

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through August 2012

Next Release Date: Week 4 of November

Retail
Endorsement Growth

12.7 %

Wholesale
Endorsement Growth

0.1 %

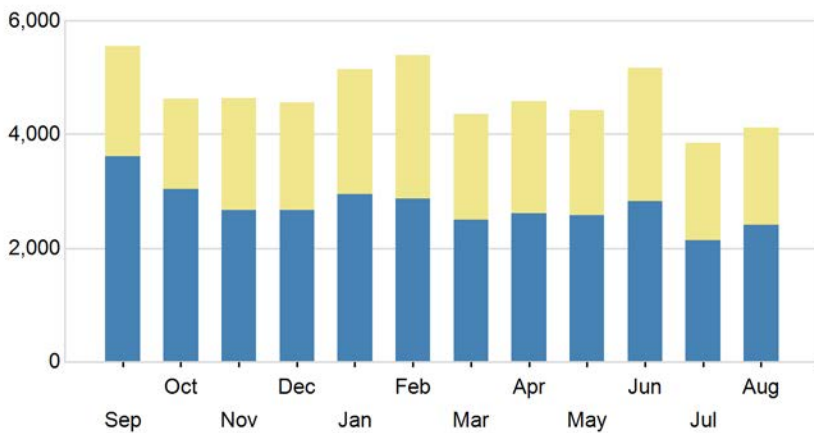
Total
Endorsement Growth

7.1 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Sep	3,612	-2.5 %	1,972	-6.1 %	5,584	-3.8 %
Oct	3,032	-16.1 %	1,612	-18.3 %	4,644	-16.8 %
Nov	2,675	-11.8 %	1,978	22.7 %	4,653	0.2 %
Dec	2,676	0.0 %	1,891	-4.4 %	4,567	-1.8 %
Jan	2,949	10.2 %	2,212	17.0 %	5,161	13.0 %
Feb	2,870	-2.7 %	2,547	15.1 %	5,417	5.0 %
Mar	2,504	-12.8 %	1,870	-26.6 %	4,374	-19.3 %
Apr	2,614	4.4 %	1,979	5.8 %	4,593	5.0 %
May	2,587	-1.0 %	1,840	-7.0 %	4,427	-3.6 %
Jun	2,821	9.0 %	2,361	28.3 %	5,182	17.1 %
Jul	2,143	-24.0 %	1,704	-27.8 %	3,847	-25.8 %
Aug	2,415	12.7 %	1,705	0.1 %	4,120	7.1 %
Total	32,898		23,671		56,569	

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Top 10 by Retail and Wholesale Volume

Rank / Company	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Total	Mkt Shr
METLIFE BANK	1,326	1,011	1,421	1,435	1,514	1,289	1,047	1,070	1,116	1,451	257	10	12,947	22.9%
URBAN FINANCIAL GROUP	612	565	597	720	713	680	531	641	637	754	702	655	7,807	13.8%
GENWORTH FINANCIAL HM EQ	351	360	500	448	531	992	526	528	357	583	425	562	6,163	10.9%
GENERATION MORTGAGE COMP	522	501	504	409	463	496	435	336	385	424	499	490	5,464	9.7%
ONE REVERSE MORTGAGE LLC	413	446	398	419	439	417	384	407	410	403	401	418	4,955	8.8%
AMERICAN ADVISORS GROUP	134	200	244	183	228	184	237	298	211	253	268	561	3,001	5.3%
SECURITY ONE LENDING	196	180	135	177	236	253	250	260	292	289	261	372	2,901	5.1%
WELLS FARGO BANK NA	1,454	789	24	6	1	2							2,276	4.0%
THE FIRST NATIONAL BANK	83	88	90	125	132	147	126	147	172	245	219	220	1,794	3.2%
SUN WEST MORTGAGE CO INC	79	17	6	26	143	288	240	260	139	155	146	103	1,602	2.8%
Total	5,170	4,157	3,919	3,948	4,400	4,748	3,776	3,947	3,719	4,557	3,178	3,391	48,910	86.5%

