

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through February 2017

Next Release Date: Week 4 of May

Retail
Endorsement Growth

-10.3 %

Wholesale
Endorsement Growth

5.4 %

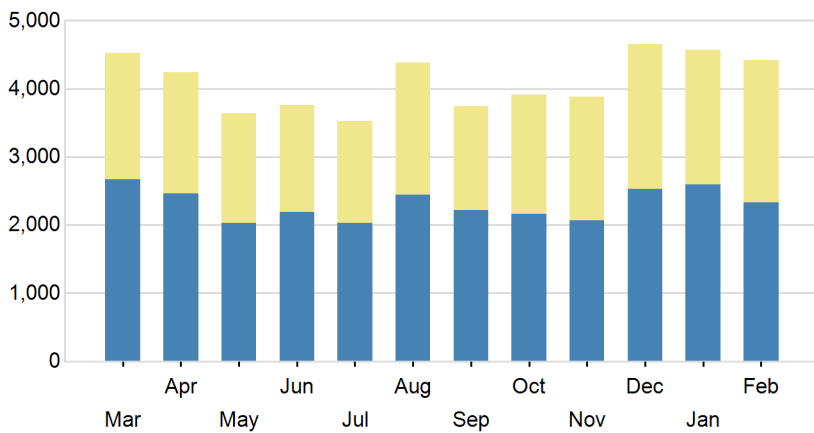
Total
Endorsement Growth

-3.5 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Mar	2,669	0.9 %	1,857	-3.9 %	4,526	-1.1 %
Apr	2,465	-7.6 %	1,775	-4.4 %	4,240	-6.3 %
May	2,034	-17.5 %	1,605	-9.6 %	3,639	-14.2 %
Jun	2,190	7.7 %	1,573	-2.0 %	3,763	3.4 %
Jul	2,033	-7.2 %	1,497	-4.8 %	3,530	-6.2 %
Aug	2,440	20.0 %	1,938	29.5 %	4,378	24.0 %
Sep	2,219	-9.1 %	1,519	-21.6 %	3,738	-14.6 %
Oct	2,159	-2.7 %	1,753	15.4 %	3,912	4.7 %
Nov	2,067	-4.3 %	1,817	3.7 %	3,884	-0.7 %
Dec	2,532	22.5 %	2,124	16.9 %	4,656	19.9 %
Jan	2,594	2.4 %	1,984	-6.6 %	4,578	-1.7 %
Feb	2,327	-10.3 %	2,092	5.4 %	4,419	-3.5 %
Total	27,729		21,534		49,263	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,091	1,057	879	1,002	930	930	938	908	899	1,094	1,033	1,181	11,942	24.2%
FINANCE OF AMERICA REVER	481	482	554	440	543	853	532	677	807	604	572	452	6,997	14.2%
REVERSE MORTGAGE FUNDING	340	367	377	310	362	696	344	503	309	748	650	536	5,542	11.2%
LIBERTY HOME EQUITY SOLU	557	689	321	404	251	220	320	299	241	314	319	574	4,509	9.2%
ONE REVERSE MORTGAGE LLC	322	316	316	283	271	297	248	242	270	294	287	222	3,368	6.8%
SYNERGY ONE LENDING INC	166	147	150	184	174	215	181	185	187	225	237	223	2,274	4.6%
LIVE WELL FINANCIAL INC	343	238	208	155	120	147	187	152	161	152	172	152	2,187	4.4%
RMS/SECURITY ONE LENDING	382	176	90	81	110	102	60	108	113	192	183	12	1,609	3.3%
HIGHTECHLENDING INC	114	90	104	159	80	137	119	105	85	118	109	189	1,409	2.9%
NATIONWIDE EQUITIES CORP	118	96	76	105	82	100	145	120	96	104	108	81	1,231	2.5%
Total	3,914	3,658	3,075	3,123	2,923	3,697	3,074	3,299	3,168	3,845	3,670	3,622	41,068	83.4%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	3	1	8,935	3,007	11,942	-14.0 %	-17.7 %	-15.0 %	75 %	25 %	18.1 %	14.0 %	24.2 %
FINANCE OF AMERICA REVERS	5	1	2	1,454	5,543	6,997	-2.7 %	-0.9 %	-1.2 %	21 %	79 %	3.0 %	25.7 %	14.2 %
REVERSE MORTGAGE FUNDING	3	2	3	2,416	3,126	5,542	73.9 %	55.3 %	62.9 %	44 %	56 %	4.9 %	14.5 %	11.2 %
