32.7 % | 47 | 86 | ARAMCO MORTGAGE INC | 9 | 29 | 4.1 | 80.0 % | 52.6 % |
| 2 | 2 | REVERSE MORTGAGE FUN | 213 | 1,277 | 182.4 | -2.3 % | 98.6 % | 47 | 112 | PREMIER REVERSE MORT | 9 | 23 | 3.3 | 350.0 % | 130.0 % |
| 3 | 3 | FAIRWAY INDEPENDENT | 182 | 1,149 | 164.1 | 1.7 % | 89.3 % | 47 | 128 | CAPITAL PACIFIC MORT | 9 | 20 | 2.9 | 350.0 % | 53.8 % |
| 4 | 4 | MUTUAL OF OMAHA MORT | 156 | 1,018 | 145.4 | -26.1 % | 29.0 % | 54 | 34 | UNIVERSAL LENDING CO | 8 | 74 | 10.6 | -20.0 % | 76.2 % |
| 5 | 6 | FINANCE OF AMERICA R | 115 | 698 | 99.7 | -3.4 % | 21.4 % | 54 | 51 | SENIOR FUNDING ASSOC | 8 | 50 | 7.1 | 166.7 % | 138.1 % |
| 6 | 7 | LONGBRIDGE FINANCIAL | 100 | 409 | 58.4 | 96.1 % | 86.8 % | 54 | 53 | GUILD MORTGAGE COMPA | 8 | 49 | 7.0 | 33.3 % | -12.5 % |
| 7 | 5 | LIBERTY REVERSE MORT | 85 | 795 | 113.6 | -12.4 % | 89.7 % | 54 | 54 | GUARANTEED RATE INC | 8 | 48 | 6.9 | 33.3 % | 23.1 % |
| 8 | 12 | HIGHTECHLENDING INC | 71 | 287 | 41.0 | -32.4 % | 17.1 % | 54 | 55 | MORTGAGE MASTER SERV | 8 | 47 | 6.7 | 14.3 % | 113.6 % |
| 9 | 9 | OPEN MORTGAGE LLC | 65 | 364 | 52.0 | 18.2 % | 182.2 % | 54 | 77 | LOANDEPOTCOM | 8 | 31 | 4.4 | 166.7 % | 55.0 % |
| 10 | 14 | ALL REVERSE MORTGAGE | 64 | 265 | 37.9 | 128.6 % | 33.8 % | 54 | 93 | AMERICA INTEGRITY FI | 8 | 28 | 4.0 | 100.0 % | 600.0 % |
| 11 | 9 | ENNKAR INC | 62 | 364 | 52.0 | 29.2 % | 200.8 % | 54 | 99 | PROVIDENT LENDING CO | 8 | 27 | 3.9 | 700.0 % | 80.0 % |
| 12 | 13 | ADVISORS MORTGAGE GR | 56 | 282 | 40.3 | 55.6 % | 78.5 % | 62 | 57 | GENEVA FINANCIAL LLC | 7 | 43 | 6.1 | -12.5 % | 16.2 % |
| 13 | 34 | SOUTH RIVER MORTGAGE | 48 | 74 | 10.6 | 118.2 % | | 62 | 59 | NATIONWIDE MORTGAGE | 7 | 42 | 6.0 | 16.7 % | 5.0 % |
| 14 | 11 | FINANCE OF AMERICA M | 43 | 308 | 44.0 | 4.9 % | 77.0 % | 62 | 63 | PARAMOUNT RESIDENTIA | 7 | 38 | 5.4 | 133.3 % | 18.8 % |
| 15 | 18 | GOODLIFE HOME LOANS | 33 | 139 | 19.9 | -23.3 % | 231.0 % | 62 | 64 | THE REVERSE MORTGAGE | 7 | 37 | 5.3 | -46.2 % | -2.6 % |
| 16 | 19 | PRIMARY RESIDENTIAL | 28 | 135 | 19.3 | 12.0 % | 107.7 % | 62 | 77 | KELLY MORTGAGE INC | 7 | 31 | 4.4 | 16.7 % | 93.8 % |
| 16 | 28 | SUN AMERICAN MORTGAG | 28 | 100 | 14.3 | 40.0 % | 66.7 % | 62 | 99 | BORBA INVESTMENTS IN | 7 | 27 | 3.9 | 133.3 % | 440.0 % |