Top 10 Wholesale and Retail Performance Stats

Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
METLIFE BANK	1	2	1	8,383	4,564	12,947	37.7 %	-28.6 %	3.7 %	65 %	35 %	14.8 %	19.3 %	22.9 %
URBAN FINANCIAL GROUP	8	1	2	1,553	6,254	7,807	3.4 %	3.4 %	3.4 %	20 %	80 %	2.7 %	26.4 %	13.8 %
GENWORTH FINANCIAL HM EQU	5	4	3	1,991	4,172	6,163	124.7 %	25.8 %	46.6 %	32 %	68 %	3.5 %	17.6 %	10.9 %
GENERATION MORTGAGE COMPA	9	3	4	1,276	4,188	5,464	-18.9 %	-6.2 %	-9.5 %	23 %	77 %	2.3 %	17.7 %	9.7 %
ONE REVERSE MORTGAGE LLC	2		5	4,955	0	4,955	16.5 %	NaN	16.5 %	100 %	0 %	8.8 %		8.8 %
AMERICAN ADVISORS GROUP	3	15	6	2,938	63	3,001	126.5 %	>1,000%	131.4 %	98 %	2 %	5.2 %	0.3 %	5.3 %
SECURITY ONE LENDING	7	6	7	1,608	1,293	2,901	129.1 %	40.5 %	78.9 %	55 %	45 %	2.8 %	5.5 %	5.1 %
WELLS FARGO BANK NA	4	18	8	2,266	10	2,276	-87.7 %	-99.3 %	-88.6 %	100 %	0 %	4.0 %	0.0 %	4.0 %
THE FIRST NATIONAL BANK L	6		9	1,794	0	1,794	204.6 %	NaN	204.6 %	100 %	0 %	3.2 %		3.2 %
SUN WEST MORTGAGE CO INC	30	5	10	223	1,379	1,602	227.9 %	47.3 %	59.6 %	14 %	86 %	0.4 %	5.8 %	2.8 %
Total				26,987	21,923	48,910	-23.9 %	-6.8 %	-17.1 %	55 %	45 %	47.7 %	92.6 %	86.5 %

Top 5 Retail by Unit Growth

Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
METLIFE BANK	1	2	1	8,383	4,564	12,947	2,293	-1,831	462	65 %	35 %	14.8 %	19.3 %	22.9 %
AMERICAN ADVISORS GROUP	3	15	6	2,938	63	3,001	1,641	63	1,704	98 %	2 %	5.2 %	0.3 %	5.3 %
THE FIRST NATIONAL BANK L	6		9	1,794	0	1,794	1,205	0	1,205	100 %	0 %	3.2 %		3.2 %
GENWORTH FINANCIAL HM EQU	5	4	3	1,991	4,172	6,163	1,105	855	1,960	32 %	68 %	3.5 %	17.6 %	10.9 %
SECURITY ONE LENDING	7	6	7	1,608	1,293	2,901	906	373	1,279	55 %	45 %	2.8 %	5.5 %	5.1 %
Total				16,714	10,092	26,806	7,150	-540	6,610	62 %	38 %	29.5 %	42.6 %	47.4 %

Top 5 Wholesale by Unit Growth

Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
GENWORTH FINANCIAL HM EQU	5	4	3	1,991	4,172	6,163	1,105	855	1,960	32 %	68 %	3.5 %	17.6 %	10.9 %
SUN WEST MORTGAGE CO INC	30	5	10	223	1,379	1,602	155	443	598	14 %	86 %	0.4 %	5.8 %	2.8 %
SECURITY ONE LENDING	7	6	7	1,608	1,293	2,901	906	373	1,279	55 %	45 %	2.8 %	5.5 %	5.1 %
CHERRY CREEK MORTGAGE CO	13	7	12	543	401	944	389	236	625	58 %	42 %	1.0 %	1.7 %	1.7 %
URBAN FINANCIAL GROUP	8	1	2	1,553	6,254	7,807	51	203	254	20 %	80 %	2.7 %	26.4 %	13.8 %
Total				5,918	13,499	19,417	2,606	2,110	4,716	30 %	70 %	10.5 %	57.0 %	34.3 %