LIBERTY HOME EQUITY SOLUT	4	4	4	1,639	2,870	4,509	-25.7 %	-29.0 %	-27.8 %	36 %	64 %	3.3 %	13.3 %	9.2 %
ONE REVERSE MORTGAGE LLC	2	28	5	3,368	0	3,368	-28.3 %	-100.0 %	-28.3 %	100 %	0 %	6.8 %		6.8 %
SYNERGY ONE LENDING INC	6	6	6	1,342	932	2,274	83.3 %	137.8 %	102.3 %	59 %	41 %	2.7 %	4.3 %	4.6 %
LIVE WELL FINANCIAL INC	9	5	7	1,076	1,111	2,187	9.7 %	-43.9 %	-26.2 %	49 %	51 %	2.2 %	5.2 %	4.4 %
RMS/SECURITY ONE LENDING	10	7	8	847	762	1,609	-73.3 %	-58.3 %	-67.8 %	53 %	47 %	1.7 %	3.5 %	3.3 %
HIGHTECHLENDING INC	8	16	9	1,134	275	1,409	62.2 %	41.8 %	57.8 %	80 %	20 %	2.3 %	1.3 %	2.9 %
NATIONWIDE EQUITIES CORPO	7	21	10	1,176	55	1,231	112.7 %	-81.4 %	45.0 %	96 %	4 %	2.4 %	0.3 %	2.5 %
Total				23,387	17,681	41,068	-11.1 %	-11.5 %	-11.3 %	57 %	43 %	47.5 %	82.1 %	83.4 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	3	2	3	2,416	3,126	5,542	1,027	1,113	2,140	44 %	56 %	4.9 %	14.5 %	11.2 %
REVERSE MORTGAGESCOM INC	11		12	810	0	810	734	0	734	100 %	0 %	1.6 %		1.6 %
NATIONWIDE EQUITIES CORPO	7	21	10	1,176	55	1,231	623	-241	382	96 %	4 %	2.4 %	0.3 %	2.5 %
SYNERGY ONE LENDING INC	6	6	6	1,342	932	2,274	610	540	1,150	59 %	41 %	2.7 %	4.3 %	4.6 %
HIGHTECHLENDING INC	8	16	9	1,134	275	1,409	435	81	516	80 %	20 %	2.3 %	1.3 %	2.9 %
Total				6,878	4,388	11,266	3,429	1,493	4,922	61 %	39 %	14.0 %	20.4 %	22.9 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
REVERSE MORTGAGE FUNDING	3	2	3	2,416	3,126	5,542	1,027	1,113	2,140	44 %	56 %	4.9 %	14.5 %	11.2 %
SYNERGY ONE LENDING INC	6	6	6	1,342	932	2,274	610	540	1,150	59 %	41 %	2.7 %	4.3 %	4.6 %
THE MONEY SOURCE INC	464	8	17	7	522	529	7	522	529	1 %	99 %	0.0 %	2.4 %	1.1 %
LONGBRIDGE FINANCIAL LLC	21	9	14	337	462	799	241	373	614	42 %	58 %	0.7 %	2.1 %	1.6 %
FIRSTBANK	13	16	13	529	275	804	-68	264	196	66 %	34 %	1.1 %	1.3 %	1.6 %
Total				4,631	5,317	9,948	1,817	2,812	4,629	47 %	53 %	9.4 %	24.7 %	20.2 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	450	41 %
REVERSE MORTGAGE FUNDING LLC	173	34 %
AMERICAN ADVISORS GROUP	463	26 %
LIBERTY HOME EQUITY SOLUTIONS INC	490	32 %
LIVE WELL FINANCIAL INC	94	21 %
SYNERGY ONE LENDING INC	85	29 %
RMS/SECURITY ONE LENDING	209	11 %
THE MONEY SOURCE INC	6	55 %
LONGBRIDGE FINANCIAL LLC	5	37 %