| 18 | 39 | HERITAGE HOME LOANS | 23 | 69 | 9.9 | 283.3 % | 155.6 % | 62 | 112 | NEXA MORTGAGE LLC | 7 | 23 | 3.3 | 250.0 % | 283.3 % |
| 19 | 17 | AMERICAN PACIFIC MOR | 22 | 146 | 20.9 | 46.7 % | 17.7 % | 62 | 132 | TRUST MORTGAGE LENDI | 7 | 19 | 2.7 | 133.3 % | 1,800.0 % |
| 19 | 27 | INTEGRITY 1ST MORTGA | 22 | 103 | 14.7 | 37.5 % | 35.5 % | 70 | 36 | GOLDEN YEARS MORTGAG | 6 | 73 | 10.4 | -57.1 % | 180.8 % |
| 19 | 28 | C2 FINANCIAL CORPORA | 22 | 100 | 14.3 | 37.5 % | 127.3 % | 70 | 40 | AMERICAN FINANCIAL M | 6 | 68 | 9.7 | -66.7 % | 94.3 % |
| 19 | 30 | FIRST AMERICAN HOME | 22 | 97 | 13.9 | 57.1 % | 115.6 % | 70 | 50 | ALPHA MORTGAGE CORPO | 6 | 52 | 7.4 | 0.0 % | 40.5 % |
| 23 | 16 | NATIONWIDE EQUITIES | 21 | 148 | 21.1 | -22.2 % | 43.7 % | 70 | 57 | CROSSCOUNTRY MORTGAG | 6 | 43 | 6.1 | 50.0 % | 95.5 % |
| 24 | 21 | BROKER SOLUTIONS INC | 20 | 122 | 17.4 | -4.8 % | 48.8 % | 70 | 59 | GREAT FLORIDA LENDIN | 6 | 42 | 6.0 | 100.0 % | 75.0 % |
| 24 | 25 | MAGNOLIA BANK INC | 20 | 112 | 16.0 | 25.0 % | 261.3 % | 70 | 86 | CALIFORNIA REVERSE A | 6 | 29 | 4.1 | 50.0 % | 866.7 % |
| 26 | 22 | AMERICAN FINANCIAL N | 18 | 119 | 17.0 | 12.5 % | 95.1 % | 70 | 86 | SUCCESS MORTGAGE PAR | 6 | 29 | 4.1 | 100.0 % | 31.8 % |
| 26 | 46 | PREMIUM SECURITY INC | 18 | 60 | 8.6 | 12.5 % | | 70 | 86 | TREBOR REVERSE LLC | 6 | 29 | 4.1 | 200.0 % | 61.1 % |
| 28 | 24 | SILVER LEAF MORTGAGE | 17 | 116 | 16.6 | -10.5 % | 107.1 % | 70 | 93 | CALIVER BEACH MORTGA | 6 | 28 | 4.0 | 200.0 % | 47.4 % |
| 29 | 20 | HOMEBRIDGE FINANCIAL | 16 | 129 | 18.4 | -5.9 % | 115.0 % | 70 | 99 | DALE ERNEST TILLMAN | 6 | 27 | 3.9 | 0.0 % | 145.5 % |
| 29 | 22 | JET DIRECT FUNDING C | 16 | 119 | 17.0 | -27.3 % | 21.4 % | 70 | 119 | BROOKSTONE MORTGAGE | 6 | 22 | 3.1 | 500.0 % | 29.4 % |
| 29 | 31 | VIP MORTGAGE INC | 16 | 85 | 12.1 | -11.1 % | -1.2 % | 70 | 128 | LONE STAR REVERSE MO | 6 | 20 | 2.9 | 100.0 % | 233.3 % |
| 32 | 33 | MID AMERICA MORTGAGE | 15 | 79 | 11.3 | 7.1 % | | 70 | 167 | COLTRANE FUNDING GRO | 6 | 14 | 2.0 | 200.0 % | 133.3 % |
| 33 | 38 | REVERSE FREEDOM LLC | 14 | 72 | 10.3 | -17.6 % | 213.0 % | 70 | 205 | CRESTLINE FUNDING CO | 6 | 11 | 1.6 | | 175.0 % |
| 33 | 40 | PREMIER MORTGAGE RES | 14 | 68 | 9.7 | 40.0 % | 78.9 % | 84 | 55 | I3 LENDING INC | 5 | 47 | 6.7 | 0.0 % | 1,466.7 % |