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Top 10 Wholesale	Active Brokers	% Capture
URBAN FINANCIAL GROUP	308	52 %
METLIFE BANK	371	42 %
GENERATION MORTGAGE COMPANY	283	40 %
GENWORTH FINANCIAL HM EQUITY A	744	44 %
SUN WEST MORTGAGE CO INC	331	21 %
SECURITY ONE LENDING	124	27 %
CHERRY CREEK MORTGAGE CO INC	67	50 %
PLAZA HOME MORTGAGE INC	245	31 %
LIVE WELL FINANCIAL INC	67	28 %
REVERSE MORTGAGE SOLUTIONS INC	12	6 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through August 2012

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	2	1	METLIFE BANK	8,383	4,564	12,947	14.8%	19.3%	22.9%	47		51	MONTGOMERY MORTGAGE	133	0	133	0.2%	0.0%	0.2%
8	1	2	URBAN FINANCIAL GROU	1,553	6,254	7,807	2.7%	26.4%	13.8%	48		52	PRIMELENDING A PLAIN	132	0	132	0.2%	0.0%	0.2%
5	4	3	GENWORTH FINANCIAL H	1,991	4,172	6,163	3.5%	17.6%	10.9%	49		53	TOP FLITE FINANCIAL	128	0	128	0.2%	0.0%	0.2%
9	3	4	GENERATION MORTGAGE	1,276	4,188	5,464	2.3%	17.7%	9.7%	50		54	SENIOR AMERICAN FUND	126	0	126	0.2%	0.0%	0.2%
2		5	ONE REVERSE MORTGAGE	4,955	0	4,955	8.8%	0.0%	8.8%	50		54	NEW CASTLE MORTGAGE	126	0	126	0.2%	0.0%	0.2%
3	15	6	AMERICAN ADVISORS GR	2,938	63	3,001	5.2%	0.3%	5.3%	52		56	FULTON BANK NATIONAL	121	0	121	0.2%	0.0%	0.2%
7	6	7	SECURITY ONE LENDING	1,608	1,293	2,901	2.8%	5.5%	5.1%	53		57	STERLING SAVINGS BAN	120	0	120	0.2%	0.0%	0.2%
4	18	8	WELLS FARGO BANK NA	2,266	10	2,276	4.0%	0.0%	4.0%	53		57	NEW AMERICAN MORTGAG	120	0	120	0.2%	0.0%	0.2%
6		9	THE FIRST NATIONAL B	1,794	0	1,794	3.2%	0.0%	3.2%	55		59	UNIVERSAL LENDING CO	119	0	119	0.2%	0.0%	0.2%
30	5	10	SUN WEST MORTGAGE CO	223	1,379	1,602	0.4%	5.8%	2.8%	56		60	WEST TOWN SAVINGS BA	117	0	117	0.2%	0.0%	0.2%
10		11	REVERSE MORTGAGE USA	1,115	0	1,115	2.0%	0.0%	2.0%	56		60	CONTOUR MORTGAGE COR	117	0	117	0.2%	0.0%	0.2%
13	7	12	CHERRY CREEK MORTGAG	543	401	944	1.0%	1.7%	1.7%	58		62	SUNTRUST MORTGAGE IN	116	0	116	0.2%	0.0%	0.2%