PLAZA HOME MORTGAGE INC	284	36 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through February 2017

Rank			Loans			Market Share			Rank			Loans			Market Share								
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total
1	3	1	AMERICAN ADVISORS GR	8,935	3,007	11,942	18.1%	14.0%	24.2%	45	51	AEGEAN FINANCIAL INC	118	0	118	0.2%	0.0%	0.2%					
5	1	2	FINANCE OF AMERICA R	1,454	5,543	6,997	3.0%	25.7%	14.2%	46	52	COMMUNITY FIRST NATI	117	0	117	0.2%	0.0%	0.2%					
3	2	3	REVERSE MORTGAGE FUN	2,416	3,126	5,542	4.9%	14.5%	11.2%	47	53	FIRST AMERICAN HOME	114	0	114	0.2%	0.0%	0.2%					
4	4	4	LIBERTY HOME EQUITY	1,639	2,870	4,509	3.3%	13.3%	9.2%	48	54	EVOLVE BANK & TRUST	112	0	112	0.2%	0.0%	0.2%					
2	28	5	ONE REVERSE MORTGAGE	3,368	0	3,368	6.8%	0.0%	6.8%	49	55	NOVA FINANCIAL & INV	110	0	110	0.2%	0.0%	0.2%					
6	6	6	SYNERGY ONE LENDING	1,342	932	2,274	2.7%	4.3%	4.6%	49	55	SECURE LENDING INCOR	110	0	110	0.2%	0.0%	0.2%					
9	5	7	LIVE WELL FINANCIAL	1,076	1,111	2,187	2.2%	5.2%	4.4%	51	57	SENIOR FUNDING ASSOC	109	0	109	0.2%	0.0%	0.2%					
10	7	8	RMS/SECURITY ONE LEN	847	762	1,609	1.7%	3.5%	3.3%	51	57	FRANKLIN FIRST FINAN	109	0	109	0.2%	0.0%	0.2%					
8	16	9	HIGHTECHLENDING INC	1,134	275	1,409	2.3%	1.3%	2.9%	53	59	AMERICAN NATIONWIDE	108	0	108	0.2%	0.0%	0.2%					
7	21	10	NATIONWIDE EQUITIES	1,176	55	1,231	2.4%	0.3%	2.5%	54	60	GUARANTEED RATE INC	107	0	107	0.2%	0.0%	0.2%					
16	12	11	HOME POINT FINANCIAL	425	414	839	0.9%	1.9%	1.7%	55	61	BAY EQUITY LLC	99	0	99	0.2%	0.0%	0.2%					
11	12	12	REVERSE MORTGAGESCOM	810	0	810	1.6%	0.0%	1.6%	55	61	SPECTRUM ONE INVESTM	99	0	99	0.2%	0.0%	0.2%					
13	16	13	FIRSTBANK	529	275	804	1.1%	1.3%	1.6%	57	63	SENIOR LENDING CORPO	96	0	96	0.2%	0.0%	0.2%					
21	9	14	LONGBRIDGE FINANCIAL	337	462	799	0.7%	2.1%	1.6%	58	64	PROFICIO MORTGAGE VE	95	0	95	0.2%	0.0%	0.2%					
20	15	15	CHERRY CREEK MORTGAG	361	292	653	0.7%	1.4%	1.3%	58	64	PACIFIC RESIDENTIAL	95	0	95	0.2%	0.0%	0.2%					
12	22	16	OPEN MORTGAGE LLC	585	54	639	1.2%	0.3%	1.3%	60	66	ARAMCO MORTGAGE INC	94	0	94	0.2%	0.0%	0.2%					
464	8	17	THE MONEY SOURCE INC	7	522	529	0.0%	2.4%	1.1%	64	26	TOTAL MEDIA MANAGEME	89	4	93	0.2%	0.0%	0.2%					
14	18	18	ADVISORS MORTGAGE GR	482	0	482	1.0%	0.0%	1.0%	61	68	AMERICAN FINANCIAL M	92	0	92	0.2%	0.0%	0.2%					