| 33 | 45 | SENIOR LENDING CORPO | 14 | 63 | 9.0 | 133.3 % | 12.5 % | 84 | 64 | REVERSE MORTGAGE ANS | 5 | 37 | 5.3 | 25.0 % | 48.0 % |
| 36 | 32 | THE FEDERAL SAVINGS | 13 | 82 | 11.7 | -23.5 % | 24.2 % | 84 | 67 | ACCESS REVERSE MORTG | 5 | 35 | 5.0 | 25.0 % | 94.4 % |
| 36 | 122 | MIDWEST LOAN SOLUTIO | 13 | 21 | 3.0 | 550.0 % | | 84 | 68 | HOME MORTGAGE ALLIAN | 5 | 34 | 4.9 | -28.6 % | 466.7 % |
| 38 | 48 | UNITED PACIFIC MORTG | 12 | 54 | 7.7 | 50.0 % | 35.0 % | 84 | 74 | AMERICAN LIBERTY MOR | 5 | 32 | 4.6 | -16.7 % | 77.8 % |
| 38 | 51 | CF CAPITAL GROUP | 12 | 50 | 7.1 | 33.3 % | 85.2 % | 84 | 77 | ATLANTIC COAST MORTG | 5 | 31 | 4.4 | -16.7 % | 34.8 % |
| 40 | 15 | CHERRY CREEK MORTGAG | 11 | 224 | 32.0 | -65.6 % | 8.7 % | 84 | 82 | CMG MORTGAGE INC | 5 | 30 | 4.3 | 150.0 % | 30.4 % |
| 40 | 64 | LEADER ONE FINANCIAL | 11 | 37 | 5.3 | 1,000.0 % | 208.3 % | 84 | 93 | MAC5 MORTGAGE INC | 5 | 28 | 4.0 | 0.0 % | 33.3 % |
| 40 | 82 | NORTHWEST REVERSE MO | 11 | 30 | 4.3 | 175.0 % | 150.0 % | 84 | 93 | SIMONICH CORPORATION | 5 | 28 | 4.0 | 150.0 % | -22.2 % |
| 40 | 112 | TOTAL MEDIA MANAGEME | 11 | 23 | 3.3 | | -55.8 % | 84 | 104 | OPTION ONE MORTGAGE | 5 | 26 | 3.7 | 400.0 % | 160.0 % |
| 44 | 36 | BANK OF ENGLAND | 10 | 73 | 10.4 | 11.1 % | 87.2 % | 84 | 106 | HOME LOANS USA INC | 5 | 25 | 3.6 | 66.7 % | |
| 44 | 44 | ACADEMY MORTGAGE COR | 10 | 66 | 9.4 | -37.5 % | 8.2 % | 84 | 119 | MANN MORTGAGE LLC | 5 | 22 | 3.1 | 66.7 % | 29.4 % |
| 44 | 49 | BAY EQUITY LLC | 10 | 53 | 7.6 | 150.0 % | 3.9 % | 84 | 150 | GREAT MORTGAGE INC | 5 | 16 | 2.3 | 400.0 % | 433.3 % |
| 47 | 42 | APPROVAL FIRST HOME | 9 | 67 | 9.6 | 12.5 % | 55.8 % | 84 | 161 | PROFESSIONAL MORTGAG | 5 | 15 | 2.1 | 400.0 % | 66.7 % |
| 47 | 42 | EAST COAST CAPITAL C | 9 | 67 | 9.6 | 350.0 % | 67.5 % | 84 | 178 | 55 PLACES MORTGAGE L | 5 | 13 | 1.9 | | |
| 47 | 59 | REVERSE MORTGAGE EDU | 9 | 42 | 6.0 | 28.6 % | 110.0 % | 84 | 205 | KAMAAINA MORTGAGE GR | 5 | 11 | 1.6 | 150.0 % | |
| 47 | 86 | OPULENCE FUNDING LLC | 9 | 29 | 4.1 | 28.6 % | 2,800.0 % | 84 | 222 | SOUND FINANCIAL MORT | 5 | 10 | 1.4 | 66.7 % | 25.0 % |

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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