11		13	NEW DAY FINANCIAL LL	766	0	766	1.4%	0.0%	1.4%	58		62	VIG MORTGAGE CORP	116	0	116	0.2%	0.0%	0.2%
12		14	M & T BANK	606	0	606	1.1%	0.0%	1.1%	60		64	CHRISTENSEN FINANCIA	115	0	115	0.2%	0.0%	0.2%
14		15	I REVERSE HOME LOANS	509	0	509	0.9%	0.0%	0.9%	61		65	URBAN HOUSING MORTGA	113	0	113	0.2%	0.0%	0.2%
15		16	SENIOR MORTGAGE BANK	488	0	488	0.9%	0.0%	0.9%	62		66	VANGUARD FUNDING LLC	110	0	110	0.2%	0.0%	0.2%
21	13	17	ASSOCIATED MORTGAGE	327	119	446	0.6%	0.5%	0.8%	63		67	PRIMARY RESIDENTIAL	109	0	109	0.2%	0.0%	0.2%
16		18	ROYAL UNITED MORTGAG	432	0	432	0.8%	0.0%	0.8%	64		68	APPROVAL FIRST HOME	107	0	107	0.2%	0.0%	0.2%
17		19	NET EQUITY FINANCIAL	402	0	402	0.7%	0.0%	0.7%	65		69	AMERICAN NATIONWIDE	106	0	106	0.2%	0.0%	0.2%
18		20	MONEY HOUSE INC	397	0	397	0.7%	0.0%	0.7%	66	33	70	VALUE FINANCIAL MORT	105	0	105	0.2%	0.0%	0.2%
849	8	21	PLAZA HOME MORTGAGE	3	390	393	0.0%	1.6%	0.7%	67		71	ENVOY MORTGAGE LTD	102	0	102	0.2%	0.0%	0.2%
32	10	22	REVERSE MORTGAGE SOL	202	166	368	0.4%	0.7%	0.7%	67		71	DAS ACQUISITION CO L	102	0	102	0.2%	0.0%	0.2%
19		23	UNITED SOUTHWEST MOR	351	0	351	0.6%	0.0%	0.6%	69		73	MFS/TA INC DBA FUTUR	101	0	101	0.2%	0.0%	0.2%
20		24	ASPIRE FINANCIAL INC	349	0	349	0.6%	0.0%	0.6%	70		74	CONTINENTAL HOME LOA	98	0	98	0.2%	0.0%	0.2%
23	16	25	GMFS LLC	310	31	341	0.5%	0.1%	0.6%	71		75	SOUTHERN TRUST MORTG	96	0	96	0.2%	0.0%	0.2%
31	14	26	NATIONWIDE EQUITIES	217	108	325	0.4%	0.5%	0.6%	72		76	METRO ISLAND MORTGAG	95	0	95	0.2%	0.0%	0.2%
22		27	GREENLIGHT FINANCIAL	318	0	318	0.6%	0.0%	0.6%	72		76	GATEWAY FUNDING DIVE	95	0	95	0.2%	0.0%	0.2%
24	22	28	GREAT OAK LENDING	275	6	281	0.5%	0.0%	0.5%	72		76	COMMUNITY FIRST BANK	95	0	95	0.2%	0.0%	0.2%
25		29	ALL FINANCIAL SERVIC	272	0	272	0.5%	0.0%	0.5%	75		79	OCEANFIRST BANK	92	0	92	0.2%	0.0%	0.2%
27	26	30	MAVERICK FUNDING COR	264	3	267	0.5%	0.0%	0.5%	76		80	TRIPPOINT MORTGAGE GR	91	0	91	0.2%	0.0%	0.2%
26		31	OPEN MORTGAGE LLC	265	0	265	0.5%	0.0%	0.5%	76		80	THE SENIOR EQUITY GR	91	0	91	0.2%	0.0%	0.2%