15	19	19	FAIRWAY INDEPENDENT	480	0	480	1.0%	0.0%	1.0%	61	68	UNITED PACIFIC MORTG	92	0	92	0.2%	0.0%	0.2%					
120	11	20	UNITED NORTHERN MORT	48	415	463	0.1%	1.9%	0.9%	179	20	JAMES B NUTTER AND C	34	57	91	0.1%	0.3%	0.2%					
1306	10	21	PLAZA HOME MORTGAGE	1	445	446	0.0%	2.1%	0.9%	63	71	NEW CASTLE MORTGAGE	90	0	90	0.2%	0.0%	0.2%					
17	22	22	THE FEDERAL SAVINGS	406	0	406	0.8%	0.0%	0.8%	65	72	MANN MORTGAGE LLC	87	0	87	0.2%	0.0%	0.2%					
179	13	23	SUN WEST MORTGAGE CO	34	370	404	0.1%	1.7%	0.8%	66	73	HOMEBRIDGE FINANCIAL	83	0	83	0.2%	0.0%	0.2%					
18	24	24	RESOLUTE BANK	395	0	395	0.8%	0.0%	0.8%	67	74	WILLOW BEND MORTGAGE	81	0	81	0.2%	0.0%	0.2%					
19	25	25	IREVERSE HOME LOANS	374	0	374	0.8%	0.0%	0.8%	68	75	YADKIN VALLEY BANK A	80	0	80	0.2%	0.0%	0.2%					
464	14	26	MCM HOLDINGS INC	7	316	323	0.0%	1.5%	0.7%	69	76	GEORGETOWN MORTGAGE	78	0	78	0.2%	0.0%	0.2%					
22	26	26	ALL REVERSE MORTGAGE	323	0	323	0.7%	0.0%	0.7%	69	76	REVERSE MORTGAGE EDU	78	0	78	0.2%	0.0%	0.2%					
23	28	28	M & T BANK	300	0	300	0.6%	0.0%	0.6%	71	78	ACADEMY MORTGAGE COR	76	0	76	0.2%	0.0%	0.2%					
24	29	29	AMERICAN PACIFIC MOR	290	0	290	0.6%	0.0%	0.6%	71	78	AMERICAN FINANCIAL N	76	0	76	0.2%	0.0%	0.2%					
25	30	30	DYJERO CORPORATION	277	0	277	0.6%	0.0%	0.6%	73	80	OMNI-FUND INC	75	0	75	0.2%	0.0%	0.2%					
31	19	31	MONEY HOUSE INC	186	86	272	0.4%	0.4%	0.6%	74	81	SUCCESS MORTGAGE PAR	74	0	74	0.2%	0.0%	0.2%					
26	32	32	BANC OF CALIFORNIA N	233	0	233	0.5%	0.0%	0.5%	148	23	HOMEOWNERS MORTGAGE	41	33	74	0.1%	0.2%	0.2%					
27	33	33	FINANCE OF AMERICA M	230	0	230	0.5%	0.0%	0.5%	74	81	MORTGAGE BROKERS SER	74	0	74	0.2%	0.0%	0.2%					
28	34	34	PEOPLES BANK	220	0	220	0.4%	0.0%	0.4%	76	84	DOLLAR BANK FSB	73	0	73	0.1%	0.0%	0.1%					
29	35	35	BANK OF ENGLAND	203	0	203	0.4%	0.0%	0.4%	77	85	MORTGAGESHOP LLC	71	0	71	0.1%	0.0%	0.1%					
30	36	36	GOLDEN YEARS MORTGAG	194	0	194	0.4%	0.0%	0.4%	77	85	GUILD MORTGAGE COMPA	71	0	71	0.1%	0.0%	0.1%					
32	37	37	QUONTIC BANK FSB	183	0	183	0.4%	0.0%	0.4%	77	85	FULTON BANK NA	71	0	71	0.1%	0.0%	0.1%					
33	38	38	SUN AMERICAN MORTGAG	175	0	175	0.4%	0.0%	0.4%	80	88	WHOLESALE CAPITAL CO	70	0	70	0.1%	0.0%	0.1%					
34	39	39	APPROVAL FIRST HOME	174	0	174	0.4%	0.0%	0.4%	81	89	THE REVERSE MORTGAGE	69	0	69	0.1%	0.0%	0.1%					
35	40	40	REVERSE MORTGAGE COR	163	0	163	0.3%	0.0%	0.3%	82	90	KELLY MORTGAGE AND R	67	0	67	0.1%	0.0%	0.1%					
36	41	41	INTEGRITY 1ST MORTGA	161	0	161	0.3%	0.0%	0.3%	83	91	ACCESS REVERSE MORTG	65	0	65	0.1%	0.0%	0.1%					
37	42	42	TOWNEBANK	158	0	158	0.3%	0.0%	0.3%	83	91	PERRI FUNDING CORP	65	0	65	0.1%	0.0%	0.1%					
38	43	43	UNIVERSAL LENDING CO	153	0	153	0.3%	0.0%	0.3%	85	93	RESIDENTIAL HOME FUN	64	0	64	0.1%	0.0%	0.1%					
39	44	44	PRIMARY RESIDENTIAL	152	0	152	0.3%	0.0%	0.3%	86	94	SENIOR MORTGAGE BANK	63	0	63	0.1%	0.0%	0.1%					
40	45	45	PS FINANCIAL SERVICE	141	0	141	0.3%	0.0%	0.3%	86	94	BROOKSTONE MORTGAGE	63	0	63	0.1%	0.0%	0.1%					
156	18	46	LAND-HOME FINANCIAL	39	96	135	0.1%	0.4%	0.3%	95	25	LENOX FINANCIAL MORT	56	5	61	0.1%	0.0%	0.1%					
41	47	47	BROKER SOLUTIONS INC	131	0	131	0.3%	0.0%	0.3%	88	96	SOUTHERN TRUST MORTG	61	0	61	0.1%	0.0%	0.1%					
42	48	48	VIP MORTGAGE INC	126	0	126	0.3%	0.0%	0.3%	89	98	PROFESSIONAL MORTGAG	60	0	60	0.1%	0.0%	0.1%					
43	49	49	C2 FINANCIAL CORPORA	125	0	125	0.3%	0.0%	0.3%	89	98	BANK OF NORTH CAROLI	60	0	60	0.1%	0.0%	0.1%					
44	50	50	TRINITY REVERSE MORT	123	0	123	0.2%	0.0%	0.2%	89	98	REVERSE FREEDOM LLC	60	0	60	0.1%	0.0%	0.1%					

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Top 100 HECM Originators - February 2017 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	874	1,686	843.0	7.6 %	23.8 %	51	41	TOWNEBANK	10	24	12.0	-28.6 %	9.1 %
2	2	ONE REVERSE MORTGAGE	222	509	254.5	-22.6 %	-17.5 %	51	55	PACIFIC RESIDENTIAL	10	18	9.0	25.0 %	800.0 %
3	3	REVERSE MORTGAGE FUN	206	497	248.5	-29.2 %	102.9 %	51	60	MANN MORTGAGE LLC	10	17	8.5	42.9 %	-10.5 %
4	4	LIBERTY HOME EQUITY	192	305	152.5	69.9 %	-27.4 %	51	60	YADKIN VALLEY BANK A	10	17	8.5	42.9 %	21.4 %
5	6	HIGHTECHLENDING INC	142	232	116.0	57.8 %	88.6 %	51	72	AMERICAN FINANCIAL M	10	14	7.0	150.0 %	-17.6 %
6	5	SYNERGY ONE LENDING	125	261	130.5	-8.1 %	24.9 %	51	72	GUILD MORTGAGE COMPA	10	14	7.0	150.0 %	27.3 %
7	9	ADVISORS MORTGAGE GR	88	183	91.5	-7.4 %	161.4 %	51	85	MORTGAGE SOUTH OF TE	10	12	6.0	400.0 %	300.0 %
8	10	LIVE WELL FINANCIAL	81	181	90.5	-19.0 %	33.1 %	51	100	CALIBER HOME LOANS I	10	10	5.0		