28		32	MAS ASSOCIATES LLC	243	0	243	0.4%	0.0%	0.4%	78		82	LEGACY HOME FINANCIN	90	0	90	0.2%	0.0%	0.2%
29		33	MORTGAGESHOP LLC	236	0	236	0.4%	0.0%	0.4%	78		82	ADVISORS MORTGAGE GR	90	0	90	0.2%	0.0%	0.2%
81	11	34	JAMES B NUTTER AND C	84	135	219	0.1%	0.6%	0.4%	80		84	EAST COAST CAPITAL C	86	0	86	0.2%	0.0%	0.2%
33	22	35	HIGH TECH LENDING IN	187	6	193	0.3%	0.0%	0.3%	82		85	VAN DYK MORTGAGE COR	83	0	83	0.1%	0.0%	0.1%
34		36	UNITED NORTHERN MORT	186	0	186	0.3%	0.0%	0.3%	83		86	BANK OF ENGLAND	81	0	81	0.1%	0.0%	0.1%
1904	9	37	LIVE WELL FINANCIAL	0	185	185	0.0%	0.8%	0.3%	84		87	ARAMCO MORTGAGE INC	80	0	80	0.1%	0.0%	0.1%
35		38	FIRSTBANK	184	0	184	0.3%	0.0%	0.3%	85		88	EMERY FEDERAL CREDIT	79	0	79	0.1%	0.0%	0.1%
37	20	39	SIDUS FINANCIAL LLC	169	8	177	0.3%	0.0%	0.3%	86		89	MORTGAGE SERVICES II	77	0	77	0.1%	0.0%	0.1%
36		40	ATLANTIC BAY MORTGAG	172	0	172	0.3%	0.0%	0.3%	87		90	ACCESS REVERSE MORTG	74	0	74	0.1%	0.0%	0.1%
179	12	41	MCM HOLDINGS INC	35	132	167	0.1%	0.6%	0.3%	87		90	WHOLESALE CAPITAL CO	74	0	74	0.1%	0.0%	0.1%
38		42	TOWNEBANK	163	0	163	0.3%	0.0%	0.3%	87		90	FIRST CENTURY BANK N	74	0	74	0.1%	0.0%	0.1%
39		43	EQUIPOINT FINANCIAL	161	0	161	0.3%	0.0%	0.3%	90		93	SUCCESS MORTGAGE PAR	73	0	73	0.1%	0.0%	0.1%
40		44	NETWORK FUNDING LP	155	0	155	0.3%	0.0%	0.3%	91		94	DOLLAR BANK FSB	72	0	72	0.1%	0.0%	0.1%
41		45	TRINITY REVERSE MORT	154	0	154	0.3%	0.0%	0.3%	92		95	GERSHMAN INVESTMENT	71	0	71	0.1%	0.0%	0.1%
42		46	HARVARD HOME MORTGAG	151	0	151	0.3%	0.0%	0.3%	93		96	AMERICA FIRST FEDERA	70	0	70	0.1%	0.0%	0.1%
43		47	INTEGRITY 1ST MORTGA	150	0	150	0.3%	0.0%	0.3%	94		97	MCGOWIN-KING MORTGAG	69	0	69	0.1%	0.0%	0.1%
44		48	AXIA FINANCIAL LLC	147	0	147	0.3%	0.0%	0.3%	94		97	FRANKLIN FIRST FINAN	69	0	69	0.1%	0.0%	0.1%
45		49	AMERICAN PACIFIC MOR	146	0	146	0.3%	0.0%	0.3%	96		99	HOMESTREET BANK	68	0	68	0.1%	0.0%	0.1%
46		50	SUN AMERICAN MORTGAG	136	0	136	0.2%	0.0%	0.2%	97		100	STANDARD BANK & TRUS	66	0	66	0.1%	0.0%	0.1%