9	7	FINANCE OF AMERICA R	79	220	110.0	-44.0 %	-10.2 %	59	45	HOMEBRIDGE FINANCIAL	9	22	11.0	-30.8 %	144.4 %
10	8	NATIONWIDE EQUITIES	78	184	92.0	-26.4 %	25.2 %	59	49	COMMUNITY FIRST NATI	9	21	10.5	-25.0 %	16.7 %
11	11	REVERSE MORTGAGESCOM	74	162	81.0	-15.9 %	194.5 %	59	49	SENIOR LENDING CORPO	9	21	10.5	-25.0 %	61.5 %
12	12	FIRSTBANK	54	133	66.5	-31.6 %	68.4 %	59	60	URBAN HOUSING MORTGA	9	17	8.5	12.5 %	-5.6 %
13	14	OPEN MORTGAGE LLC	46	94	47.0	-4.2 %	9.3 %	59	69	SENIOR ADVANTAGE ASS	9	15	7.5	50.0 %	
14	16	FAIRWAY INDEPENDENT	40	83	41.5	-7.0 %	72.9 %	59	72	ASSENT INC	9	14	7.0	80.0 %	
14	18	IREVERSE HOME LOANS	40	70	35.0	33.3 %	18.6 %	59	85	KRS CAPITAL PARTNERS	9	12	6.0	200.0 %	33.3 %
16	19	HOME POINT FINANCIAL	39	68	34.0	34.5 %	-13.9 %	59	91	FOUNTAIN CITY FUNDIN	9	11	5.5	350.0 %	57.1 %
17	21	THE FEDERAL SAVINGS	36	63	31.5	33.3 %	-22.2 %	67	60	SENIOR AMERICAN FUND	8	17	8.5	-11.1 %	325.0 %
18	15	RESOLUTE BANK	33	87	43.5	-38.9 %	67.3 %	67	65	MONEY HOUSE INC	8	16	8.0	0.0 %	-48.4 %
18	20	M & T BANK	33	67	33.5	-2.9 %	97.1 %	67	65	WHOLESALE CAPITAL CO	8	16	8.0	0.0 %	-42.9 %
18	26	BANC OF CALIFORNIA N	33	48	24.0	120.0 %	65.5 %	67	72	SENIOR FUNDING ASSOC	8	14	7.0	33.3 %	-22.2 %
21	17	GOLDEN YEARS MORTGAG	32	73	36.5	-22.0 %	121.2 %	67	72	BARRINGTON BANK AND	8	14	7.0	33.3 %	180.0 %
22	27	AMERICAN FINANCIAL N	30	47	23.5	76.5 %	840.0 %	67	91	KELLY MORTGAGE AND R	8	11	5.5	166.7 %	-21.4 %
23	24	DYJERO CORPORATION	29	61	30.5	-9.4 %	-17.6 %	67	91	MOUNTAIN AMERICA CRE	8	11	5.5	166.7 %	120.0 %
24	22	ALL REVERSE MORTGAGE	27	62	31.0	-22.9 %	19.2 %	67	91	INTERCONTINENTAL CAP	8	11	5.5	166.7 %	450.0 %
25	22	CHERRY CREEK MORTGAG	26	62	31.0	-27.8 %	12.7 %	75	52	FULTON BANK NA	7	19	9.5	-41.7 %	375.0 %
26	29	AMERICAN PACIFIC MOR	23	43	21.5	15.0 %	7.5 %	75	55	INTEGRITY 1ST MORTGA	7	18	9.0	-36.4 %	-28.0 %
27	25	LONGBRIDGE FINANCIAL	21	51	25.5	-30.0 %	15.9 %	75	55	MORTGAGE BROKERS SER	7	18	9.0	-36.4 %	50.0 %
27	30	BANK OF ENGLAND	21	42	21.0	0.0 %	55.6 %	75	72	SIERRA PACIFIC MORTG	7	14	7.0	0.0 %	27.3 %
27	31	QUONTIC BANK FSB	21	41	20.5	5.0 %	485.7 %	75	72	SPECTRUM ONE INVESTM	7	14	7.0	0.0 %	100.0 %