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Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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*According to RMI measuring number of endorsed wholesale units January - December 2011

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Top 100 HECM Originators - August 2012 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	3	AMERICAN ADVISORS GR	547	2,177	272.1	117.1 %	106.5 %	50	69	ADVISORS MORTGAGE GR	9	68	8.5	12.5 %	161.5 %
2	2	ONE REVERSE MORTGAGE	418	3,279	409.9	4.2 %	11.4 %	50	93	MCGOWIN-KING MORTGAG	9	46	5.8	50.0 %	-17.9 %
3	5	THE FIRST NATIONAL B	220	1,408	176.0	0.5 %	198.3 %	50	175	LEADER ONE FINANCIAL	9	24	3.0	125.0 %	60.0 %
4	4	GENWORTH FINANCIAL H	219	1,514	189.3	36.9 %	146.2 %	50	187	HANCOCK MORTGAGE PAR	9	23	2.9	80.0 %	
5	6	SECURITY ONE LENDING	208	1,226	153.3	44.4 %	129.2 %	55	31	ATLANTIC BAY MORTGAG	8	146	18.3	-38.5 %	224.4 %
6	9	REVERSE MORTGAGE USA	113	769	96.1	37.8 %	24.0 %	55	36	ALL FINANCIAL SERVIC	8	135	16.9	-38.5 %	-40.5 %
7	8	GENERATION MORTGAGE	100	843	105.4	-7.4 %	-19.8 %	55	47	TOP FLITE FINANCIAL	8	93	11.6	-20.0 %	181.8 %
8	7	URBAN FINANCIAL GROU	99	1,025	128.1	-3.9 %	-10.7 %	55	49	MFS/TA INC DBA FUTUR	8	90	11.3	-33.3 %	350.0 %
9	10	NEW DAY FINANCIAL LL	69	488	61.0	25.5 %	0.6 %	55	52	MONTGOMERY MORTGAGE	8	84	10.5	0.0 %	9.1 %
10	13	IREVERSE HOME LOANS	66	342	42.8	88.6 %	5.2 %	55	78	THE SENIOR EQUITY GR	8	58	7.3	60.0 %	-1.7 %
11	12	M & T BANK	63	412	51.5	46.5 %	5.6 %	55	97	MAIN STREET HOME LOA	8	42	5.3	0.0 %	
12	11	CHERRY CREEK MORTGAG	58	436	54.5	-7.9 %	307.5 %	55	164	REVERSE MORTGAGE ASS	8	25	3.1		8.7 %
13	24	GMFS LLC	55	211	26.4	48.6 %	145.3 %	63	1	METLIFE BANK	7	5,077	634.6	-97.0 %	20.3 %
14	20	MAVERICK FUNDING COR	51	242	30.3	54.5 %		63	44	CHRISTENSEN FINANCIA	7	96	12.0	-53.3 %	20.0 %
15	15	GREENLIGHT FINANCIAL	50	304	38.0	-9.1 %	30,300.0 %	63	45	SUN AMERICAN MORTGAG	7	94	11.8	-36.4 %	4.4 %
15	19	ASSOCIATED MORTGAGE	50	258	32.3	19.0 %	239.5 %	63	45	CONTINENTAL HOME LOA	7	94	11.8	-22.2 %	276.0 %
17	17	NET EQUITY FINANCIAL	42	285	35.6	-2.3 %	-30.8 %	63	54	FULTON BANK NATIONAL	7	80	10.0	0.0 %	31.1 %
17	27	FIRSTBANK	42	162	20.3	281.8 %		63	63	NEW AMERICAN MORTGAG	7	75	9.4	40.0 %	141.9 %
19	16	MONEY HOUSE INC	36	290	36.3	16.1 %	-12.7 %	63	72	SUCCESS MORTGAGE PAR	7	64	8.0	-30.0 %	64.1 %
19	18	ROYAL UNITED MORTGAG	36	265	33.1	-14.3 %	19.4 %	63	81	ACCESS REVERSE MORTG	7	57	7.1	133.3 %	96.6 %
21	21	ASPIRE FINANCIAL INC	32	230	28.8	14.3 %	13.3 %	63	88	DOLLAR BANK FSB	7	52	6.5	16.7 %	246.7 %
22	29	TOWNEBANK	29	153	19.1	81.3 %	427.6 %	63	95	HOMESTREET BANK	7	43	5.4	16.7 %	115.0 %
22	35	HIGH TECH LENDING IN	29	141	17.6	45.0 %	252.5 %	63	100	LHN FINANCIAL SERVIC	7	41	5.1	133.3 %	-6.8 %
24	38	AXIA FINANCIAL LLC	28	106	13.3	21.7 %	165.0 %	63	108	FOUNTAIN CITY FUNDIN	7	39	4.9		77.3 %
25	22	UNITED SOUTHWEST MOR	26	221	27.6	136.4 %	29.2 %	63	117	SENIOR FUNDING ASSOC	7	35	4.4	16.7 %	-27.1 %
26	25	OPEN MORTGAGE LLC	23	198	24.8	0.0 %	85.0 %	63	175	WATERSTONE MORTGAGE	7	24	3.0	133.3 %	71.4 %
27	23	SUN WEST MORTGAGE CO	18	213	26.6	-10.0 %	363.0 %	63	229	VOLUNTEER MORTGAGE L	7	18	2.3	133.3 %	260.0 %
28	34	NATIONWIDE EQUITIES	16	142	17.8	23.1 %	71.1 %	78	53	UNIVERSAL LENDING CO	6	81	10.1	-62.5 %	30.6 %
29	59	SOUTHERN TRUST MORTG	14	78	9.8	55.6 %	151.6 %	78	57	URBAN HOUSING MORTGA	6	79	9.9	-45.5 %	92.7 %
29	62	AMERICAN NATIONWIDE	14	76	9.5	250.0 %	49.0 %	78	57	SENIOR AMERICAN FUND	6	79	9.9	50.0 %	-51.8 %
29	63	DAS ACQUISITION CO L	14	75	9.4	55.6 %	435.7 %	78	63	APPROVAL FIRST HOME	6	75	9.4	-14.3 %	10.3 %
29	73	FIRSTAR BANK NA	14	63	7.9	-12.5 %		78	71	PRIMARY RESIDENTIAL	6	67	8.4	-33.3 %	-11.8 %
33	26	MAS ASSOCIATES LLC	13	166	20.8	-59.4 %	-8.8 %	78	76	LEGACY HOME FINANCIN	6	60	7.5	-14.3 %	46.3 %
33	32	UNITED NORTHERN MORT	13	145	18.1	85.7 %	145.8 %	78	83	MORTGAGE SERVICES II	6	54	6.8	-14.3 %	54.3 %
33	33	MORTGAGESHOP LLC	13	144	18.0	0.0 %	-3.4 %	78	90	SENTRIX FINANCIAL SE	6	48	6.0	-40.0 %	108.7 %
33	43	INTEGRITY 1ST MORTGA	13	99	12.4	85.7 %	-18.9 %	78	90	PEOPLES BANK	6	48	6.0	-25.0 %	860.0 %
33	50	NEW CASTLE MORTGAGE	13	88	11.0	30.0 %	29.4 %	78	105	STEARNS LENDING INC	6	40	5.0	20.0 %	90.5 %
38	37	AMERICAN PACIFIC MOR	12	112	14.0	-29.4 %	4.7 %	78	105	CLIFFCO INC	6	40	5.0	50.0 %	344.4 %
38	51	HARVARD HOME MORTGAG	12	87	10.9	33.3 %	17.6 %	78	110	AMERICA FIRST FEDERA	6	38	4.8		-7.3 %
38	54	VANGUARD FUNDING LLC	12	80	10.0	20.0 %	166.7 %	78	117	HAWAII MORTGAGE RESO	6	35	4.4	100.0 %	6.1 %
38	63	VAN DYK MORTGAGE COR	12	75	9.4	9.1 %	150.0 %	78	131	CALIFORNIA REVERSE M	6	32	4.0	500.0 %	300.0 %
42	30	REVERSE MORTGAGE SOL	11	151	18.9	-66.7 %	41.1 %	78	135	SPECTRA CAPITAL INC	6	31	3.9	200.0 %	106.7 %
42	92	FRANKLIN FIRST FINAN	11	47	5.9	120.0 %	17.5 %	78	187	SOUTHWEST FUNDING LP	6	23	2.9	50.0 %	-53.1 %
44	38	TRINITY REVERSE MORT	10	106	13.3	-28.6 %	-2.8 %	78	195	MORTGAGES UNLIMITED	6	22	2.8	500.0 %	46.7 %
44	69	EMERY FEDERAL CREDIT	10	68	8.5	0.0 %		95	41	NETWORK FUNDING LP	5	102	12.8	-58.3 %	7.4 %
44	75	BANK OF ENGLAND	10	61	7.6	42.9 %	190.5 %	95	59	VALUE FINANCIAL MORT	5	78	9.8	-37.5 %	32.2 %
44	153	INTEGRATED FINANCIAL	10	26	3.3	233.3 %	136.4 %	95	61	GATEWAY FUNDING DIVE	5	77	9.6	66.7 %	4.1 %
44	213	AMERICAN FINANCIAL N	10	20	2.5	66.7 %	100.0 %	95	68	ENVOY MORTGAGE LTD	5	69	8.6	-16.7 %	-25.0 %
44	343	FIRST CHOICE LOAN SE	10	11	1.4	900.0 %		95	73	OCEANFIRST BANK	5	63	7.9	-16.7 %	23.5 %
50	41	CONTOUR MORTGAGE COR	9	102	12.8	0.0 %	325.0 %	95	78	ARAMCO MORTGAGE INC	5	58	7.3	0.0 %	-12.1 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown

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