30	37	EVOLVE BANK & TRUST	20	31	15.5	81.8 %	72.2 %	75	85	THE REVERSE MORTGAGE	7	12	6.0	40.0 %	-7.7 %
31	32	APPROVAL FIRST HOME	19	39	19.5	-5.0 %	69.6 %	75	100	CITYWIDE HOME LOANS	7	10	5.0	133.3 %	-9.1 %
31	34	FIRST AMERICAN HOME	19	33	16.5	35.7 %	153.8 %	75	100	ALLIANCE FINANCIAL R	7	10	5.0	133.3 %	
33	28	FINANCE OF AMERICA M	17	45	22.5	-39.3 %	181.3 %	75	108	EAST COAST CAPITAL C	7	9	4.5	250.0 %	50.0 %
34	33	PS FINANCIAL SERVICE	14	37	18.5	-39.1 %	68.2 %	75	123	FIRST MIDWEST BANK	7	8	4.0	600.0 %	-33.3 %
34	36	BROKER SOLUTIONS INC	14	32	16.0	-22.2 %	146.2 %	85	55	NORTHERN OHIO INVEST	6	18	9.0	-50.0 %	125.0 %
34	45	BAY EQUITY LLC	14	22	11.0	75.0 %	144.4 %	85	69	AEGEAN FINANCIAL INC	6	15	7.5	-33.3 %	-59.5 %
37	39	SUN AMERICAN MORTGAG	13	26	13.0	0.0 %	-29.7 %	85	83	AMERICAN NATIONWIDE	6	13	6.5	-14.3 %	-43.5 %
37	44	C2 FINANCIAL CORPORA	13	23	11.5	30.0 %	27.8 %	85	83	VIP MORTGAGE INC	6	13	6.5	-14.3 %	-23.5 %
39	34	PEOPLES BANK	12	33	16.5	-42.9 %	-57.7 %	85	85	ARAMCO MORTGAGE INC	6	12	6.0	0.0 %	50.0 %
39	39	PRIMARY RESIDENTIAL	12	26	13.0	-14.3 %	-10.3 %	85	85	CF CAPITAL GROUP	6	12	6.0	0.0 %	100.0 %
39	41	TRINITY REVERSE MORT	12	24	12.0	0.0 %	-33.3 %	85	91	THE PRIVATE BANK & T	6	11	5.5	20.0 %	-45.0 %
39	41	TOTAL MEDIA MANAGEME	12	24	12.0	0.0 %	140.0 %	85	91	REVERSE MORTGAGE EDU	6	11	5.5	20.0 %	10.0 %
39	45	REVERSE MORTGAGE COR	12	22	11.0	20.0 %	37.5 %	85	91	PERRI FUNDING CORP	6	11	5.5	20.0 %	10.0 %
39	52	OMNI-FUND INC	12	19	9.5	71.4 %	5.6 %	85	100	GENEVA FINANCIAL LLC	6	10	5.0	50.0 %	25.0 %
39	65	SILVER LEAF MORTGAGE	12	16	8.0	200.0 %	100.0 %	85	100	ON Q FINANCIAL INC	6	10	5.0	50.0 %	42.9 %
46	38	UNIVERSAL LENDING CO	11	28	14.0	-35.3 %	27.3 %	85	100	PATHWAYS FINANCIAL G	6	10	5.0	50.0 %	150.0 %
46	45	GUARANTEED RATE INC	11	22	11.0	0.0 %	144.4 %	85	108	UNIVERSAL AMERICAN M	6	9	4.5	100.0 %	-18.2 %
46	51	DOLLAR BANK FSB	11	20	10.0	22.2 %	400.0 %	85	108	AMERICAS MORTGAGE RE	6	9	4.5	100.0 %	0.0 %
46	55	NOVA FINANCIAL & INV	11	18	9.0	57.1 %	20.0 %	85	108	AMERICAN LIBERTY MOR	6	9	4.5	100.0 %	28.6 %
46	69	GREEN TREE LENDING I	11	15	7.5	175.0 %	114.3 %	85	108	SKYLINE FINANCIAL CO	6	9	4.5	100.0 %	80.0 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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